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## SECURITIES AND EXCHANGE COMMISSION

## SEC FORM 17-A (Annual Report)

1.	For the year	: December 31, 2019	
2.	SEC Identification Number	: <u>ASO94-001420</u>	
3.	BIR Tax Identification Number	er: 043-003-507-219	
4.	Exact name of the registrant as FIRST ABACUS FINAN		
5.	Pasig City, Philippines Province, Country or other jur	isdiction of incorporation	n
6.	(SEC Use Industry	Only) Classification Code	
7.	Unit –E2901 PSE Center, Ex Address of the	cchange Road, Pasig C principal office	ity <u>1605</u> Postal Code
8.	Registrant's telephone number (+632)-6678900	r, including area code	
9.	Former name, former address,	and former fiscal year, Not Applica	•
10.	Securities registered pursuant	to Sections 8 and 12 of	the Securities Regulation Code:
	<u>Title of Each Cla</u>	<u>188</u>	<u>Number of Shares of Common Stock</u> Outstanding and Amount of Debt Outstanding
	<u>Common Stock,</u>	P1.00 par value	<u>1,193,200,000 shares</u>
11.	Are any or all these securities	listed on the Philippine	Stock Exchange?
	Yes (x)	No ( )	
12.	Check whether the registrant		

 (a) Has filed all reports required to be filed by Section 17 of the Securities Regulation Code(SRC) and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding 12 months ( or for such shorter period that the registrant was required to file such reports);

Yes (x) No ( )

(b) Has been subject to such filing requirements for the past 90 days.

Yes (x) No ( )

- Aggregate market value of the voting stock held by non-affiliates of the registrant as of May 31, 2020 : <u>**P462,268,883**</u>:
  - a) Total number of shares held by non-affiliates as of May 31, 2020 : <u>872,205,440</u> shares
    b) Closing price of the Registrant's shares on the Exchange As of May 31, 2020 : P0.53
  - c) Aggregate market price (a x b) as of As of May 31, 2020 : **P462,268,883**

### APPLICABLE ONLY TO REGISTRANTS INVOLVED IN INSOLVENCY/SUSPENSION OF PAYMENT PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

14. Check whether the registrant has filed all documents and reports required to be filed by Section 17 of the SRC subsequent to the distribution of securities under a plan confirmed by a court or the SEC.

Yes () No () (Not Applicable)

### DOCUMENTS INCORPORATED BY REFERENCE

None

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## INDEX TO EXHIBIT

### PART I – BUSINESS AND GENERAL INFORMATION

### Item 1. Business

First Abacus Financial Holdings (FAFHC) traces its roots from the Seven Seas Oil Exploration and Resources, Inc. (SSOERI). Seven Seas was incorporated on February 15, 1994 and became a publicly listed company on November 21,1994. It was primary engaged in the business of oil exploration and development. Presently, FAFHC is engaged in, through its wholly subsidiaries, stockbroking activities, investment banking, real estate business and other financial services.

Realizing that the local capital and equities markets have a pivotal role in the long-term development of the national economy, the board of directors decided to change SSOERIS's primary purpose from being an oil exploration company into a financial holding company. Thus, on October 26, 1996, the SSOERI's stockholders approved the recommendations of the board to transform the firm. Consequently, on January 25, 1996, the Securities and Exchange Commission (SEC) approved the Company's change of name from Seven Seas Oil Exploration and Resources, Inc. to First Abacus Financial Holdings Corporation. The SEC like wise approved on January 25, 1996 the change on par value of FAFHC's capital stock from Php0.01 to Php 1.00 a share to remove the issue's speculative characteristic and reflect the stock's shift into a full-fledged commercial/industrial issue.

The Company's first strategic corporate re-alignment move was to acquire the Abacus Capital & Investment Corporation (ACIC)- an operating investment house- via a cash and stock swap. ACIC effectively became a wholly owned subsidiary. ACIC, in turn, owned 100% of Abacus Securities Corporation (ASC), one of the leading members of the Philippine Stock Exchange, and Vista Holdings Corporation (VHC), a real estate holding company.

The Company, through ASC, also acquired 25% of Prosperity Properties and Management Corporation (PPMC), used to own a 16-storey building at the Ayala Business Park in Cebu City. In 1996, the Company acquired from its subsidiaries – ACIC and ASC- interests in VHC and PPMC. This resulted in a direct investment in these companies. In 1999, upon approval by the Securities and Exchange Commission of the increase in authorized capital stock of ASC from Php50 million divided into 500,000 shares with a par value of Php100 per share to Php400 million divided into 4 million shares with Php100 par value per share, the Company subscribed to 3.5 million shares representing 87.525% ownership interest. The remaining 12.475% remained with ACIC. Accordingly, the Company's ownership over ASC was changed from 100% indirect to 87.525% direct and 12.475% indirect.

On December 18, 2002, the Board of Directors approved the conversion of advances to Abacus Capital & Investment Corporation (ACIC) as deposit for future stock subscription amounting to Php100,000,000. In 2008, the Company applied P90,000,000 of its deposit for future stock subscription to paid in capital as payment for the remaining subscriptions for the same amount.

### **Subsidiaries**

Abacus Capital and Investment Corp(ACIC). ACIC was incorporated on January 6, 1995. ACIC is engaged in investment banking activities, management services, and treasury and other financial services.

Abacus Securities Corporation(ASC). ASC was incorporated on December 27, 1991. A member of the Philippine Stock Exchange, ASC is engaged in stock brokering services. It engages in buying and selling stocks in Philippine stock market for the accounts of the clients as a broker and for its own account as a dealer.

Vista Holdings Corporation(VHC). VHC was incorporated on January 21, 1993. Presently, Vista Holdings Corporation is engaged in buying and leasing out condo units primarily to its affiliated companies.

### FAFHC's Vision

FAFHC's vision is to provide best value integrated financial services to its clients. In the process, Filipinos from all walks of life are enabled to become a part of the capital and equities market. Toward this end, progress and prosperity have stronger prospects of being shared by all.

Abacus Capital and Investment Corporation (ACIC)

ACIC is financially secure, with capital resources of over 400 million; complemented by a core of investment managers providing highly ethical, professional, and client-oriented investment management services.

ACIC provides the following financial services:

a) Corporate Finance

Equity Underwriting Transactions

- Initial Public Offerings
- Stock Rights Offerings
- New Tranche Offerings
- Private Placements of Listed Companies

Financial Advisory

- Share or corporate acquisitions, Buy-Ins/Mergers/Divestments
- Financial review and Restructuring
- Project Development

Debt Underwriting and Loan Arrangements

- Short, Medium, or Long Term Loan Arrangements
- Short and Long Term Commercial Papers Underwriting
- On-going oversight, issue management, agency functions

### b) Treasury sales

- Government Securities
- Treasury Bills
- Long and Short Term Commercial Papers

- Preferred Notes
- Promissory Notes
- Money Market Placements`

c) Financing

- Share Margin
- Working Capital Credit Facilities

### Abacus Securities Corporation (ASC)

Due to its commitment for quality service, ASC was awarded the Best Local Brokerage House in the Philippines Award from 1990-2008 granted by the Asiamoney.

ASC was the recipient of the Best Securities House in the Philippines Award granted by the EuroMoney International Awards for Excellence for the past two consecutive years, 1998 and 1999. Likewise, the Fund Managers Association of the Philippines honored ASC with a number of citations including Best in Institutional Sales/ Execution and in Settlements in 1998. The awards put ASC in an enviable position as it proved that local stockbrokerages could prove equal to international stockbroker houses.

ASC started operations in March 1992. In five years, ASC established itself as a top Filipino brokerage firm in PSE. The key factors for ASC's successes are: professional management, sound investment advisory, strong research team, real-time market information, and commitment to technology and training.

All these resulted in a strong retail franchise, a top tier domestic institutional sales organization, and growing foreign institutional sales based. Thus, ASC is now positioned to best serve the expanding domestic equities market. Strategically located branches in Binondo, Cebu and Davao support ASC's Head Office operations.

Abacus Securities Corporation was the second ranking stock brokerage house among the top ten PSE brokers. In past years, the large foreign stockbrokerage houses dominated the top ten list of brokers. ASC believes that it can effectively compete with other brokers because of its strong sales groups, the Retail and Institutional Teams. At present, the firm has one of the most extensive based of retail clients driven by the number of branches established and envisioned to be established. Its Institutional Sales Team, on the other hand, has managed to obtain accreditation and establish active working relationships with a number of domestic institutional investors and foreign fund management companies. ASC also has a Research Group that comes out with action-driven reports and recommendations, a quality admired by most of its clients, and even the other stockbrokers. The registrant has an excellent customer service to service its clients. The company established a website to keep its clients abreast of the new developments in stock market.

For the year ended **<u>2019</u>**, Abacus Securities Corporation ranked 16<sup>th</sup> in terms of total value traded.

### Vista Holdings Corporation (VHC)

The primary purpose of the Company is to invest in, purchase, or otherwise acquire and own, hold, use, sell (without engaging in retail trade), assign, transfer, mortgage, pledge, exchange, or otherwise dispose of real and personal property of every kind and description.

VHC continues with its investment program through the acquisition of condominium units. At present, VHC leases its condominium units its affiliated companies.

Vista is not involved in real estate development.

VHC continues to lease its condominium units to its affiliates. The acquisition of condominium units was put on hold, as property market has not significantly improved.

### The Contribution of each services or line of business

		Amounts
Fair value gain	₽	144,772,407
Commissions		121,406,200
Finance Income		92,123,743
Other revenues		6,078,112
	P	364,380,462

### Competition

The direct competitors of the Company and its subsidiaries are companies engaged in stock brokering business and are members of the Philippine Stock Exchange; companies engaged in investment banking, financial and management services, and treasury operations; companies and individual owners of condominium units within the area of Ortigas Center, as properties are located in the Philippine Stock Exchange Center Condominium. The indirect competitors of the Company and its subsidiaries are Financing Institution, Growth Funds, Pension and Pre-need companies.

As to the stock brokerage business segment, the Company and its competitors cater the requirements of both institutional and retail clients of our local stock and financial market. In 2019, a total of Php67.5 billion were traded or done through the local bourse which were divided among the foreign and local brokers. The total value turnover or total amount of value traded are considered the total size of the registrant and its competitors which broker commissions are generated.

The registrant and its competitors almost offering the same services and strengths. Most of the brokerage and financial houses are fully capitalized, offering services for the needs of the institutional and retail clients, they all have created and established a good backroom support, established a good internal and financial control systems. Just recently, numbers of stock brokerage houses have launched an online trading facility to attract more investors and to give investors the easy access of the trading facility, and to keep them abreast with the local and financial market. Long before competitors have applied, focused and established themselves to catch up with the requirements to be a full-fledged financial and brokerage company, the registrant has long pioneered and can rightfully say was the first to institute those strengths.

The consistent exemplary performance comes as a result of the company's steadfast commitment to deliver the best value to customers through professional management, sound investment advisory, strong research team, real-time market information, and commitment to technology and training.

The Company is now positioned to best serve the expanding domestic equities market. Its branches are now strategically located in Binondo, Cebu, and Davao to support the Company's Head Office operations.

### Customers

The Company's market for its financial products and services include both retail and institutional customer base. No data is available for brokers commission contributed by foreign nationalities as to the regional market. It must be noted that brokers commissions derived from the marketable securities were all transacted through the Philippine Stock Exchange.

The market for the Company's property development and leasing is primarily the upper income level market.

The Company and its wholly owned subsidiaries are not dependent upon a single customer or few customers. The Company and its subsidiaries do not have a customer that has over 20% or more of the Company's turnover.

### **Distribution methods of the product services**

The Company and its subsidiaries distribute its services to its clientele by or through:

- Certified Sales Representatives (CSRs) are licensed by the Securities and Exchange Commission to transact for the accounts of the clients of our stock broking business.
- Corporate Finance Group is composed of our top caliber professionals in charge in our investment banking, management and financing activities.
- Our brokerage house has just opened its online trading facility for its existing and prospective clients. With the new online trading platform, our clients can already view their portfolios online, trade their accounts, view their transactions online using their mobile phones, tablets and desktops.

## Patents, Trademarks, Licenses, Franchises, Concessions, Royalty Agreements or Labor Contracts.

- License granted by the Securities and Exchange Commission (SEC) to Abacus Capital & Investment Corp. as an Investment House.
- License granted to Abacus Securities as a broker and dealer of Securities which is renewable every year

Aside from the above licenses granted, the registrant and its subsidiaries have no pending applications that need for any government approval.

### **EMPLOYEES**

## As of December 31, 2019, the Company and it operating subsidiaries employ 75 permanent employees.

Type Employees	# of Employees	No. of Additional Employees for Ensuing 12 Mos. *	Collective Bargaining Agreement(CBA)	Supplemental Benefits or other incentives
Operations	32	1	N/A	None
Corporate Finance	4	0	N/A	None
Administrative	8	None	N/A	None
Sales	21	1	N/A	None
Accounting & Finance	10	1	N/A	None
Total	75	3		

For the past three years, the Company and its subsidiaries have not experienced any strike or threat of strike from its employees.

Government Approval of Principal products or Services

No existing application needs for government approval

Amount Spent for Research and Development Activities

None

Cost and effects of Compliance with Environmental Laws

Not Applicable

**Risk Management Objectives and Policies** 

The Group is exposed to a variety of financial risks which result from both its operating and investing activities. The risk management activities at the level of each Company in the Group is coordinated with the Parent Company, in close cooperation with the Board of Directors, and focuses on actively securing the Group's short-to-medium cash flows by minimizing the exposure to financial markets. Long-term financial instruments are managed to generate lasting returns.

The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options.

### **Item 2. Properties**

The following properties are in prime condition directly owned by the Company and its subsidiaries:

Approximately 110 square meters of office space located at Federal Towers, Binondo (through Vista Holdings Corporation). The unit is being occupied by a subsidiary, Abacus Securities Corporation. The lease agreement was renewed for two (2) years and will expire December 31, 2020. The monthly rental is Seventy Eight Thousand Seven Hundred Ten and 02/100 (#78,710.02).

Approximately 940 square meters of office space located at the 29<sup>th</sup> Floor of the East Tower of the Philippine Stock Exchange Center (through Vista Holdings Corporation). The unit is being leased by a subsidiary, Abacus Securities Corporation, for a period of two (2) years. The lease agreement will end December 31, 2020 with a monthly rental of Six Hundred Seventy Two Thousand Six Hundred Twelve and 86/100 (P672,612.86).

Approximately 483 square meters of office space located at the 29<sup>th</sup> Floor of the East Tower of the Philippine Stock Exchange Center (Direct).

All properties, as stated above, are owned by First Abacus Financial and its wholly owned subsidiaries. The company has no intention of acquiring/leasing additional properties.

### Item 3. Legal Proceedings

The Company is not aware of any material proceeding involving the issuer and its directors, executive officers, underwriter or control person during the past five (5) years.

### Item 4. Submission of Matters to Vote of Security Holders

No matters were submitted to a vote of the security holders of the Company during the fourth quarter of 2019.

### PART II – OPERATIONAL AND FINANCIAL INFORMATION

### Item 5. Market for Registrant's common equity and related stockholder matters

### 1) Market Information

The shares of the Company are listed in and traded on the Philippine Stock Exchange. The high and low closing prices for each quarter within the last two (2) fiscal years are as follows:

Applicable Quarter	20	19	20	18	2	017
	High	Low	High	Low	High	Low
First Quarter	0.70	0.58	0.72	0.64	0.74	0.65
Second Quarter	0.69	0.52	0.69	0.62	0.79	0.69
Third Quarter	0.69	0.52	0.68	0.61	0.69	0.65
Fourth Quarter	0.72	0.52	0.72	0.54	0.73	0.65

During the first quarter of 2020, the issue's highest price per share was at  $\underline{P0.68}$  and its lowest was at  $\underline{P0.50}$  As of the close of trading hours of May 31, 2020, the price at which the Registrant's shares were traded at  $\underline{P0.53}$  per share.

### 2) Holders

The number of <u>common shares</u> issued and outstanding as of **May 31, 2020** was 1,193,200,000. As of **May 31, 2020**, Registrant had 100 shareholders, on the said date the following were the top 20 shareholders:

	Stockholder	Nationality	No. of Shares	%
1	PCD Nominee Corp. – Filipino	Filipino	845,868,000	70.89
2	Paulino S. Soo	Filipino	133,000,000	11.15
3	Abacus Capital & Investment Corp.	Filipino	59,644,000	4.99
4	ACIC FAO 20001	Filipino	32,361,000	2.71
5	Edgardo Limtong	Filipino	28,527,000	2.39
6	Phee Bon Kang	Malaysian	20,000,000	1.68
7	Vista Holdings Corp.	Filipino	14,095,000	1.18
8	Cecilio Pedro	Filipino	12,260,000	1.03
9	Quality Investments & Securities Corp	Filipino	10,720,000	0.90
10	Jimmy S. Soo	Filipino	10,010,000	0.84
11	Vicente Co Chien Jr.	Filipino	6,130,000	0.51
12	Elizabeth K. Soo	Filipino	6,000,000	0.50
13	Solar Securities, Inc.	Filipino	4,000,000	0.34
14	Abacus Capital & Investment Corp	Filipino	2,547,000	0.21
15	Uy Louis	Filipino	2,000,000	0.17
16	George Q. Go & Shirley D. Go	Filipino	1,443,000	0.12
17	Jack T. Huang	Filipino	500,000	0.04
18	Quality Investment Securties Corp	Filipino	500,000	0.04
19	Co Chien, Vicente T. Jr.	Filipino	400,000	0.03
20	Lim, Francisco &/or Dulce	Filipino	304,000	0.03

### 3) Dividends

No dividends, neither in cash nor stock were declared on the shares for the last two (2) fiscal years, i.e. 2019 and 2018. There are no restrictions that limit the ability to pay dividends on common equity but the Company, as a general rule, shall only declare from surplus profit as determined by the Board of Directors as long as such declaration will not impair the capital of the Company.

### 4) Recent sales of Unregistered Securities

No unregistered securities or shares of the Company were sold during the last three (3) years (2019, 2018, and 2017).

#### Item 6. Management's Discussion and Analysis or Plan of Operation

### <u>2019</u>

### **General Business Environment**

Although the country's gross domestic product (GDP) grew by 6.4% in the fourth quarter of 2019, it was not enough to propel the whole year's average to within the targeted range set by government of 6% to 6.5%. In the end, the country posted its slowest growth in eight years, exacerbated by a rapid deceleration in investment growth due to contraction in public spending and a weaker global economy caused by the US-China trade war. A mild El Nino, the spread of the African swine fever in Luzon, and concerns about an increasingly restrictive regulatory environment triggered by the government's decision to revoke the extension of the water concessions of Maynilad and Manila Water were factors that contributed to the slowdown. The same pattern was noted in the local equities market. The generally bullish sentiments at the start of the year eventually dissipated as the impact of the risk factors became worse than expected, eventually hurting foreign fund inflows and general optimism. As a result, the PSEi ended the year with 7,815.26, representing a very modest 4.7% increase over the previous year level.

### Performance of the Company

The Company's performance for the year was greatly affected by the general slowdown. The Company's finance income for the year reached Php237 million, representing an increase of Php146 million from the Php91 million it made in 2018. The increase in finance income was brought about by the additional gain realized on the sale of group's investments in financial assets amounting to Php92.1 million, further helped by the valuation gains recorded on the group's financial assets amounting to Php145 million at year end. On the other hand, there was no management fees recorded during the year, as compared to the Php30 million recorded last year. Moreover, the Company's brokerage business reported a decrease in total commissions during the year from Php144 million to Php121.4 million.

All considered, consolidated revenues for the year stood at Php364 million, an increase of Php79 million from last year's Php286 million.

Total costs and expenses for the year was noted at Php513 million, representing a decrease of Php119 million from last year's Php632 million. The decrease in total costs and expenses was brought about by fair value losses recorded last year which amounted to Php106 million, a recorded impairment of receivable last year amounting to Php49 million to comply with the new accounting standard, and reduced commission expense by Php14.1 million, partially offset by the Php29 million increase in finance cost recognized from our borrowings due to the series of interest rate adjustments during the year from Php267.5 million last year to this year's P297.5 million. Debt servicing continued to comprise a large chunk of the operating expenses in keeping with the Company's commitment to honor its obligations.

In summary, the company is reporting a consolidated net loss of Php181 million for the year, lower than the Php394 million net loss of the previous year.

There was an increase in total assets noted for the year amounting to Php553 million, from Php5,167 million in December 2018 to Php5,720 million in December 2019. The significant increase in total

assets was brought about by the change in valuation of financial assets at fair value through profit and loss and financial assets at fair value through other comprehensive income with total increase value of Php570 million, partially offset by the net decrease in receivables due collections amounting to Php32 million, and derecognition of Deferred Tax Assets(DTA).

A corresponding increase in total liabilities amounting to Php513 million was also noted during the period under review bringing total liabilities from Php4,538 million to Php5,051 million due to increases in short term borrowings and additional non-trade obligations, partially offset by decrease in due to trade customers.

The increase in total assets had a direct effect on the group's stockholders equity at the end of the period from last year's Php628 million to this year's Php669 million. The increase in valuation of available for sale financial assets increases the comprehensive income of the group and revaluation reserves in stockholders equity amounting to Php40 million.

Aside from the discussions above, there are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

### <u>2018</u>

### **General Business Environment**

Although the growth of the Philippine economy remained among the fastest in Asia, the country's GDP grew at a slower pace in 2018. The year's fourth quarter GDP was noted at 6.1 percent, slightly higher than the 6 percent rate in the third quarter, but weaker than the 6.5 percent pace marked in the same period in 2017. Full-year economic expansion was at 6.2 percent, slower than the 6.7 percent made in the previous year, and way below the government's revised target of 6.5 to 6.9 percent. Runaway inflation, most significantly the unprecedented rise to a decade-high 6.7 percent in the third quarter, was a major aggravating factor as it pushed up prices and, consequently, reduced household consumption and other related spending. Agriculture posted the slowest growth as a string of typhoons and structural problems in irrigation and importation triggered a steep drop from 4 percent annual growth in 2017 to less than 1 percent in 2018. Manufacturing likewise posted a slowdown as business sentiment remained bearish. On the plus side, the service sector sustained its momentum at 6.6 percent growth, accelerated by the government's Build, Build, Build Program. The weaker performance of the economy, exacerbated by other external factors such as the US/China trade dispute and increasing US interest rates, weighed heavily on the performance of the local capital market. The Philippine Stock Exchange composite index fell 12.76 percent in 2018, and the exodus of foreign money continued unabated until the last month of the year.

### Performance of the Company

The Company's finance income for 2018 was noted at Php91.1 million, representing a decrease of Php194million from the Php285 million it made in 2017. The decrease in finance income was partly due to the adoption of new standard requiring that gain on sale of financial assets through other comprehensive income goes directly to the retained earnings or the equity section of the balance sheet and not to be presented in the profit and loss. A total gain on sale on financial assets totaling to Php87 million was reclassed to the company retained earnings to conform to the new standards. The company generated a total of P30 million in management fees in 2018. In addition, the Company's brokerage business reported a total commission of Php144 million during the year, representing a decline of Php12.3 million as compared to the Php156 million recorded last year.

All considered, consolidated revenues for the year stood at Php286 million, a decrease of Php188 million from last year's Php474 million.

Total costs and expenses for the year was noted at Php632 million, representing an increase of Php180 million from last year's Php452 million. The increase in total costs and expenses was brought about by increased finance costs during the year amounting to Php420 million, up by Php167 million from last year's Php253 million. The increase in finance costs amounting to P167 million can be attributed to the net effect of the lower valuation of financial assets through profit and loss amounting to Php106 million, additional debt servicing fee of Php25million. Our newly established online trading platform for our stockbroking business contributed directly to the increase in the company's cost and expenses. Debt servicing continued to comprise a large chunk of the Company is managing for the long term, additional costs and expenses were made towards strengthening the online stock trading system platform which was launched in 2017. The Company is very optimistic that the cost and effort it has put into strengthening its digital presence, initially by expanding its online trading platform, will yield rewards in a very near term, in addition to ensuring its long-term sustainability.

In summary, the company is reporting a consolidated net loss of Php394 million for the year, representing a decline from the Php19.4 million noted in the previous year.

For the period under review, there was a decrease in total assets amounting to Php942 million, from Php6,084 million in December 2017 to Php5,142 million in December 2018. The decrease in total assets can be attributed to the decrease in the group's accounts receivable amounting to Php331 million from last year's Php2,876 million to this year's Php2,545 million, and the decrease in valuation of Financial Assets at Fair Value Through Profit and Financial Assets at Fair Value Through Other Comprehensive Income amounting to Php584 million. The decrease in accounts receivable was brought about by the collections and provisions of trade receivables at our cut-off date.

There was a slight decrease noted in total liabilities during the period amounting to Php128 million was also noted during the period under review bringing total liabilities from Php4,640 million to Php4,512 million. The decrease in total liabilities was brought about by the payments in trade customers payables, partially offset by the increase in short term borrowings and other payables.

The decrease in our investment in Financial Assets amounting to Php584 million and the result of the Company's operations during the period under review had a direct effect on the group's stockholders equity at the end of the period. Total equity at the end of the year amounted to Php630 million as compared to the Php1,444 million in 2017.

The possibilities of an upside for the local equities market remain very high on account of the solid economic fundamentals of the Philippines and the continuing popularity of the current administration. The midterm elections in 2019 is expected to trigger an upswing in the domestic economy. Given the Company's strong potentials and the expanded market reach brought about by its reinforced online presence, better financial performance is anticipated moving forward. Operationally, the Company shall continue to be lean without sacrificing ability to provide the best value to customers. As it has continued to do so in the last four years, the Company will keep an eye on outstanding loans, and subsequently, interest cost and expenses. And as in the past, the Company shall continue to draw strength and inspiration from the support and commitment of its various stakeholders.

Aside from the discussions above, there are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

### **General Business Environment**

The year 2017 ended with lower-than-expected economic growth figures. The country's gross domestic product grew 6.7% in 2017, slightly below the 6.9% growth recorded in 2016. The decline was attributed to a number of factors including a drop in private construction spending, post-election impact, and the plateauing of the business process outsourcing industry. Notwithstanding the decline, the country maintained its stature as among the fastest growing emerging economies in the Region, ranking third behind China and Vietnam. In addition, improvements in the agricultural sector as well as in exports and imports, and a reinvigorated and accelerated infrastructure spending in line with the government's Build, build program, and the continuing popularity of the President, were factors that sustained general optimism about the country and its economic prospects.

The Philippine stock market surfed through 14 record highs in 2017, buoyed by renewed and sustained interest among investors, eventually ending the year by surging to 8,558.42 levels. The PSE index gained 25.11% for the year 2017. The growth leaders were the financial, property and the service sectors which outperformed the broad market all-share index.

### Performance of the Company

The Company's performance for the year mirrored conditions in the larger business environment. Improvements were noted in a number of areas although overall results were lower than expected mainly due to investments in the long-term sustainability of the Company. The Company's finance income for 2017 reached Php285million, representing an increase of Php55 million from the Php230 million it made in 2016. This was brought about by additional gain realized on the sale of group's investments in financial assets amounting to Php284 million. There was a decrease of Php10 million in management fees recorded year-on-year from Php40 million to Php30 million. In addition, the Company's brokerage business reported an increase in total commissions during the year from Php146 million to Php156 million. All considered, consolidated revenues for the year stood at Php474 million, an increase of Php58 million from last year's Php416 million.

However, total costs and expenses for the year was noted at Php453 million, representing an increase of Php48 million from last year's Php405 million. The increase in total costs and expenses was brought about by increased debt servicing during the year amounting to Php241 million, up by Php24 million from last year's Php217 million. Debt servicing continued to comprise a large chunk of the Company's operating expenses in keeping with our commitment to honor obligations. Since the Company is managing for the long term, additional costs and expenses were made towards strengthening the online stock trading system platform which was launched in 2017. The Company is very optimistic that the cost and effort it has put into expanding its online trading platform will yield rewards in a very near term, in addition to ensuring its long-term sustainability.

In summary, the company is reporting a consolidated net loss of Php19.4 million for the year, representing a decline from the Php3.5 million noted in the previous year.

There was a slight increase in total assets noted for the year amounting to Php28 million, from Php6,056 million in December 2016 to Php6,084 million in December 2017. The slight increase of Php28 million in total assets was brought about by the increase in the group's accounts receivable amounting to Php599 million from last year's Php2,277 million to this year's Php2,876 million, partially offset by the decrease in Financial Assets at Fair Value Through Profit and Loss and Available For Sale Financial Assets amounting to Php582. The increase in accounts receivable was brought about by the uncollected trade of clients currently due at our cut-off date while the decrease in

### <u>2017</u>

value of Financial Assets at Fair Value Through Profit and Loss and Available For Sale Financial Assets was brought about by the temporary decline in value due to the sluggish closing at year end.

A corresponding increase in total liabilities amounting to Php832 million was also noted during the period under review bringing total liabilities from Php3,808 million to Php4,640 million due to increases in short term borrowings and due to customers on trading transactions.

The decrease in our investment in Available For Sale Financial Assets amounting to Php568 had a direct effect on the group's stockholders equity at the end of the period, but we consider the decline as temporary in nature.

The possibilities of an upside for the local equities market remains very high on account of the solid economic fundamentals of the Philippines and the continuing positive sentiments about the country. Given the Company's strong potentials and the expanded market reach brought about by its reinforced online presence, better financial performance is anticipated moving forward. Operationally, the Company shall continue to be lean without sacrificing ability to provide the best value to customers. As it has continued to do so in the last four years, the Company will keep an eye on outstanding loans, and subsequently, interest cost and expenses. And as in the past, the Company shall draw strength and inspiration from the support and commitment of its various stakeholders.

Aside from the discussions above, there are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

**FINANCIAL RATIOS** (**SRC Rule 68, as amended October 2011**). The following are the Company's financial soundness indicators in two comparative periods :

			31-Dec 2017	31-Dec 2016			
CURRENT/LIQUITY RATIO							
	Current Assets	=	1.31:1	1.50:1			
-	Current Liabilities	-					
	Quick Assets Current Liabilities	=	1.24:1	1.50:1			
The ratio is used to give an idea of the term assets.		hort term					
DEBT TO EQUITY RATIO	Debt Equity	=	3.21:1	1.69:1			
ASSETS TO EQUITY RATIO	Assets	=	4.21:1	2.69:1			
INTEREST RATE COVERAGE RATIO	Earnings before interest and taxes	_ =	1.09:1	1.05:1			
	Interest expense						
Interest rate coverage ratio is a measure on how well a company can meet its interest payment obligations.							

### **Item 7. Financial Statements**

### Please see consolidated financial statements and schedules.

## Item 8. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

For the years 2019, 2018, and 2017, the auditing firm of Punongbayan and Araullo was re-nominated and re-appointed by the Board of Directors to conduct the examination of the financial statements of the Company and its Subsidiaries. In compliance with the SEC Memorandum Circular No. 8 Series of 2003, the assignment of Mr. Christopher M. Ferareza, the engagement's partner, shall not exceed five (5) consecutive years.

There have been no changes in or disagreements with accountants on accounting and financial disclosure.

The audit and audit-related fees paid by the Company in the last two (2) years are as follows:

	2019	2018
A. Audit and Audit-related Fees		
1. Audit of the registrant's annual financial statements or services		
that are normally provided by the external auditor in connection		
with the statutory and regulatory filings or engagements.	<b>P</b> 2,880,000	₽2,350,000
2. Other assurance and related services by the external auditor		
that are reasonably related to the performance of the audit or		
review of the registrant's financial statements	-0-	-0-
B. Tax fees	0	0
C. All other fees	-0-	-0-

The Company's Board of Directors reviews and approves the engagement of services of the Company external auditors, who are appointed upon the recommendation of the Audit Committee. Engagement Agreements are executed for every type of engagement, which provides for the scope of the work, timetable, fees, engagement team, etc. for each project.

### PART III - CONTROL AND COMPENSATION INFORMATION

### Item 9. Directors and Executive Officers of the Registrant

The names and ages of all incumbent Directors, elected on <u>September 26, 2019</u> during the Annual Stockholders Meeting and are to serve for a term of one (1) year until their successors shall have been elected and qualified, with their business experiences for the past five (5) years:

Position	Name	Citizenship	Age	Year of Assumption of Office	Number of yrs. as Director
Chairman	Paulino S. Soo	Filipino	68	1994 to present	25
President	Jack T. Huang	Filipino	66	1995 to present	24
Treasurer	Vicente Co Chien, Jr.	Filipino	67	1995 to present	24
Director	Jimmy S. Soo	Filipino	62	1995 to present	24
Director	Ma. Cristina Encarnacion	Filipino	62	2017 to present	3
Independent Director	Ma. Therese G. Santos	Filipino	61	2006 to present	13
Independent Director	Jimmy Chua Alabanza	Filipino	75	2008-present	11

### Mr. Paulino S. Soo Chairman and Chief Executive Officer

Mr. Soo holds a Master in Business Administration degree from the University of Pittsburgh Graduate School of Business and Bachelor of Science degree in Industrial Management Engineering from the De La Salle College. He is the President of Philippine Gaming Management Corporation, Berjaya Pizza Phils. Inc., Perdana Land Philippines Inc., Perdana Hotel Philippines Inc., Cosway Philippines Inc., and Bagan Resources PTE Inc.

Mr. Soo is a Director of Bermaz Auto Philippines Inc. He is the Treasurer of Kailash PMN Management Corporation.

He is Chairman of Abacus Securities Corporation and Abacus Capital & Investment Corporation (1994-present), and Vista Holdings Corporation (1994 - present)

### Mr. Jack T. Huang President

Mr. Huang is the incumbent President of the Company. He holds a Bachelor of Arts degree in Economics from the Ateneo de Manila University. He is concurrently a director of Abacus Capital & Investment Corporation (1995-present) and Abacus Securities Corporation (1995-present). He is the President of Cebu Business Continuos Forms(1994-present).

Mr. Vicente Co Chien, Jr. Treasurer

Mr. Co Chien is the Treasurer of the Corporation. He holds a Bachelor's degree in Business Economics from Hongkong Shue Yan University. He is the President of South Sea Realty and Development Corporation and Providence HealthCare Consultants (1999-present). He is concurrently director of Abacus Capital and Investment Corporation (1995-present), Abacus Securities Corporation (1995-present), Vista Holdings Corporation (1995-present). He is director of JWC Manpower Resources, Inc., Globalbridge Resources Corporation and Mavic Development, Inc.

### Mr. Jimmy S. Soo Director

Atty. Soo is a Director of the Company. He obtained his Bachelor of Laws degree from the University of the Philippines and was admitted to the Philippine Bar in 1985. He is the Managing Partner of Soo Gutierrez Leogardo and Lee Law Offices (1992-present). He is currently the Corporate Secretary and a Director of Abacus Capital & Investment Corporation (1995-present) and Vista Holdings Corporation. He is also a Director of Berjaya Pizza Philippines, Inc. He is also an Executive Officer, and/or Director and/or Corporate Secretary of various companies.

## Ms. Maria Cristina B. Encarnacion Director

Ms. Maria Cristina B. Encarnacion, 60, Filipino, has been nominated for election as a director of the Corporation in the 2017 Annual Stockholders' Meeting. She has been Chairman and President of Where At Freezines, Inc. since 2010. She is an Editor and/or Writer, and Contributor of several lifestyle books. She is Editor of WhereAt Cebu, and a Contributor to Metro Society and lifestyle publications. She has been a Director of AsiaPhil Manufacturing Industries, Inc. since 1980, and was Chairman from 1993 to 2008. She was Governor of the Society of Philippine Electrical Contractors & Suppliers, Inc. (SPECS) from 1990-2002, and was Executive Vice President of SPECS in 2002. She was Secretary General of the ASEAN Federation of Electrical Engineering Contractors from 2004 to 2007. Ms. Encarnacion received her Bachelor of Science (Statistics) degree from the University of the Philippines, Diliman (1978).

### Mr. Jimmy Chua Alabanza Independent Director

Mr. Jimmy Chua Alabanza is a Director of the Company. He is currently the Chairman of Insular Construction and Supply Co (1967 - present) and a Consultant of Seaboard Insurance Company (1990 – present). He received a Bachelor of Science Degree in Management from Ateneo de Manila University in 1967.

Ms. Ma Therese G. Santos Independent Director

Ms. Ma. Therese G. Santos is a Director of the Company. She is Associate Director/Administrator of Gravitas Prime, Inc. (2007-present). She is an Independent Director, and the Chairman of the Audit and Compliance Committee and Compensation and Remuneration Committee of Music Semiconductors Corporation (2003-present). Ms. Santos has been an independent Management Consultant by profession since 1997. She was the former Vice President for Treasury and Administration of Music Corporation. Ms. Santos was the Director of Finance for United Development Corporation (1991-1993). Ms. Santos received a Bachelor of Science Degree in Chemical Engineering and a Master's in Business Administration degree from the University of the Philippines.

### Atty. Anna Francesca C. Respicio

Corporate Secretary

Atty. Respicio is the incumbent Assistant Corporate Secretary of First Abacus Financial Holdings Corporation. She is concurrently the Corporate Secretary of I-Remit, Inc., Discovery World Corporation Luckyfortune Business Ventures, Inc., and Raemulan Lands, Inc. She is also the Assistant Corporate Secretary of the following listed and registered companies: A Brown Company, Inc., Sterling Bank of Asia, Inc. (A Savings Bank), Tagaytay Highlands International Golf Club, Inc., and The Spa and Lodge at Tagaytay Highlands, Inc.,

Atty. Respicio is a Senior Associate at Tan Venturanza Valdez. She finished her Bachelor of Arts-Major in Philosophy in 2007 and earned her Juris Doctor degree in 2011 at Ateneo de Manila University.

### FAMILY RELATIONSHIP

### Paulino S. Soo, Chairman of the Board, is the brother of Jimmy S. Soo, Director

There are no other significant employees.

### **Involvement in Certain Legal Proceedings**

The Corporation is not aware of any of the following events wherein any of its directors, nominees for election as director, executive officers, underwriter or control person were involved during the past five (5) years:

- (a) any bankruptcy petition filed by or against any business of which any of the above persons was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- (b) any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting the involvement of any of the above persons in any type of business, securities, commodities or banking activities; and,
- (c) any finding by a domestic or foreign court of competent jurisdiction (in civil action), the SEC or comparable foreign body, or a domestic of foreign exchange or electronic marketplace or self regulatory organization, that any of the above persons has violated a securities or commodities law, and the judgment has not been reversed, suspended or vacated.

The Company and its major subsidiaries and associates are not involved in, nor are any of their properties subject to, any material legal proceedings that could potentially affect their operations and financial capabilities.

### Item 10. Executive Compensation

### (1) General

### **All Compensation Covered**

Except for executive officers included under the compensation table below, all other executive officers and directors do not receive salaries.

### (2) Summary of Compensation Table

The following is a summary of the aggregate compensation paid or accrued during the last two (2) fiscal years, i.e. 2019 and 2018, and to be paid in the ensuing fiscal year 2020 to the Company's Chief Executive Officer and four (4) other mostly highly compensated executive officers who are individually named, and to all other officers and director of the Company as a group:

Name and Principal Function	Fiscal	Salary	Bonus	Other Annual
	Year			Compensation
Paulino S. Soo	2018			
Chairman and CEO	2019			
	2020			
Jack T. Huang	2018			
President	2019			
	2020			
Sheila Marie Aguilar	2018			
Vice President	2019			
	2020			
Melanio C. Dela Cruz	2018			
Vice President	2019			
	2020			
Total for the Group	2018	7,851,789	2,259,634	-0-
_	2019	7,844,702	1,687,317	-0-
	2020	7,375,293	1,437,450	-0-
All Officers As A Group	2018	9,233,390	2,665,690	-0-
Unnamed	2019	9,387,991	2,025,461	-0-
	2020	8,778,715	1,959,745	-0-

### (3) Compensation of Directors

(A) Standard Arrangement

The Member of the Board of Directors are not entitled to receive salaries and bonuses

(B) Other Arrangements.

None

(4) Employment Contracts and Termination of Employment and Change-in Control Arrangements.

None

(5) Warrants and Options Outstanding :

None

Item 11. Security Ownership of Certain Beneficial Owners and Management

1. Security Ownership (more than 5%) of Certain Beneficial Owners and Management as of May 31, 2020.

Class	Name and Address record owner and relationship with Issuer	Name of Beneficial Owner and Relationship with Owner	Citizenship	No. of Shares Held	Percentage Of Class
Common	PCD Nominee Corp. 2 <sup>nd</sup> Floor Makati Stock Exchange Bldg. Ayala Avenue Makati City		Filipino	845,868,000	70.89
Common	Paulino S. Soo (record and beneficial) Chairman and President 29 <sup>th</sup> Floor Abacus Securities Corp. East Tower PSE Center, Exchange Road, Pasig City	(Same as owner)	Filipino	133,000,000	11.15
Common	**Abacus Capital and Invt. Corp.(record and beneficial); subsidiary and stockholder 29 <sup>th</sup> Floor East Tower PSE Center, Exchange Road, Pasig City	(Same as owner)	Filipino	62,191,000	5.21
	Total			1,041,059,000	87.25

There is no arrangement that may result in a change in control of the registrant and any voting trust holders

\*PCD Nominee corporation ("PCDNC") is a wholly-owned subsidiary of the Philippine Central Depository, Inc. ("PCD"). The beneficial owners of such shares registered under the name of

PCDNC are PCD's participants, who hold the shares in their own behalf or in behalf of their clients. Individual or Group owners reported under PCD Nominee Corporation have less than 10% ownership of the outstanding capital stock of the Corporation.

There are no Individuals or Corporate stockholders who own more than 5% of the Company's voting securities under PCD Nominee Corporation.

\*\* Mr. Paulino S. Soo, Chairman and President of Abacus Capital and Investment Corporation, directs the voting/disposition of shares held by both Companies.

### 1. Security Ownership of Management

The following is a summary of the beneficial holdings of the Company's Directors and Executive Officers as of May 31, 2020:

Class	Beneficial Owner	Citizenshi	Amount and Nature of Beneficial		Percent of Class
		р	Ownership[record (r) or beneficial (b)]		
Common	Paulino S. Soo	Filipino	133,000,000	r / b	11.15
-do-	Jack T. Huang	Filipino	500,000	r / b	0.04
-do-	Jimmy S. Soo	Filipino	10,010,000	r / b	0.84
-do-	Vicente Co Chien	Filipino	6,130,000	r / b	0.51
-do-	Ma.Cristina Encarnacion	Filipino	10,000	r /b	.000
-do-	Ma. Therese G. Santos	Filipino	10,000	r / b	.000
-do-	Jimmy Chua Alabanza	Filipino	10,000	r / b	.000
-do-	All directors and Executive				
	Officers as group unnamed		149,760,000	r / b	12.55

### 2. Voting Trust Holders of 5% or More

There is no voting trust or similar arrangement

#### 3. Changes in Control

There are no arrangements that may result in a change of control of the registrant and no change of control occurred during the year.

#### Item 12. Certain Relationship and Related Transactions

Except as provided below, during the last two years, there are no related transactions either direct or indirect with the Company's Board of Directors.

In the normal course of business, the Company grants to and obtains advances from its affiliates. These advances earn interest at rates to the weighted average of the interest rates of the outstanding loans payable to the banks.

There are no transactions with any promoter nor are there any assets to be acquired from a promoter. Registrant has no parent.

### PART IV - CORPORATE GOVERNANCE

The Company has been monitoring compliance with SEC Memorandum Circular No.2, Series of 2002, as well as other relevant SEC Circulars and rules on good corporate governance. All directors, officers, and employees complied with all the leading practices and principles on good corporate governance as embodied in the Corporation's Manual. The Company complied with the appropriate performance self-rating assessment and performance evaluation system to determine and measure compliance with the Manual of Corporate Governance.

The Company is not aware of any non-compliance with or deviation from its Manual of Corporate Governance. The Company will continue to monitor compliance with the SEC Rules on Corporate Governance, and shall remain committed in insuring the adoption of other systems and practices of good corporate governance to enhance its value for its shareholders. Please refer to the attached 2018 ACGR.

### PART V- EXHIBITS AND SCHEDULES

a) Exhibits

(Please see supplemental financial statements schedules).

b) Sustainability Report of First Abacus Financial Holdings Corporation

## SIGNATURE PAGE

Pursuant to the requirements of the Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of \_\_\_\_\_ on \_\_\_\_\_,2020.

## FIRST ABACUS FINANCIAL HOLDINGS CORPORATION Issuer

By:

PAULINO S. SOO

Chairman and Chief Executive Officer

ACK T. HU

President

VICENTE CO CHIEN, JR. Treasurer

JIMMY S. SOO

ANNA FRANCESCA A. RESPICIO Corporate Secretary

## REPUBLIC OF THE PHILIPPINES ) PASIG CITALUYONG CIV. ) S.S.

SUBSCRIBED AND SWORN to before me this  $30^{\text{TH}}$  day of June 2020, affiant exhibiting to me their competent evidence of identity, as follows:

NAME	VALID ID NO.	ISSUE DATE	PLACE OF ISSUE	
PAULINO S. SOO	PASSPORT NO. P3984265A	AUG. 9, 2017	DFA NCR EAST	
VICENTE CO CHIEN	PASSPORT NO. P7768847A	JUL. 02, 2018	DFA MANILA	
JACK E. HUANG	TIN ID NO. 143-320-568			
	PHILHEALTH ID NO.			
	12-050006928-2			
JIMMY S. SOO	TIN ID NO. 133-823-627	NOV. 15, 1999		
8	PAGIBIG ID NO. 1020-0164- 7805	OCT. 25, 2008		
ANNA FRANCESCA C RESPICIO	PASSPORT NO. P0286448A	SEPT. 16, 2016	DFA NCR EAST	

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ATTY. JAMES A. ABUGAN NOTARY JIBLIC Appt. No. 042-19 Until Dec 31, 2020 IBP No. 101013 01/03/2020 Rizal Chapter Roll No. 26890 Lifetime MCLE No. VI-0012875 Until 4/14/2022 TIN No. 116-239-956 PTR No. 43330065 /01-03-2020 Tel. No. 631-40-90 Mandaluyong City First Abacus Financial Holdings Corp.



## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of First Abacus Financial Holdings Corporation and Subsidiaries is responsible for the preparation and fair presentation of the financial statements, including the schedules attached therein, for the year ended December 2019, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the First Abacus Financial Holdings Corporation and Subsidiaries' ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the First Abacus Financial Holdings Corporation and Subsidiaries or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the First Abacus Financial Holdings Corporation and Subsidiaries' financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholder.

Punongbayan & Araullo, the independent auditors appointed by the stockholders, has audited the financial statements of the First Abacus Financial Holdings Corporation and Subsidiaries in accordance with Philippine Standards on Auditing, and in their report to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such audit.

Signed this

DOC. NO.

PAGE NO

BOOK NO

SERIES OF 200

MR. PAULINO S. SOO Chairman and Chief Executive Officer

day of

**BEFORE ME THIS** 

IN QUEZON CITY

SUBSCRIBED AND SWORN TO

HIEN JR. Treasure

Notary Public for Quezon City Until December 31, 2021 PTR No. 9296041 - 1-2-2020/ OC IBP No. 093566 - 10-22-2019/ QC Roll No. 30467 - 05-09-80 MCLE VI - 0030379 Adm. Matter No. NP-001(2020-2021) TIN No. 131-942-754

JUN 1 1 2020 UNIT 2904-A EAST TOWER, PHILIPPINE STOCK EXCHANGE CENTRE • EXCHANGE ROAD • ORTIGAS CENTER • PASIG CITY PHONE: (632) 667-8900 • FAX: (632) 634-0435



Punongbayan & Araullo 20th Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T +63 2 8988 2288

## **Report of Independent Auditors**

The Board of Directors and the Stockholders First Abacus Financial Holdings Corporation and Subsidiaries Unit 2904-A East Tower, Philippine Stock Exchange Centre Exchange Road, Ortigas Center Pasig City

### Opinion

We have audited the consolidated financial statements of First Abacus Financial Holdings Corporation and subsidiaries (together hereinafter referred to as the Group), which comprise the consolidated statements of financial position as at December 31, 2019 and 2018, and the consolidated statements of profit or loss, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2019, and the notes to consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2019 and 2018, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2019 in accordance with Philippine Financial Reporting Standards (PFRS).

### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Certified Public Accountants Punongbayan & Araullo (P&A) is the Philippine member firm of Grant Thornton International Ltd grantthornton.com.ph



### Material Uncertainty Related to Going Concern

We draw attention to Note 1 to the consolidated financial statements, which indicates that the Group has a deficit of P1.1 billion and P0.95 billion as at December 31, 2019 and 2018, respectively, because of its recurring net loss from operations. As stated in Note 1, this condition indicates the existence of a material uncertainty which may cast significant doubt on the Group's ability to continue as a going concern. In connection with our audits, we have performed sufficient audit procedures to evaluate the reasonableness of management's assumptions on the ability of the Group to continue as a going concern. Our opinion is not modified in respect of this matter.

### Emphasis of a Matter

We draw attention to Note 24 to the consolidated financial statements, which describes the management's assessment of the impact on the Group's consolidated financial statements of the business disruption brought about by the corona virus outbreak and consequent events after the reporting period. Management has determined that these are non-adjusting events and as such, had no impact on the Group's consolidated financial statements as of and for the year ended December 31, 2019. Our opinion is not modified in respect of this matter.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matter described in the *Material Uncertainty Related to Going Concern* section, we have determined the matters described below to be the key audit matters to be communicated in our report.

### (a) Impairment of Receivables

### Description of the Matter

As at December 31, 2019, the Group's receivables, which accounts for 44% of the Group's total assets, amounts to P2.5 billion, net of allowance for impairment of P429.4 million. The Group's management exercised significant judgment and made significant estimates in determining the allowance for impairment on the asset based on an expected credit loss (ECL) model that complies with PFRS 9, *Financial Instruments*. Because of the significance of the amounts involved and the risk of subjectivity of management's judgment and estimation, we have identified the Group's ECL on receivables as a key audit matter.

The Group's significant accounting policies and the significant judgment, including estimation applied by management, and those related to the credit risk assessment process of the Group are disclosed in Notes 2, 3 and 4 to the consolidated financial statements. The other disclosures related to this matter are presented in Note 10.



### How the Matter was Addressed in the Audit

We have performed substantive audit procedures, which included, among others, evaluating the appropriateness of the Group's ECL methodology based on the requirements of PFRS 9 and the reasonableness of the underlying assumptions thereto. We have assessed the counterparties' repayment abilities by examining payment history and reviewing the counterparties' latest available financial information, and determined the appropriateness of the valuation of the collaterals attached as security to the receivables and compared such valuation against the Group's outstanding receivable balance to ascertain sufficiency of allowance for impairment.

### (b) Recoverability of Deferred Tax Assets

### Description of the Matter

The Group's recognized net deferred tax assets as at December 31, 2019 amounts to P46.3 million. The recognition of deferred tax assets is reviewed at the end of each reporting period and adjusted to the extent of the changes in probability that sufficient taxable profits will be available to allow all or part of such deferred tax assets to be utilized. Determining probabilities of sufficiency of future taxable profits is highly judgmental, requiring preparation of profitability projection which involves significant management estimates. Accordingly, we have also identified the recoverability of deferred tax assets as a key audit matter.

The relevant information, including the accounting policy, relating to deferred tax assets is disclosed in Notes 2, 3 and 20 to the consolidated financial statements.

### How the Matter was Addressed in the Audit

Our work included, among others, obtaining management's income projections for the next three years. Relative to this, we verified the reasonableness of management's assumptions used in coming up with the income projections underlying the recoverability of deferred tax assets by comparing the forecasts to our expectations based on historical performance. These significant assumptions include income growth rate, and volume of trading transactions, which are expected to grow based on available historical information.

### (c) Assessment of Goodwill Impairment

### Description of the Matter

As at December 31, 2019, the carrying amount of goodwill, net of allowance for impairment, amounts to P35.3 million, which is included as part of the Other Assets account in the Group's consolidated statement of financial position. Based on the applicable PFRS, goodwill, having indefinite useful life, is not subject to amortization but is required to be tested for impairment annually, or more frequently if events or changes in circumstances indicate that the carrying value of goodwill may be impaired. This annual impairment test was identified as a key audit matter because management's assessment process is complex and highly judgmental, and is based on significant assumptions, specifically on the cash generating unit (CGU) where the goodwill is allocated and the future cash flows of that particular CGU, which are affected by expected future market or economic conditions.



Management's significant assumptions include:

- The identified CGU, one of the subsidiaries, on which the goodwill is allocated, will continue as a going concern;
- The CGU will have sufficient financial assets to finance its working capital requirements to achieve its projected forecast and to support the business needs; and,
- The CGU's performance forecasts for the next three years, which include the effects of online stock brokerage with accounts opening and customization updates.

The Group's accounting policy on impairment of and disclosures about goodwill are included in Notes 2 and 13, respectively, to the consolidated financial statements.

### How the Matter was Addressed in the Audit

Our audit procedures included, among others, evaluating the assumptions and methodologies used by management, particularly those relating to the forecasted revenue growth and profit margins of the CGU by considering historical trends and past profit performance, and the future operational plans of the CGU's management. In addition, our audit procedures included evaluating the reasonableness of management's assumptions on the ability of the CGU to continue as a going concern as of and for the year ended December 31, 2019.

### Other Information

Management is responsible for the other information. The other information comprises the information included in the Group's Securities and Exchange Commission (SEC) Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2019, but does not include the financial statements and our auditors' report thereon. The SEC Form 20-IS, SEC Form 17-A and Annual Report for the year ended December 31, 2019 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.



# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

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Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

# Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.

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 Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.

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- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the 2019 and 2018 audits resulting in this independent auditors' report is Christopher M. Ferareza.



CPA Reg. No. 0097462 TIN 184-595-975 PTR No. 8116545, January 2, 2020, Makati City SEC Group A Accreditation Partner - No. 1185-AR-2 (until May 9, 2021) Firm - No. 0002-FR-5 (until Mar. 26, 2021) BIR AN 08-002511-34-2017 (until Jun. 19, 2020) Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

June 15, 2020

### FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2019 AND 2018 (Amounts in Philippine Pesos)

	Notes	2019	2018
ASSETS			
CASH	7	P 143,011,125	P 95,993,987
<b>RECEIVABLES</b> - Net	10	2,535,453,399	2,567,476,324
FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS	8	1,171,309,884	820,466,014
FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME	9	1,595,683,936	1,380,924,211
PROPERTY AND EQUIPMENT - Net	12	33,439,837	48,636,682
DEFERRED TAX ASSETS - Net	20	46,372,663	69,265,316
OTHER ASSETS - Net	13	194,319,006	183,828,721
TOTAL ASSETS		P 5,719,589,850	P 5,166,591,255
LIABILITIES AND EQUITY			
INTEREST-BEARING LOANS AND BORROWINGS	14	P 4,394,006,386	P 4,108,283,478
DUE TO CUSTOMERS	15	201,810,584	214,826,790
ACCOUNTS PAYABLE AND OTHER LIABILITIES	16	455,157,538	214,402,189
Total Liabilities		5,050,974,508	4,537,512,457
CAPITAL STOCK	17	1,193,200,000	1,193,200,000
ADDITIONAL PAID-IN CAPITAL	2	3,104,800	3,104,800
TREASURY SHARES - At Cost	17	( 385,670,581)	( 385,670,581)
<b>REVALUATION RESERVES</b>	17	985,726,395	764,453,894
DEFICIT	1,17	(1,127,745,272 )	(946,009,315)
Total Equity		668,615,342	629,078,798
TOTAL LIABILITIES AND EQUITY		P 5,719,589,850	P 5,166,591,255

See Notes to Consolidated Financial Statements.
# FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF PROFIT OR LOSS FOR THE YEARS ENDED DECEMBER 31, 2019, 2018 AND 2017

(Amounts in Philippine Pesos)

	Notes		2019		2018		2017
REVENUES							
Fair value gains on financial assets at fair value through profit or loss (FVTPL)	8	Р	144,772,407	Р	-	Р	-
Commissions	2		121,406,200		144,078,743		156,441,852
Gain on sale of financial assets at FVTPL	8		92,123,743		90,775,179		59,488,085
Interest income	7		145,998		208,278		487,994
Management fees	11		-		30,000,000		30,000,000
Gain on sale of available-for-sale financial assets	9		-		-		224,735,836
Others	10, 11, 13		5,932,114		20,573,157		3,139,992
			364,380,462		285,635,357		474,293,759
EXPENSES							
Interest expense	14, 18		296,516,594		267,476,396		242,609,535
Salaries and employee benefits	18		57,470,378		55,879,076		55,268,653
Taxes and licenses			26,962,967		27,792,686		18,957,601
Commissions			35,454,207		39,908,142		41,351,276
Depreciation and amortization	12, 13		17,253,084		16,240,044		13,773,696
Membership fees and dues			13,640,856		3,863,796		7,401,539
Exchange fees			10,897,479		10,726,785		11,796,075
Communication			11,258,474		10,339,761		9,973,733
Impairment losses on receivables	10		6,446,419		48,698,879		7,231,010
Professional fees			5,491,402		5,048,048		5,348,082
Outside services			5,367,619		5,181,641		5,779,262
Transportation and travel			3,066,076		2,155,644		2,148,679
Representation and entertainment			2,831,201		5,405,506		7,698,241
Fair value losses on financial assets at FVPTL	8		-		105,993,726		3,438,627
Others	19		20,304,214		27,628,723		19,540,733
			512,960,970		632,338,853		452,316,742
PROFIT (LOSS) BEFORE TAX		(	148,580,508)	(	346,703,496)		21,977,017
TAX EXPENSE	20	(	32,104,283)	(	46,899,430)	(	41,348,977)
NET LOSS		( <u>P</u>	180,684,791 )	( <u>P</u>	393,602,926)	( <u>P</u>	19,371,960)
Basic and Diluted Loss Per Share	21	( <u>P</u>	0.1768)	( <u>P</u>	0.3852)	( <u>P</u>	0.0190)

See Notes to Consolidated Financial Statements.

#### FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2019, 2018 AND 2017 (Amounts in Philippine Pesos)

	Notes		2019		2018		2017
NET LOSS		( <u>P</u>	180,684,791)	( <u>P</u>	393,602,926)	( <u>P</u>	19,371,960)
OTHER COMPREHENSIVE INCOME (LOSS) Items that will not be reclassified subsequently to profit or loss: Unrealized fair value gains (losses) on financial assets at fair value							
through other comprehensive income	9		214,759,725	(	341,313,037)		-
Gain on remeasurements of post-employment defined benefit plan, net of tax	18		6,512,776		1,448,966		2,655,210
			221,272,501	(	339,864,071)		2,655,210
Items that will be reclassified subsequently to profit or loss:							
Unrealized fair value losses on available-for-sale financial assets	9		-		-	(	561,803,050)
Realized fair value losses on the disposal of available-for-sale financial assets	9		-			(	224,735,836)
			-		-	(	786,538,886)
Total Other Comprehensive Income (Loss)			221,272,501	(	339,864,071)	(	783,883,676)
TOTAL COMPREHENSIVE INCOME (LOSS)		P	40,587,710	( <u>P</u>	733,466,997)	( <u>P</u>	803,255,636)

See Notes to Consolidated Financial Statements.

#### FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2019, 2018 AND 2017 (Amounts in Philippine Pesos)

	Capital Stock (see Note 17)	Additional Paid-in Capital (see Note 2)	Treasury Shares (see Note 17)	Revaluation Reserves (see Note 17)	Deficit (see Note 2)	Total Equity
Balance at January 1, 2019 As previously reported Effect of adoption of PFRS 16 Total comprehensive income (loss) for the year	P 1,193,200,000 	P 3,104,800 	( P 385,670,581) 	P 764,453,894 - 764,453,894 221,272,501	( P 946,009,315 ) (	P 629,078,798 ( 1,051,166 ) 628,027,632 40,587,710
Balance at December 31, 2019	P 1,193,200,000	<u>P 3,104,800</u>	( <u>P 385,670,581</u> )	P 985,726,395	( <u>P 1,127,745,272</u> )	P 668,615,342
Balance at January 1, 2018 As previously reported Effect of adoption of PFRS 9 Transfer of realized fair value gains on	P 1,193,200,000 	P 3,104,800 	(P 385,670,581) ( 385,670,581)	P 1,188,012,398 	( P 554,344,138 ) ( 81,756,684 ) ( 636,100,822 )	P 1,444,302,479 ( 81,756,684 ) 1,362,545,795
financial assets at fair value through other comprehensive income Total comprehensive loss for the year	-	-	-	( 83,694,433 ) ( 339,864,071 )	83,694,433 (393,602,926)	(733,466,997 )
Balance at December 31, 2018	P 1,193,200,000	<u>P 3,104,800</u>	( <u>P 385,670,581</u> )	<u>P 764,453,894</u>	( <u>P 946,009,315</u> )	P 629,078,798
Balance at January 1, 2017 Total comprehensive loss for the year	P 1,193,200,000	P 3,104,800	( P 385,670,581)	P 1,971,896,074 (783,883,676)	( P 534,972,178 ) (19,371,960 )	P 2,247,558,115 (803,255,636 )
Balance at December 31, 2017	<u>P 1,193,200,000</u>	<u>P 3,104,800</u>	( <u>P 385,670,581</u> )	P 1,188,012,398	( <u>P 554,344,138</u> )	<u>P 1,444,302,479</u>

See Notes to Consolidated Financial Statements.

#### FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2019, 2018 AND 2017 (Amounts in Philippine Pesos)

	Notes		2019		2018	_	2017
CASH FLOWS FROM OPERATING ACTIVITIES							
Profit (loss) before tax		( P	148,580,508)	( P	346,703,496)	Р	21,977,017
Adjustments for:		(-	,,,,	(-	,,,		,,
Interest expense	14, 18		296,134,459		265,917,463		241,150,922
Depreciation and amortization	12, 13		17,253,084		16,240,044		13,773,696
Interest income	7	(	202,348)	(	208,278)	(	487,994)
Dividend income		ì	75,000)	<b>`</b>	-	(	-
Operating profit (loss) before working capital changes		` <u> </u>	164,529,687	(	64,754,267)		276,413,641
Decrease (increase) in receivables			32,022,925	(	226,730,414	(	599,339,171)
Decrease (increase) in financial assets			02,022,720		220,750,111	(	0,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
at fair value through profit or loss		(	350,843,870)		135,929,397		13,661,972
Decrease (increase) in financial assets at fair value through		(	550,015,070 )		155,727,577		15,001,072
other comprehensive income (previously,							
available-for-sale financial assets)			-		107,641,065	(	218,439,033)
Increase in other assets		(	21,870,075)	(	38,158,243)	(	14,136,413)
Increase (decrease) in due to customers		$\tilde{c}$	13,016,206)	(	156,737,175)	(	185,647,900
Increase (decrease) in accounts payable and other liabilities		(	241,784,364	(	123,933,729)		13,393,527
Cash generated from (used in) operations			52,606,825	(	86,717,462	(	342,797,577)
Interest received			202,348		208,278	(	487,994
		(	156,393)	(	2,425,982)	(	1,343,297)
Cash paid for taxes		(	150,595	(	2,423,762	(	1,545,277
Net Cash From (Used in) Operating Activities			52,652,780		84,499,758	(	343,652,880)
CASH FLOWS FROM INVESTING ACTIVITIES							
Acquisition of computer software	13	(	1,243,490)		-	(	766,377)
Proceeds from disposal of property and equipment	12	-	990,832		-		1,236,667
Acquisitions of property and equipment	12	(	530,192)	(	4,774,712)	(	2,692,067)
Dividends received			75,000	·	-		-
Net Cash Used in Investing Activities		(	707,850)	(	4,774,712)	(	2,221,777)
CASH FLOWS FROM FINANCING ACTIVITIES							
Proceeds from additional loans and borrowings	14		1,645,599,445		517,713,207		1,443,185,880
Repayments of loans and borrowings	14	(	1,349,955,130)	(	498,801,356)	(	983,405,160)
Interest paid		(	290,650,699)	(	107,662,812)	(	86,806,035)
Payments of lease liabilities		(	9,921,408)		-		-
Net Cash From (Used in) Financing Activities		(	4,927,792)	(	88,750,961)		372,974,685
NET INCREASE (DECREASE) IN CASH			47,017,138	(	9,025,915)		27,100,028
CASH AT BEGINNING OF YEAR			95,993,987		105,019,902		77,919,874
CASH AT END OF YEAR		P	143,011,125	Р	95,993,987	Р	105,019,902

#### Supplemental Information on Non-cash Investing and Financing Activities:

- 1.) The Company recognized right-of-use assets and lease liabilities amounting to P11.9 million and P9.4 million, net of deferred taxes, respectively, as at January 1, 2019 in relation to the adoption of PFRS 16, *Leases* (see Notes 2, 12, and 16).
- 2.) In 2018 and 2017, certain transportation equipment with total cost of P2.5 million and P21.2 million, respectively, were acquired through finance lease arrangements (see Notes 12 and 14).
- 3.) In 2017, advances to a supplier amounting to P6.5 million was reclassified to computer software upon completion and full installation of the software (see Note 13).

# FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019, 2018 AND 2017 (Amounts in Philippine Pesos)

## 1. CORPORATE MATTERS

# 1.1 Corporate Information

First Abacus Financial Holdings Corporation (the Parent Company) was incorporated in the Philippines and registered with the Securities Exchange Commission (SEC) on February 15, 1994. The Parent Company wholly owns the following subsidiaries (together herein referred to as the Group), all of which are also incorporated in the Philippines:

Subsidiaries	Nature of Business
Abacus Capital & Investment Corporation (ACIC)	Investment banking
Abacus Securities Corporation (ASC) Vista Holdings Corporation (VHC)	Securities brokerage Leasing

The Parent Company was established primarily to invest in, acquire by purchase, exchange or assignment and hold for investment, shares of capital stock or other securities issued by any corporation, association or other entities. The Parent Company is also involved in providing management advisory services as well as purchasing, selling and assigning accounts receivable, negotiable instruments and other evidences of indebtedness for the payment of money owed by any entity. The Parent Company's shares of stock are listed at the Philippine Stock Exchange (PSE) (see Note 17.7).

The Group's registered office, which is also the principal place of business, is located at Unit 2904-A East Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City.

# 1.2 Status of Operations

The Group has a deficit of P1,127,745,272 and P946,009,315 as at December 31, 2019 and 2018, respectively. This condition indicates the existence of a material uncertainty, which may cast significant doubt on the Group's ability to continue as a going concern. In response to this matter, management is addressing proactively through a strategic shift in business model that is designed to resolve the possible existence of material uncertainty. The Group remains confident that its robust fundamentals will carry its businesses through the various disruptions rocking the industry. The Group has made inroads in its online stock brokerage business, and is committed to position this as the focus for growth and expansion. Initiatives have been introduced to deliver maximum live interface with customers through strategic updates and customization of accounts opening and the creation of daily research reports. At the same time, the Group is leveraging on the synergy with its investment house and other businesses, creating an ecosystem approach to serving the various financial, investment, and broking requirements of our institutional, niche and expanded list of clientele.

Moreover, the Group's investment house is revitalizing its merger and acquisition projects to further boost the potentials of the Group to recover from deficit. The management believes that the Group's enhanced ability to interact with customers both using traditional as well as online platforms, complemented by a renewed focus on synergy and an ecosystem approach to serving the needs of our clients, are vectors that will restore the Group to its rightful status as one of the top performing companies in the industry. Accordingly, the consolidated financial statements have been prepared assuming that the Group will continue as a going concern which contemplates the realization of assets and the settlement of liabilities in the normal course of business.

# 1.3 Approval of Consolidated Financial Statements

The consolidated financial statements of the Group as at and for the year ended December 31, 2019 (including the comparative consolidated financial statements as at December 31, 2018 and for the years ended December 31, 2018 and 2017) were authorized for issue by the Parent Company's Chairman of the Board of Directors (BOD) and Chief Executive Officer on June 15, 2020.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these consolidated financial statements are summarized below. The policies have been consistently applied to all the years presented, unless otherwise stated.

# 2.1 Basis of Preparation of Consolidated Financial Statements

## (a) Statement of Compliance with Philippine Financial Reporting Standards

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board, and approved by the Philippine Board of Accountancy.

The consolidated financial statements have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

## (b) Presentation of Consolidated Financial Statements

The consolidated financial statements are presented in accordance with Philippine Accounting Standards (PAS) 1, *Presentation of Financial Statements*. The Group presents consolidated statements of comprehensive income separate from the consolidated statements of profit or loss.

The Group presents a third consolidated statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that has a material effect on the information in the consolidated statement of financial position at the beginning of the preceding period. The related notes to the third consolidated statement of financial position are not required to be disclosed.

The Group reclassified other receivables amounting to P3.0 million previously presented as part of Receivables – net account in the 2018 consolidated financial statements to Property and Equipment account to conform with the 2019 presentation (see Note 12). The reclassification did not result into adjustments to the Group's 2018 consolidated statement of profit or loss, statement of comprehensive income, statement of changes in equity and statement of cash flows, hence, did not warrant presentation of a third statement of financial position.

### (c) Functional and Presentation Currency

These consolidated financial statements are presented in Philippine pesos, the Group's functional currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the consolidated financial statements of the Group are measured using its functional currency. Functional currency is the currency of the primary economic environment in which the Group operates.

(d) Security Valuation

The security position of customers classified as long position pertains to shares of stock that a customer bought with the expectation that the shares will rise in value whereas customers with short position pertains to the sale of shares of borrowed stock in the open market with the expectation that the price thereof will decrease over time, at which point the customer will purchase the shares and return the shares to the broker (to the Group or other brokers) which the customer borrowed them from.

### 2.2 Adoption of New and Amended PFRS

#### (a) Effective in 2019 that are Relevant to the Group

The Group adopted for the first time the following PFRS, amendments, interpretations and annual improvements to PFRS, which are mandatorily effective for annual periods beginning on or after January 1, 2019:

PAS 19 (Amendments)	:	Employee Benefits – Plan Amendment, Curtailment or Settlement
PFRS 9 (Amendments)	:	Financial Instruments – Prepayment Features with Negative Compensation
PFRS 16	:	Leases
International Financial		
Reporting Interpretations		
Committee (IFRIC) 23	:	Uncertainty over Income Tax Treatments
Annual Improvements to		
PFRS (2015-2017 Cycle)		
PAS 12 (Amendments)	:	Income Taxes – Tax Consequences of
		Dividends
PAS 23 (Amendments)	:	Borrowing Costs – Eligibility for
		Capitalization
PFRS 3 and PFRS 11	:	Business Combinations and Joint Arrangements -
		Remeasurement of Previously Held
		Interests in a Joint Operation

Following are the relevant information about these pronouncements.

- (i) PAS 19 (Amendments), Employee Benefits Plan Amendment, Curtailment or Settlement. The amendments clarify that past service cost and gain or loss on settlement is calculated by measuring the net defined benefit liability or asset using updated actuarial assumptions and comparing the benefits offered and plan assets before and after the plan amendment, curtailment or settlement but ignoring the effect of the asset ceiling that may arise when the defined benefit plan is in a surplus position. Further, the amendments now require that if an entity remeasures its net defined benefit liability or asset after a plan amendment, curtailment or settlement, it should also use updated actuarial assumptions to determine current service cost and net interest for the remainder of the annual reporting period after the change to the plan. The application of these amendments had no significant impact on the Group's consolidated financial statements as there were no plan amendments, curtailment, or settlement made in 2019.
- (ii) PFRS 9 (Amendments), Financial Instruments Prepayment Features with Negative Compensation. The amendments clarify that prepayment features with negative compensation attached to financial assets may still qualify under the "solely payments of principal and interests" (SPPI) test. As such, the financial assets containing prepayment features with negative compensation may still be classified at amortized cost or at fair value through other comprehensive income (FVOCI). The application of these amendments had no significant impact on the consolidated financial statements as the Group had no such financial assets as at December 31, 2019.
- (iii) PFRS 16, Leases. The new standard replaced PAS 17, Leases, and its related interpretation IFRIC 4, Determining Whether an Arrangement Contains a Lease, Standard Interpretations Committee (SIC) 15, Operating Leases – Incentives and SIC 27, Evaluating the Substance of Transactions Involving the Legal Form of a Lease. For lessees, it requires an entity to account for leases "on-balance sheet" by recognizing a "right-of-use" asset and lease liability arising from contract that is, or contains, a lease.

For lessors, the definitions of the type of lease (i.e., finance and operating leases) and the supporting indicators of a finance lease are substantially the same with the provisions under PAS 17. In addition, basic accounting mechanics are also similar but with some different or more explicit guidance related to variable payments, sub-leases, lease modifications, the treatment of initial direct costs and lessor disclosures.

The Group adopted PFRS 16 using the modified retrospective approach as allowed under the transitional provisions of the standard. The adoption of the standard has resulted in adjustments to the amounts recognized in the financial statements as at January 1, 2019, with the cumulative effect recognized in equity as an adjustment to the opening balance of Deficit for the current period. Accordingly, comparative information were not restated.

The new accounting policies of the Group as a lessee are disclosed in Note 2.19(a)(i), while the accounting policies of the Group as a lessor, as described in Note 2.19(b), were not significantly affected.

Discussed below are the relevant information arising from the Group's adoption of PFRS 16 and how the related accounts are measured and presented on the Group's financial statements as at January 1, 2019.

- a. The Group recognized lease liabilities in relation to leases which had previously been classified as operating leases under PAS 17. These liabilities were measured at the present value of the remaining lease payments, discounted using the Group's incremental borrowing rate as at January 1, 2019. The Group's weighted average incremental borrowing rate applied to the lease liabilities on January 1, 2019 ranges from 4.5% to 8.0%.
- b. The Group has elected not to include initial direct costs in the measurement of right-of-use assets at the date of initial application. The Group also elected to measure the right-of-use assets at an amount equal to the lease liability adjusted for any prepaid lease payments and estimated cost to restore the leased asset that existed as at January 1, 2019.
- c. For leases previously accounted for as operating leases with a remaining lease term of less than 12 months and for leases of low-value assets, the Group has applied the optional exemptions to not recognize right-of-use assets but to account for the lease expense on a straight-line basis over the remaining lease term.
- d. For those leases previously classified as finance leases, the Group recognized the related right-of-use asset and lease liability at the date of initial application at the same amounts as the carrying amount of the capitalized asset and finance lease obligation under PAS 17 immediately before transition.
- e. The Group has also used the practical expedient, apart from those already mentioned above, as permitted by the standard, reliance on its historical assessments on whether leases are onerous as an alternative to performing an impairment review on right-of-use asset. As at January 1, 2019, the Group has no onerous contracts.

As a result of the adoption of PFRS 16, certain transportation equipment with carrying amount of P16,969,718 as of January 1, 2019 presented under Property and Equipment account were reclassified to right-of-use assets under the same account. Moreover, the adoption of PFRS 16 has resulted in a decrease in Deferred Tax Assets account and an increase on the Deficit account amounting to both P1,051,166 as of January 1, 2019.

A reconciliation of the opening lease liabilities recognized at January 1, 2019 and the total operating lease commitments determined under PAS 17 at December 31, 2018 is shown below.

	Note		
Operating lease liabilities,			
December 31, 2018 (PAS 17)		Р	-
Finance lease obligations	22.3		13,465,831
Lease liabilities, January 1, 2019			
(PFRS 16)		<u>P</u>	13,465,831

Payments of the principal portion of lease liabilities amounted to P9,921,408 in 2019.

- (iv) IFRIC 23, Uncertainty over Income Tax Treatments. This interpretation provides clarification on the determination of taxable profit, tax bases, unused tax losses, unused tax credits, and tax rates when there is uncertainty over income tax treatments. The core principle of the interpretation requires the Group to consider the probability of the tax treatment being accepted by the taxation authority. When it is probable that the tax treatment will be accepted, the determination of the taxable profit, tax bases, unused tax credits, and tax rates shall be on the basis of the accepted tax treatment. Otherwise, the Group has to use the most likely amount or the expected value, depending on the surrounding circumstances, in determining the tax accounts identified immediately above. This interpretation had no significant impact on the consolidated financial statements as the Group currently has no tax items with vague interpretations as to taxability.
- (v) Annual Improvements to PFRS 2015-2017 Cycle. Among the improvements, the following amendments, which are effective from January 1, 2019, are relevant to the Group but had no significant impact on the Group's consolidated financial statements as these amendments merely clarify existing requirements:
  - PAS 12 (Amendments), *Income Taxes Tax Consequences of Dividends.* The amendments clarify that an entity should recognize the income tax consequence of dividend payments in profit or loss, other comprehensive income or equity according to where the entity originally recognized the transactions that generated the distributable profits.
  - PAS 23 (Amendments), *Borrowing Costs Eligibility for Capitalization*. The amendments clarify that if any specific borrowing remains outstanding after the related qualifying asset is ready for its intended use or sale, such borrowing is treated as part of the entity's general borrowings when calculating the capitalization rate.
  - PFRS 3 (Amendments), *Business Combinations* and PFRS 11 (Amendments), *Joint Arrangements* Remeasurement of Previously Held Interests in a Joint Operation. The amendments clarify that when an entity obtains control of a business that is a joint operation, the entity applies the requirements for a business combination achieved in stages, including remeasuring its previously held interest in the joint operation at fair value. The previously held interest to be remeasured includes any unrecognized assets, liabilities and goodwill relating to the joint operation. On the other hand, previously held interests in a joint operation shall not be remeasured when the Group obtains joint control of the business.

### (b) Effective in 2019 that are not Relevant to the Group

Among the amendments, only PAS 28, *Investment in Associates and Joint Ventures* – Long-term Interest in Associates and Joint Ventures is not relevant to the Group's consolidated financial statements.

#### (c) Effective Subsequent to 2019 but not Adopted Early

There are amendments to existing standards effective for annual periods subsequent to 2019, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Group's consolidated financial statements:

- (i) PAS 1 (Amendments), Presentation of Financial Statements and PAS 8 (Amendments), Accounting Policies, Changes in Accounting Estimates and Errors – Definition of Material (effective from January 1, 2020). The amendments provide a clearer definition of 'material' in PAS 1 by including the concept of 'obscuring' material information with immaterial information as part of the new definition, and clarifying the assessment threshold (i.e., misstatement of information is material if it could reasonably be expected to influence decisions made by primary users, which consider the characteristic of those users as well as the entity's own circumstances). The definition of material in PAS 8 has been accordingly replaced by reference to the new definition in PAS 1. In addition, amendment has also been made in other Standards that contain definition of material or refer to the term 'material' to ensure consistency.
- (ii) Revised Conceptual Framework for Financial Reporting (effective from January 1, 2020). The revised conceptual framework will be used in standard-setting decisions with immediate effect. Key changes include
  (a) increasing the prominence of stewardship in the objective of financial reporting, (b) reinstating prudence as a component of neutrality, (c) defining a reporting entity, which may be a legal entity, or a portion of an entity, (d) revising the definitions of an asset and a liability, (e) removing the probability threshold for recognition and adding guidance on derecognition, (f) adding guidance on different measurement basis, and, (g) stating that profit or loss is the primary performance indicator and that, in principle, income and expenses in other comprehensive income should be recycled where this enhances the relevance or faithful representation of the financial statements.

No changes will be made to any of the current accounting standards. However, entities that rely on the framework in determining their accounting policies for transactions, events or conditions that are not otherwise dealt with under the accounting standards will need to apply the revised framework from January 1, 2020. These entities will need to consider whether their accounting policies are still appropriate under the revised framework.

#### 2.3 Basis of Consolidation

The Group's consolidated financial statements comprise the accounts of the Parent Company and its wholly owned subsidiaries after elimination of material intercompany transactions. All intercompany assets and liabilities, equity, income, expenses and cash flows relating to transactions between entities under the Group, are eliminated in full on consolidation. Unrealized profits and losses from intercompany transactions that are recognized in assets are also eliminated in full. Intercompany losses that indicate impairment are recognized in the consolidated financial statements.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting principles.

Subsidiaries are entities over which the Parent Company has control. The Parent Company controls an entity when it is exposed, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date the Parent Company obtains control.

The Parent Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of controls indicated above. Accordingly, entities are deconsolidated from the date that control ceases.

The acquisition method is applied to account for acquired subsidiaries. This requires recognizing and measuring the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group, if any. The consideration transferred also includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred and subsequent change in the fair value of contingent consideration is recognized directly in profit or loss.

Identifiable assets acquired and liabilities, and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any non-controlling interest in the acquiree, either at fair value or at the non-controlling interest's proportionate share of the recognized amounts of acquiree's identifiable net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any existing equity interest in the acquiree over the acquisition-date fair value of identifiable net assets acquired is recognized as goodwill. If the consideration transferred is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly as gain in profit or loss.

### 2.4 Business Combinations

Business acquisitions are accounted for using the acquisition method of accounting.

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Subsequent to initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed.

Negative goodwill, which is the excess of the Group's interest in the fair value of net identifiable assets acquired over acquisition cost, is charged directly to profit or loss.

For the purpose of impairment testing, goodwill is allocated to cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The cash-generating units or groups of cash-generating units are identified according to operating segment.

Gains and losses on the disposal of an interest in a subsidiary include the carrying amount of goodwill relating to it.

If the business combination is achieved in stages, the acquirer is required to remeasure its previously held equity interest in the acquiree at its acquisition-date fair value and recognize the resulting gain or loss, if any, in profit or loss or other comprehensive income, as appropriate.

Any contingent consideration to be transferred by the Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

# 2.5 Business Segments

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's management committee; its chief operating decision-maker. The management committee is responsible for allocating resources and assessing performance of the operating segments.

In identifying its operating segments, management generally follows the Group's products and service lines as disclosed in Note 6, which represent the main products and services provided by the Group.

Each of these operating segments is managed separately, as each of these service lines requires different technologies and other resources as well as marketing approaches. All inter-segment transfers are carried out at arm's length prices.

The measurement policies the Group uses for segment reporting under PFRS 8, *Operating Segments*, are the same as those used in its financial statements. There have been no changes from prior periods in the measurement methods used to determine reported segment's profit or loss.

## 2.6 Financial Assets

Financial assets are recognized when the Group becomes a party to the contractual terms of the financial instrument. For purposes of classifying financial assets, an instrument is considered as an equity instrument if it is non-derivative and meets the definition of equity for the issuer in accordance with the criteria of PAS 32, *Financial Instruments: Presentation*. All other non-derivative financial instruments are treated as debt instruments.

Regular purchases and sales of financial assets are recognized on their trade date (i.e., the date that the Group commits to purchase or sell the asset).

## (a) Classification and Measurement of Financial Assets

The classification and measurement of financial assets is driven by the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. The classification and measurement of financial assets relevant to the Group are described in the succeeding pages.

#### (i) Financial Assets at Amortized Cost

Financial assets are measured at amortized cost if both of the following conditions are met:

- the asset is held within the Group's business model whose objective is to hold financial assets in order to collect contractual cash flows ("hold-to-collect"); and,
- the contractual terms of the instrument give rise, on specified dates, to cash flows that are SPPI on the principal amount outstanding.

Financial assets meeting these criteria are measured initially at fair value plus transaction costs. They are subsequently measured at amortized cost using the effective interest method, less allowance for expected credit losses (ECL).

The Group's financial assets at amortized cost are presented in the consolidated statement of financial position as Cash, Receivables, and as part of Other Non-current Assets in respect of Clearing and trade guaranty fund (CTGF).

For purposes of cash flows reporting and presentation, cash includes cash on hand and demand deposits which are subject to insignificant risk of changes in value.

Interest income on financial assets measured at amortized cost is recognized using the effective interest rate method. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or, when appropriate, a shorter period, to the net carrying amount of the financial asset.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of the financial assets except for those that are subsequently identified as credit-impaired. For credit-impaired financial assets at amortized cost, the effective interest rate is applied to the net carrying amount of the financial assets (after deduction of the loss allowance). The interest earned is recognized in the statement of profit or loss as part of Interest Income.

### (ii) Financial Assets at FVOCI

The Group accounts for financial assets at FVOCI if the assets meet the following conditions:

- they are held under a business model whose objective is to hold to collect the associated cash flows and sell ("hold to collect and sell"); and,
- the contractual terms of the financial assets give rise to cash flows that are SPPI on the principal amount outstanding.

At initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at FVOCI; however, such designation is not permitted if the equity investment is held by the Group for trading or as mandatorily required to be classified as fair value through profit or loss (FVTPL). The Group has designated certain equity instruments as at FVOCI on initial recognition.

Financial assets at FVOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value, with no deduction for any disposal costs. Gains and losses arising from changes in fair value, including the foreign exchange component, are recognized in other comprehensive income, net of any effects arising from income taxes, and are reported as part of the Revaluation Reserves account in equity. When the asset is disposed of, the cumulative gain or loss previously recognized in the Revaluation Reserves account is not reclassified to profit or loss but is reclassified directly to the Deficit account, except for those debt securities classified as FVOCI wherein cumulative fair value gains or losses are recycled to profit or loss. As at December 31, 2019 and 2018, the Group has no debt securities classified as at FVOCI.

### (iii) Financial Assets at FVTPL

Financial assets that are held within a different business model other than "hold to collect" or "hold to collect and sell" are categorized at FVTPL. Further, irrespective of business model, financial assets whose contractual cash flows are not SPPI are accounted for at FVTPL. Also, equity securities are classified as financial assets at FVTPL, unless the Group designates an equity investment that is not held for trading as at FVOCI at initial recognition. The Group's financial assets at FVTPL include equity securities which are held for trading purposes or designated as at FVTPL.

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling it in the near term;
- on initial recognition, it is part of a portfolio of identified financial instruments that the Group manages together and has evidence of a recent actual pattern of short-term profit-taking; or,
- it is a derivative that is not designated and effective as a hedging instrument or financial guarantee.

Financial assets at FVTPL are measured at fair value with gains or losses recognized in profit or loss as part of Interest Income or Interest Costs accounts in the consolidated statement of profit or loss. The fair values of these financial assets are determined by reference to active market transactions or using a valuation technique where no active market exists.

Any dividends earned on holding equity instruments are recognized in profit or loss, when the Group's right to receive dividends is established; it is probable that the economic benefits associated with the dividend will flow to the Group; and, the amount of the dividend can be measured reliably, unless the dividends clearly represent recovery of a part of the cost of the investment.

The Group can only reclassify financial assets if the objective of its business model for managing those financial assets changes. Accordingly, the Group is required to reclassify financial assets: (i) from amortized cost to FVTPL, if the objective of the business model changes so that the amortized cost criteria are no longer met; and, (ii) from FVTPL to amortized cost, if the objective of the business model changes so that the amortized cost criteria start to be met and the characteristic of the instrument's contractual cash flows meet the amortized cost criteria.

A change in the objective of the Group's business model will take effect only at the beginning of the next reporting period following the change in the business model.

### (b) Impairment of Financial Assets

At the end of the reporting period, the Group assesses and recognizes allowance for ECL on its financial assets measured at amortized cost. The measurement of ECL involves consideration of broader range of information that is available without undue cost or effort at the reporting date about past events, current conditions, and reasonable and supportable forecasts of future economic conditions (i.e., forward looking information) that may affect the collectability of the future cash flows of the financial assets. Measurement of the ECL is determined by a probability-weighted estimate of credit losses over the expected life of the financial instruments evaluated based on a range of possible outcome.

The Group recognizes lifetime ECL for trade and other receivables. The ECL on these assets are estimated by applying the simplified approach using a provision matrix developed based on the Group's historical credit loss experience and credit information that are specific to the debtors, adjusted for general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate. These assets are assessed for impairment on a collective basis based on shared credit risk characteristics.

The Group determines whether there has been a significant increase in credit risk for financial asset since initial recognition by comparing the risk of default occurring over the expected life of the financial asset between the reporting date and the date of the initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that may indicate an actual or expected deterioration of the credit quality of the financial assets.

The key elements used in the calculation of ECL are as follows:

- *Probability of default (PD)* It is an estimate of likelihood of a counterparty defaulting its financial obligation over a given time horizon, either over the next 12 months or the remaining lifetime of the obligation.
- Loss given default (LGD) It is an estimate of loss arising in case where a default occurs at a given time. It is based on the difference between the contractual cash flows of a financial instrument due from a counterparty and those that the Group would expect to receive, including the realization of any collateral or effect of any credit enhancement.
- *Exposure at default (EAD)* It represents the gross carrying amount of the financial instruments in the event of default which pertains to its amortized cost.

The Group recognizes an impairment loss in profit or loss for all financial instruments subjected to impairment assessment with a corresponding adjustment to their carrying amount through a loss allowance account.

### (c) Derecognition of Financial Assets

The financial assets (or where applicable, a part of a financial asset or part of a group of financial assets) are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

## 2.7 Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount, considered as a single financial asset or financial liability, is reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statement of financial position. The right of set-off must be available at the end of the reporting period; that is, it is not contingent on future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and, must be legally enforceable for both entity and all counterparties to the financial instruments.

### 2.8 Property and Equipment

Property and equipment are carried at cost less accumulated depreciation, amortization and impairment in value.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized while expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets as follows:

Condominium units	15-25 years
Building improvements	5 years
Transportation equipment	5 years
Computer equipment	3-5 years
Furniture, fixtures and equipment	3-5 years

Until December 31, 2018, prior to the adoption of PFRS 16, transportation equipment held under finance lease agreements are depreciated over their expected useful lives of five years (determined by reference to comparable owned assets) or over the term of the lease, if shorter.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.12).

Fully depreciated assets are retained in the accounts until these are no longer in use and no further charge for depreciation is made in respect of those assets.

The residual values, estimated useful lives and method of depreciation of property and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

An item of property and equipment, including the related accumulated depreciation and impairment losses, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the consolidated statement of profit or loss in the year the item is derecognized.

# 2.9 Other Assets

Other assets pertain to other resources controlled by the Group as a result of past events. They are recognized in the consolidated financial statements when it is probable that the future economic benefits will flow to the Group and the asset has a cost or value that can be measured reliably.

## 2.10 Intangible Assets

Intangible assets include goodwill, trading right and acquired computer software licenses (presented as part of Other Assets account in the consolidated statement of financial position). The cost of the asset is the amount of cash or cash equivalents paid or the fair value of the other considerations given to acquire an asset at the time of its acquisition or production.

(a) Goodwill

Goodwill represents the excess of the acquisition cost of the investment over the fair value of identifiable net assets of a subsidiary at the date of acquisition. Subsequent to initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed (see Note 2.12).

## (b) Trading Right

Trading right represents the value of the exchange seat, which allows the Group to trade in the PSE. Trading right is assessed as having an indefinite useful life and is tested annually for impairment and carried at cost less accumulated impairment losses (see Note 2.12).

(c) Computer Software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and install the specific software. Costs associated with maintaining computer software are expensed as incurred. Capitalized costs are amortized on a straight-line basis over the estimated useful life of three years, as these intangible assets are considered finite (see Note 2.12).

When an intangible asset is disposed of, the gain or loss on disposal is determined as the difference between the proceeds and the carrying amount of the asset and is recognized in the consolidated statement of profit or loss.

## 2.11 Deferred Oil Exploration Costs

The Group made certain investments in oil exploration projects. The cost of exploration relating to service contract or block area which is still in the exploratory stage are capitalized as Deferred oil exploration costs (shown under the Other Assets account in the consolidated statement of financial position). When a service contract or block area is permanently abandoned, the related deferred oil exploration cost is written off. Service contracts or block areas are considered not permanently abandoned if the service contracts have not yet expired and/or there are ongoing negotiations for further exploration. The carrying amount of the capitalized deferred oil exploration costs is written down to its recoverable amount if the carrying amount is greater than its estimated recoverable amount (see Note 2.12).

### 2.12 Impairment of Non-financial Assets

The Group's property and equipment, investment properties, deferred oil exploration costs, goodwill, computer software, trading right and other non-financial assets are subject to impairment testing whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Intangible assets with an indefinite useful life such as goodwill and trading right are tested for impairment at least annually.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

Impairment loss is recognized in profit or loss for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amounts which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

All assets, except goodwill and trading right, are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist and the carrying amount of the asset is adjusted to the recoverable amount resulting in the reversal of the impairment loss. Impairment losses recognized on goodwill and trading right are not reversed.

#### 2.13 Financial Liabilities

Financial liabilities include interest-bearing loans and borrowings, due to customers, finance lease obligations, and accounts payable and other liabilities (excluding post-employment defined benefit obligation, and tax-related payable).

Financial liabilities are recognized when the Group becomes a party to the contractual terms of the instrument. All interest-related charges are recognized as expense under the caption of Interest Costs in the consolidated statement of profit or loss.

Interest-bearing loans and borrowings are obtained to support the short-term to long-term funding needs of the Group. They are recognized at proceeds received, net of direct issue costs. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are charged to profit or loss on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise.

Due to customers, and accounts payable and other liabilities are recognized initially at their fair value and subsequently measured at amortized cost, using effective interest method for maturities of more than one year, less settlement payments.

Financial liabilities are classified as current liabilities if payment is due to be settled within one year or less after the end of the reporting period (or in the normal operating cycle of the business, if longer), or the Group does not have an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period. Otherwise, these are presented as non-current liabilities.

Financial liabilities are derecognized from the consolidated statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in the consolidated statement of profit or loss.

## 2.14 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pre-tax rate that reflects market assessments and the risks specific to the obligation. The increase in provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the consolidated financial statements. Similarly, possible inflows of economic benefits to the Group that do not yet meet the recognition criteria of an asset are considered contingent assets; hence, are not recognized in the consolidated financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

Related party transactions are transfers of resources, services or obligations between the Group and its related parties, regardless whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Parent Company; (b) associates; (c) individuals owning, directly or indirectly, an interest in the voting power of the Parent Company that gives them significant influence over the Parent Company and close members of the family of any such individual; and, (d) the Group's partially funded retirement plan.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

In accordance with the requirements of SEC MC No. 2019-10, *Rules of Material Related Party Transactions of Publicly-listed Companies*, transactions that were entered into with a related party, either individually or in aggregate over a 12-month period with the same related party, amounting to 10% or more of the total assets based on the latest audited consolidated financial statements are considered material.

In general, all related party transactions are required to be disclosed in the financial statements. However, for SEC reporting purposes, all material related party transactions shall be approved by at least two-thirds vote of the BOD, with at least a majority of the independent directors voting to approve the material related party transactions. In case that a majority of the independent directors' is not secured, the material related party transaction may be ratified by the vote of the stockholders representing at least two-thirds of the outstanding capital stock.

## 2.16 Equity

Capital stock represents the nominal value of shares that have been issued.

Additional paid-in capital includes any premium received on the issuance of capital stock. Any transaction costs associated with the issuance of shares are deducted from additional paid-in capital, net of any related income tax benefits.

Treasury shares are stated at the cost of reacquiring such shares and are deducted from equity attributable to the Group's equity holders until the shares are cancelled, reissued or disposed of.

Revaluation reserves comprise accumulated gains and losses due to the revaluation of financial assets at FVOCI and remeasurements of post-employment defined benefit obligation.

Deficit represents all current and prior period results of operations as reported in the consolidated statement of profit or loss.

## 2.17 Revenue and Expense Recognition

Revenue comprises revenue from rendering of services (i.e., securities brokerage services, financial advisory and underwriting services, and others) measured by reference to the fair value of consideration received or receivable by the Group for services rendered, excluding value-added tax.

To determine whether to recognize revenue, the Group follows a five-step process:

- *(i)* identifying the contract with a customer;
- *(ii)* identifying the performance obligation;
- (iii) determining the transaction price;
- (iv) allocating the transaction price to the performance obligations; and,
- (v) recognizing revenue when/as performance obligations are satisfied.

A performance obligation is satisfied at a point in time unless it meets one of the following criteria, in which case it is satisfied over time:

- *(i)* the parties to the contract have approved the contract either in writing, orally or in accordance with other customary business practices;
- *(ii)* each party's rights regarding the goods or services to be transferred or performed can be identified;
- *(iii)* the payment terms for the goods or services to be transferred or performed can be identified;
- *(iv)* the contract has commercial substance (i.e., the risk, timing or amount of the future cash flows is expected to change as a result of the contract); and,
- (v) collection of the consideration in exchange of the goods and services is probable.

Revenue is recognized only when (or as) the Group satisfies a performance obligation by transferring control of the promised goods or services to a customer. The transfer of control can occur over time or at a point in time.

A performance obligation is satisfied at a point in time unless it meets one of the following criteria, in which case it is satisfied over time:

- *(i)* the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- *(ii)* the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; and,
- *(iii)* the Group's performance does not create an asset with an alternative use to the Group and the entity has an enforceable right to payment for performance completed to date.

The Group enters into transactions involving the rendering of services. There are no significant judgments involved in determining the transaction price, the allocated amounts to and timing of satisfaction of performance obligations since there is only one transaction price specific to one performance obligation in the respective contracts that is satisfied over time. The transaction price for a performance obligation that is satisfied over time is recognized as revenue as the performance obligation is satisfied. As applicable, customers are invoiced periodically as work progresses, which are also due upon receipt by the customers. Any unbilled amounts at the end of a reporting period for management services are presented in the consolidated statement of financial position as Management fee receivables under the Receivables account as only the passage of time is required before payment of these amounts will be due.

Commissions from brokerage services, which are recognized as actual revenues and are charged to customers on a transaction-date basis as securities transactions occur; hence, recognized at a point in time.

With respect to commission and fees arising from financial advisory and underwriting services (i.e., negotiating, or participating in the negotiation of a transaction for a third party, such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses), revenues are recognized at the completion of the underlying transaction or at a point in time. This also includes management and advisory service fees recognized upon satisfaction of primary transaction. The non-refundable portion of the transaction price specifically identifiable is also recognized at a point in time since there is no performance obligation related to this consideration upon acceptance of the contract and payment of the non-refundable fees by customers.

Costs and expenses are recognized in profit or loss upon utilization of goods or services or at the date they are incurred. All interest expense are reported in profit or loss on an accrual basis, except for capitalized borrowing costs which are included as part of the cost of the related qualifying asset, if applicable (see Note 2.21).

## 2.18 Securities Transactions

Securities transactions (and related commission income and expense, if applicable) are recorded on a transaction date basis.

## 2.19 Leases

The Group accounts for its leases as follows:

- (a) Group as Lessee
  - (i) Accounting for Leases in Accordance with PFRS 16 (beginning January 1, 2019)

For any new contracts entered into on or after January 1, 2019, the Group considers whether a contract is, or contains, a lease. A lease is defined as a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration.

To apply this definition, the Group assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Group;
- the Group has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and,
- the Group has the right to direct the use of the identified asset throughout the period of use. The Group assesses whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

At lease commencement date, the Group recognizes a right-of-use asset and a lease liability in the consolidated statement of financial position. The right-of-use asset is measured on a lease-by-lease basis by its carrying amount as if the new standard had been applied since commencement date, but discounted using the lessee's incremental borrowing rate at the date of initial application. Subsequently, if the lease transfers ownership of the underlying asset to the Group by the end of the lease term, the Group depreciates the right-of-use asset from the commencement date to the end of the useful life of the underlying asset. Otherwise, the right-of-use asset is depreciated on a straight-line basis from the date of initial application to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Group also assesses the right-of-use asset for impairment when such indicators exist (see Note 2.12).

On the other hand, the Group measures the lease liability at the present value of the lease payments unpaid at the commencement date, discounted using the interest rate implicit in the lease if that rate is readily available or the Group's incremental borrowing rate. Lease payments include fixed payments (including in-substance fixed). Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments. When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

The Group has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

On the consolidated statement of financial position, right-of-use assets and lease liabilities have been presented as part of Property and Equipment, and Interest-Bearing Loans and Borrowings, respectively.

### (ii) Accounting for Leases in Accordance with PAS 17 (until December 31, 2018)

Leases which transfer to the Group substantially all risks and benefits incidental to ownership of the leased item are classified as finance leases and are recognized as assets and liabilities in the statement of financial position at amounts equal to the fair value of the leased property at the inception of the lease or, if lower, at the present value of minimum lease payments. Lease payments are apportioned between the interest expense and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability.

Interest expense are recognized in profit or loss. Capitalized leased assets are depreciated over the shorter of the estimated useful life of the asset or the lease term.

Finance lease obligations, net of finance charges, are included in Interest-bearing Loans and Borrowings account in the consolidated statement of financial position.

Leases which do not transfer to the Group substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments (net of any incentive received from the lessor) are recognized as expense in profit or loss on a straight-line basis over the lease term. Associated costs, such as repairs and maintenance and insurance, are expensed as incurred. The Group determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific or identified asset or assets and the arrangement conveys a right to use the asset for a period of time in exchange for consideration.

### (b) Group as Lessor

Leases wherein the Group substantially transfers to the lessee all risks and benefits incidental to ownership of the leased item are classified as finance leases and are presented as receivable at an amount equal to the Group's net investment in the lease. Interest income is recognized based on the pattern reflecting a constant periodic rate of return on the Group's net investment outstanding in respect of the finance lease. Leases which do not transfer to the lessee substantially all the risks and benefits of ownership of the asset are classified as operating leases. Lease income from operating leases is recognized in profit or loss on a straight-line basis over the lease term.

## 2.20 Employee Benefits

The Group provides benefits to employees through a defined benefit plan, defined contribution plan, and other employee benefits which are recognized as follows:

## (a) Short-term Employee Benefits

Short-term employee benefits include wages, salaries, bonuses, and non-monetary benefits provided to current employees, which are expected to be settled before twelve months after the end of the annual reporting period during which an employee services are rendered, but does not include termination benefits. The undiscounted amount of the benefits expected to be paid in respect of services rendered by employees in an accounting period is recognized in the consolidated profit or loss during that period and any unsettled amount at the end of the reporting period is included as part of Accounts payable and accrued expenses under the Accounts Payable and Other Liabilities account in the consolidated statement of financial position (see Note 16).

## (b) Post-employment Defined Benefit Plan

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with the Group, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund, as well as qualifying insurance policies. The Group's defined benefit post-employment plan covers all regular full-time employees. The pension plan is tax qualified, non-contributory and administered by a trustee.

The liability recognized in the consolidated statement of financial position for a defined benefit plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by an independent actuary using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows for expected benefit payments using a discount rate derived from the interest rate of zero coupon government bonds based from the reference rate published by Bloomberg using its valuation technology, Bloomberg Valuation (BVAL) that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related post-employment liability. BVAL provides evaluated prices that are based on market observations from contributed sources.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions and the return on plan assets (excluding amount included in net interest), are reflected immediately in the consolidated statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise. Net interest is calculated by applying the discount rate at the beginning of the period, unless there is a plan amendment, curtailment or settlement during the reporting period. The calculation also takes into account any changes in the net defined benefit liability or asset during the period as a result of contributions to the plan or benefit payments. Net interest is reported as part of Interest Expense or Interest Income account in the consolidated statement of profit or loss.

Past service costs are recognized immediately in profit or loss in the period of a plan amendment or curtailment.

#### (c) Post-employment Defined Contribution Plan

A defined contribution plan is a post-employment plan under which the Group pays fixed contributions into an independent entity such as social security system. The Group has no legal or constructive obligations to pay further contributions after payment of the fixed contribution. The contributions recognized in respect of defined contribution plans are expensed as they fall due. Liabilities and assets may be recognized if underpayment or prepayment has occurred and are included in current liabilities or current assets as they are normally of a short-term nature.

#### (d) Termination Benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits at the earlier of when it can no longer withdraw the offer of such benefits and when it recognizes costs for a restructuring that is within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

#### (e) Compensated Absences

Compensated absences are recognized for the number of paid leave days (including holiday entitlement) remaining at the end of the reporting period. They are included as part of Accounts payable and accrued expenses under the Accounts Payable and Other Liabilities account (see Note 16) in the consolidated statement of financial position at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

### 2.21 Borrowing Costs

Borrowing costs are recognized as expenses in the period in which they are incurred, except to the extent that they are capitalized. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of cost of such asset. The capitalization of borrowing costs commences when expenditures for the asset and borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

### 2.22 Income Taxes

Tax expense recognized in profit or loss comprises the sum of current tax and deferred tax not recognized in other comprehensive income or directly in equity, if any.

Current tax assets or current tax liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the end of the reporting period. They are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or current tax liabilities are recognized as a component of tax expense in profit or loss.

Deferred tax is accounted for, using the liability method, on temporary differences at the end of the reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carryforward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and deferred tax liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period.

The measurement of deferred tax liabilities and deferred tax assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

Most changes in deferred tax assets or deferred tax liabilities are recognized as a component of tax expense in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if the Group has a legally enforceable right to offset current tax assets against current tax liabilities and the deferred taxes relate to the same entity and the same taxation authority.

# 2.23 Earnings (Loss) Per Share

Basic earnings (loss) per share is determined by dividing consolidated net profit (loss) by the weighted average number of common shares issued and outstanding during the year, after retroactive adjustment for stock dividend declared, if any, for the current period.

Diluted earnings (loss) per share is computed by adjusting the weighted average number of outstanding common shares to assume conversion of potentially dilutive shares outstanding. Currently, the Group does not have potentially dilutive shares outstanding; hence, the diluted earnings (loss) per share is equal to the basic earnings (loss) per share.

# 2.24 Events After the End of the Reporting Period

Any post-year-end event that provides additional information about the Group's consolidated financial position at the end of the reporting period (adjusting event) is reflected in the consolidated financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the consolidated financial statements.

## 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments and estimates that affect the amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates.

## 3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the judgments discussed in the succeeding pages, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements.

#### (a) Going Concern Assumption

When preparing the consolidated financial statements, management makes an assessment of the Group's ability to continue as a going concern. The Group prepares the consolidated financial statements on a going concern basis unless the Group either intends to liquidate or to cease trading, or has no realistic alternative but to do so. When the Group is aware in making its assessment of material uncertainties related to events or conditions that may cast significant doubt upon its ability to continue as a going concern, the management shall disclose those uncertainties.

In assessing whether the going concern assumption is appropriate, management takes into account all available information about the future, which is at least, but is not limited to 12 months from the end of the reporting period. The management considers a wide range of factors relating to current and expected profitability, debt repayment schedules and potential sources of replacement financing before it can satisfy itself that the going concern basis is appropriate.

The management believes that the Group, though it incurs significant operating losses and it has a deficit as at December 31, 2019 and 2018, will continue as a going concern, as disclosed in Note 1.2.

### (b) Application of ECL Model to Financial Assets at Amortized Cost

The Group uses a provision matrix to calculate ECL for receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., enhancements such as collaterals).

The provision matrix is based on the Group's historical observed default rates. The Group's management intends to regularly calibrate (i.e., on an annual basis) the matrix to consider the historical credit loss experience with forward-looking information (i.e., forecast economic conditions). Details about the ECL on the Group's receivables are disclosed in Note 4.2.

#### (c) Evaluation of Business Model Applied in Managing Financial Instruments

The Group manages its financial assets based on business models that maintain adequate level of financial assets to match its expected cash outflows.

The Group developed business models which reflect how it manages its portfolio of financial instruments. The Group's business models need not be assessed at entity level or as a whole but shall be applied at the level of a portfolio of financial instruments and not on an instrument-by-instrument basis (i.e., not based on intention or specific characteristics of individual financial instrument).

In determining the classification of a financial instrument, the Group evaluates in which business model a financial instrument or a portfolio of financial instruments belong to, taking into consideration the objectives of each business model established by the Group as those relate to the Group's investment and trading strategies.

### (d) Testing the Cash Flow Characteristics of Financial Assets and Continuing Evaluation of the Business Model

In determining the classification of financial assets, the Group assesses whether the contractual terms of the financial assets give rise on specified dates to cash flows that are SPPI on the principal outstanding, with interest representing time value of money and credit risk associated with the principal amount outstanding. The assessment as to whether the cash flows meet the test is made in the currency in which the financial asset is denominated. Any other contractual term that changes the timing or amount of cash flows (unless it is a variable interest rate that represents time value of money and credit risk) does not meet the amortized cost criteria. In cases where the relationship between the passage of time and the interest rate of the financial instrument may be imperfect, known as modified time value of money, the Group assesses the modified time value of money feature to determine whether the financial instrument still meets the SPPI criterion. The objective of the assessment is to determine how different the undiscounted contractual cash flows could be from the undiscounted cash flows that would arise if the time value of money element was not modified (the benchmark cash flows). If the resulting difference is significant, the SPPI criterion is not met. In view of this, the Group considers the effect of the modified time value of money element in each reporting period and cumulatively over the life of the financial instrument.

In addition, if more than an infrequent sale is made out of a portfolio of financial assets carried at amortized cost, an entity should assess whether and how such sales are consistent with the objective of collecting contractual cash flows. In making this judgment, the Group considers certain circumstances documented in its business model manual to assess that an increase in the frequency or value of sales of financial instruments in a particular period is not necessary inconsistent with a held-to-collect business model if the Group can explain the reasons for those sales and why those sales do not reflect a change in the Group's objective for the business model.

### (e) Distinction Between Operating and Finance Leases for Leases where the Group is a Lessor

The Group has entered into various lease agreements as a lessor. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities.

#### (f) Distinction Between Operating and Finance Leases (2018)

The Group has entered into various lease agreements either as a lessor. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities. Management has determined that its current lease agreements are operating leases, except for certain finance lease arrangements entered in 2018 and 2017 covering the Group's transportation equipment.

#### (g) Recognition of Provisions and Contingencies

Judgment is exercised by management to distinguish the difference between provisions and contingencies. Policies on recognition of provision and contingencies are discussed in Note 2.14 and relevant disclosures are presented in Note 22.

#### 3.2 Key Sources of Estimation Uncertainty

Following are the discussion on the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

#### (a) Determination of Appropriate Discount Rate in Measuring Lease Liability (2019)

The Group measures its lease liability at present value of the lease payments that are not paid at the commencement date of the lease contract. The lease payments were discounted using a reasonable rate deemed by management equal to the Group's incremental borrowing rate. In determining a reasonable discount rate, management considers the term of the leases, the underlying asset and the economic environment. Actual results, however, may vary due to changes in estimates brought about by changes in such factors.

#### (b) Estimation of Allowance for ECL

The measurement of the allowance for ECL on financial assets at amortized cost is an area that requires the use of significant assumptions about the future economic conditions and credit behavior (e.g., likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation used in measuring ECL is discussed in detail in Note 4.2.

### (c) Estimation of Useful Lives of Property and Equipment

The Group estimates the useful lives of property and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of property and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical and legal or other limits on the use of the assets.

The carrying amounts of property and equipment are analyzed in Note 12. Based on management's assessment as at December 31, 2019 and 2018, there is no change in the estimated useful lives of property and equipment during those years. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

#### (d) Determination of Fair Value Measurement for Financial Instruments

The Group carries certain financial assets at fair value, which requires the extensive use of accounting estimates and judgment. Significant components of fair value measurement were determined using verifiable objective evidence such as foreign exchange rates, interest rates, and volatility rates. However, the amount of changes in fair value would differ if the Group utilized different valuation methods and assumptions. Any change in fair value of these financial assets would affect the consolidated profit and loss and other comprehensive income. The Group's financial assets measured at fair value are valued using price quoted in an active market. The carrying values of the Group's financial assets at FVTPL and FVOCI the amounts of fair value changes recognized during the years on those assets are disclosed in Notes 8 and 9, respectively.

### (e) Determination of Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The carrying values of recognized and unrecognized deferred tax assets as at December 31, 2019 and 2018 are disclosed in Note 20.

### (f) Impairment of Other Non-Financial Assets

In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate (see Note 2.12). Though management believes that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

No impairment loss on non-financial assets was recognized in 2019, 2018 and 2017.

### (g) Valuation of Post-Employment Benefit Obligation

The determination of the Group's post-employment defined benefit obligation is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions significantly include, among others, discount rate and salary growth rate. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the post-employment benefit obligation in the next reporting period.

The amount of post-employment defined benefit obligation and the analysis of the movements thereto, as well as the significant assumptions used in estimating such obligation are presented in Note 18.2.

### (h) Fair Value Measurement for Investment Properties

The Group's investment properties are composed of condominium units carried at cost at the end of the reporting period. The fair value of investment properties, as disclosed in Notes 5.6 and 13.3, is determined by reference to market-based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and seller in an arm's length transaction as at the valuation date. Such amount is influenced by different factors including the location and specific characteristics of the property (e.g., size, features, and capacity), quantity of comparable properties available in the market, and economic condition and behaviour of the buying parties. A significant change in these elements may affect prices and the value of the assets.

## 4. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to certain financial risks in relation to its financial instruments. The risk management activities at the level of each company in the Group is coordinated with the Parent Company, in close cooperation with its BOD, and focuses on actively securing the Group's short-to-medium-term cash flows by minimizing the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

The most significant financial risks to which the Group is exposed to are described as follows:

## 4.1 Interest Rate Risk

At December 31, 2019 and 2018, Group is exposed to changes in market interest rates through its interest-bearing loans and borrowings and cash in bank, which are subject to variable changes in interest rates. Nonetheless, management believes that the Group's exposure to variable changes in interest rates on cash in bank is not material.

The sensitivity of the Group's loss before tax and equity to a reasonably possible change in interest rates of +/-3.11 and +/-2.65% for interest-bearing loans in 2019 and 2018, respectively. These changes are considered to be reasonably possible based on observation of current market conditions. The calculations are based on a change in the average market interest rate for each period, and the financial instruments held at the end of the reporting period that are sensitive to changes in interest rates.

Considering all other variables held constant, if the interest rate increased by 3.11% and 2.65%, loss before tax in 2019 and 2018 would have increased by P136,653,599 and P108,869,512, respectively. Conversely, if the interest rate decreased by the same percentages loss before tax in the respective years would have been lower higher by the same amounts.

## 4.2 Credit Risk

Credit risk is the risk that a counterparty may fail to discharge an obligation to the Group. The Group is exposed to this risk for various financial instruments, for example by granting loans and receivables to customers and placing bank deposits.

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. Its policy is to deal only with creditworthy counterparties.

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown in the consolidated statements of financial position (or in the detailed analysis provided in the notes to consolidated financial statements) as summarized below.

	Notes	2019	2018
Cash	7	P 143,011,125	P 95,993,987
Receivables – net	10	2,535,453,399	2,567,476,324
CTGF	13	18,936,384	17,761,111
		<u>P 2,697,400,908</u>	<u>P 2,681,231,422</u>

	<u>Neither Past D</u> High Grade	ue Nor Impaired Standard Grade	Past Due but not Individually Impaired	Total
<u>December 31, 2019</u>				
Cash	<u>P 143,011,125</u>	<u>P -</u>	<u>P</u>	<u>P 143,011,125</u>
Receivables: Customers/brokers Equity margin loans Accounts receivable Notes receivables Interest receivables Management fees Others Receivables – gross Allowance for impairment Receivables – net CTGF	296,700,016 3,736,844 - - - - - - - - - - - - - - - - - -	1,692,865,183 170,054,833 1,620,747 4,325,110 7,287,476 21,250,000 <u>17,904,302</u> 1,915,307,651 	5,665,697 446,823,821 165,301,147 68,449,190 57,854,154 - - - - - - - - - - - - - - - - - - -	$\begin{array}{r} 1,995,230,896\\ 616,878,654\\ 170,658,738\\ 72,774,300\\ 65,141,630\\ 21,250,000\\ \underline{22,910,758}\\ 2,964,844,976\\ (\underline{429,391,577})\\ \underline{2,535,453,399}\\ \underline{18,936,384} \end{array}$
	<u>P 443,447,985</u>	<u>P 1,934,244,035</u>	<u>P 319,708,888</u>	<u>P 2,697,400,908</u>
December 31, 2018				
Cash	<u>P 95,993,987</u>	<u>P -</u>	<u>P</u>	<u>P 95,993,987</u>
Receivables: Customers/brokers Equity margin loans Accounts receivable Notes receivable Interest receivable Management fees Others Receivables – gross Allowance for impairment Receivables – net	10,859,714 - - - - - - - - - - - - - - - - - - -	2,004,259,046 158,339,939 - 5,988,048 7,287,476 25,500,000 12,480,097 2,213,854,606 - - 2,213,854,606	8,705,532 462,670,239 167,687,794 68,449,190 57,854,154 	$\begin{array}{r} 2,012,964,578\\ 621,010,178\\ 178,547,508\\ 74,437,238\\ 65,141,630\\ 25,500,000\\ \underline{17,486,550}\\ 2,995,087,682\\ (\underline{427,611,358})\\ \underline{2,567,476,324}\end{array}$
CTGF		17,761,111		17,761,111
	<u>P 106,853,701</u>	<u>P 2,231,615,717</u>	<u>P 342,762,004</u>	<u>P_2,681,231,422</u>

The tables below show the credit quality by class of financial assets as at December 31.

High Grade credit quality pertains to financial assets with insignificant risk of default based on historical experience. On the other hand, Standard Grade credit quality pertains to financial assets not belonging to High Grade credit quality financial assets but does not exhibit any default or possible impairment.

### (a) Cash in Banks

The credit risk for cash is considered negligible since the counterparties are reputable banks with high quality external credit ratings. Cash in banks are insured by the *Philippine Deposit Insurance Corporation* up to a maximum coverage of P500,000 for every depositor per banking institution.

#### (b) Receivables from Customers/Brokers, Clearing House and Other Receivables

The Group applies the simplified approach in measuring ECL which uses a lifetime expected loss allowance for all receivables from customers and clearing house, as well as for other receivables.

Receivables from customers/brokers are either fully or partially secured by collateral equity securities (see Note 10). In computing for the lifetime ECL, the Group applied an individual assessment of ECL measurement considering qualitative factors, i.e., longevity of days outstanding, no recorded trading activities and insufficient collateral valuation.

In respect of other receivables, the Group is not exposed to any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics; however, the Group is exposed to significant credit risk exposure to a number of counterparties due to significance of outstanding receivables from these counterparties. Nevertheless, the Group's management does not consider the risks to be probable since, based on historical information about counterparties' default rates and payment history, management considers the credit quality of receivables that are not past due or impaired to be good.

The Group identifies a default when the receivables become credit impaired or when the customer is not able to settle the receivables within the normal credit terms of 30 to 60 days, depending on the terms with customers; hence, these receivables were already considered as past due on its contractual payment. In addition, the Group considers qualitative assessment in determining default such as in instances where the customer is unlikely to pay its obligations and is deemed to be in significant financial difficulty.

(c) CTGF

With respect to CTGF which is refundable from credible private corporation with sound liquid position, the Group is not exposed to any significant credit risk exposure. These financial assets are considered to be neither past due nor impaired as at December 31, 2019 and 2018.

An analysis of the maximum credit risk exposures with available collaterals is shown below.

2019	Gross Maximum Exposure	Fair Value of Collaterals	Net Exposure	Financial Effect of Collaterals
Customers/brokers Equity margin loans CTGF	P 1,995,230,896 616,878,654 18,936,384	P6,494,644,870 521,716,605	P - 95,162,049 18,936,384	P1,995,230,896 521,716,605
	<u>P2,631,045,934</u>	<u>P7,016,361,475</u>	<u>P 114,936,384</u>	<u>P2,516,947,501</u>
2018 Customers/brokers Equity margin loans CTGF	P2,012,964,578 621,010,178 <u>17,761,111</u> <u>P2,651,735,867</u>	P9,360,127,723 457,392,631 	P - 163,617,547 17,761,111 P181,378,658	P2,012,964,578 457,392,631 

### 4.3 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payments for long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a six-month and one-year period are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day periods. Excess cash are invested in time deposits, mutual funds or short-term marketable securities. Funding for long-term liquidity needs is additionally secured by the Group's ability to sell long-term financial assets.

As at December 31, 2019 and 2018, the Group's financial liabilities have contractual maturities which are presented below.

	Within 6 Months	Between 6 to 12 Months	More than 12 Months	Total
<u>December 31, 2019</u>				
Interest-bearing loans and borrowings Due to customers Accounts payable and other liabilities (excluding post-employment defined benefit obligation and taxes payable)	P 4,418,296,597 201,810,584	P 14,346,327	P 305,641 -	P 4,432,948,565 201,810,584
	198,030,912	209,185,073	1,564,069	408,780,054
	<u>P 4,818,138,093</u>	<u>P 223,531,400</u>	<u>P 1,869,710</u>	<u>P 5,043,539,203</u>
December 31, 2018				
Interest-bearing loans and borrowings Due to customers Accounts payable and other liabilities	P 3,071,043,250 214,826,790	P 1,062,714,683	P 4,142,320	4,137,900,253 214,826,790
(excluding post-employment defined benefit obligation and taxes payable)	26,383,623	89,072,305		115,455,928
	<u>P 3,312,253,663</u>	<u>P 1,151,786,988</u>	<u>P 4,142,320</u>	<u>P 4,468,182,971</u>

The contractual maturities reflect the gross cash flows, which may differ from the carrying values of the financial liabilities at the end of the reporting period.

### 4.4 Other Market Price Risk

The Group's market price risk arises from its investments carried at fair value (financial assets at FVTPL and FVOCI). It manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

The observed volatility rates using standard deviation of the fair values of the Group's investments held at fair value and their impact on the Group's consolidated net profit and consolidated other comprehensive income as at December 31, 2019 and 2018 are summarized as follows:

			Impact o	Impact of Increase			Impact of Decrease	
				C	Other mprehensive		Other Comprehensive	
	Increase	Decrease	Net Loss		Loss	Net Loss	Loss	
<u>2019</u>								
Financial assets at FVTPL Financial assets at FVOCI	+26.28%	-26.28%	P 418,827,141	Р	-	(P 418,827,141)	Р -	
Berjaya Philippines,								
Inc. (BCOR)	+51.71%	-51.71%			817,853,168		( <u>817,853,168</u> )	
			P 418.827.141	Р	817.853.168	(P 418.827.141)	(P 817.853.168)	
			Impact of Increase		Impact of Decrease			
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			*	Other		Other		
				Comprehensive		Comprehensive		
	Increase	Decrease	Net Loss	Loss	Net Loss	Loss		
2018 Financial assets at FVTPL	+31.32%	-31.32%	P 256,969,956	P - (1	2 256,969,956)	Р -		
Financial assets at FVOCI BCOR	+107.67%	-107.67%		1,473,685,078		( <u>1,473,685,078</u> )		
			<u>P 256,969,956</u>	<u>P 1,473,658,078</u> (I	<u>256,969,956</u> )	( <u>P_1,473,685,078</u> )		

The investments in equity securities classified as financial assets at FVOCI are considered longterm, strategic investments. In accordance with the Group's policies, no specific hedging activities are undertaken in relation to these investments.

The volatility rates of investment in golf club shares were not presented as at December 31, 2019 and 2018 since the impact of these volatility rates using standard deviation of the golf club shares in other comprehensive income would not be significant.

# 5. CATEGORIES, OFFSETTING AND FAIR VALUES OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

# 5.1 Carrying Amounts and Fair Values by Category

The carrying amounts and fair values of the categories of financial assets and financial liabilities presented in the consolidated statements of financial position are analyzed as follows:

		20	)19	2018		
		Carrying	Fair	Carrying	Fair	
	Notes	Amounts	Values	Amounts	Values	
Financial assets						
At amortized cost:						
Cash	7	P 143,011,125	P 143,011,125	P 95,993,987	P 95,993,987	
Receivables - net	10	2,535,453,399	2,542,249,802	2,567,476,324	2,570,890,545	
CTGF	13	18,936,384	18,936,384	17,761,111	17,761,111	
		2,697,400,908	2,704,197,311	2,681,231,422	2,684,645,643	
Financial assets at FVTPL	8	1,171,309,884	1,171,309,884	820,466,014	820,466,014	
Financial assets at FVOCI	9	1,595,683,936	1,595,683,936	1,380,924,211	1,380,924,211	
Timanetar assets at 1 VOOI	,	1,575,005,750	1,575,005,750			
		<u>P 5,464,394,728</u>	<u>P 5,471,191,131</u>	<u>P 4,882,621,647</u>	<u>P 4,886,035,868</u>	
Financial liabilities						
At amortized cost:						
Interest-bearing loans and						
borrowings	14	P4,394,006,386	P4,394,006,386	P 4,108,283,478	P 4,108,283,478	
Due to customers	15	201,810,584	201,810,584	214,826,790	214,826,790	
Accounts payable and other				, ,	, ,	
other liabilities	16	408,780,054	408,780,054	167,667,441	167,667,441	
		<u>P 5,004,597,024</u>	<u>P5,004,597,024</u>	<u>P 4,490,777,709</u>	<u>P 4,490,777,709</u>	

## 5.2 Offsetting of Financial Assets and Financial Liabilities

The following financial assets with net amounts presented in the consolidated statements of financial position are subject to offsetting agreement:

			Gross amounts recognized in the consolidated statements of financial position			Net amount presented in the consolidated	
	Notes		Financial assets	Fina	ncial liabilities setoff	statements of financial position	
<u>December 31, 2019</u>							
Due to clearing house	16	Р	-	(P	198,030,912)	( 198,030,912)	
December 31, 2018							
Due from (to) clearing house	10		45,054,91	7 (	65,449,439)	20,394,522	

Due from customers accounts are setoff with due to customers account of ASC. The Parent Company and ACIC agreed with the ASC's directors and key officers in an offsetting arrangement wherein any amounts due from the directors and key officers (which are included as part of Due from Customers in the consolidated statements of financial position) arising from trading transactions will be offset against the related amount of due to customers that is payable to the Parent Company and ACIC.

For financial assets and financial liabilities subject to enforceable master netting agreements or similar arrangements, each agreement between ASC and its customers allows for net settlement of the relevant financial assets and financial liabilities when both elect to settle on a net basis.

There were no other financial assets and financial liabilities setoff in 2019 and 2018 other than the receivables from clearing house and amounts due to customers.

Currently, other financial assets and financial liabilities are settled on a gross basis; however, each party to the financial instrument, particularly related parties, will have the option to settle all such amounts on a net basis in the event of default of the other party through approval of both parties.

The Group also has cash in certain local banks to which it has outstanding loans. In case of the Group's default on loan amortization, cash in bank amounting to P5,936,080 and P7,541,762 can be applied against its outstanding loans amounting to P40,000,000 and P60,000,000 as of December 31, 2019 and 2018, respectively (see Notes 7 and 14).

# 5.3 Fair Value Hierarchy

In accordance with PFRS 13, *Fair Value Measurement*, the fair value of financial assets and financial liabilities and non-financial assets, which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value.

The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

## 5.4 Financial Instrument Measured at Fair Value

The tables below show the fair value hierarchy of the Group's classes of financial assets and financial liabilities measured at fair value in the consolidated statements of financial position on a recurring basis as at December 31, 2019 and 2018.

	Level 1 Level 2	Level 3 Total
December 31, 2019		
Financial assets at FVTPL Financial assets at FVOCI	P 1,171,309,884 P - 1,584,065,101 6,270,000	P - P 1,171,309,884 5,348,835 1,595,683,936
	<u>P 2,755,374,985</u> <u>P 6,270,000</u>	<u>P 5,348,835</u> <u>P 2,766,993,820</u>
December 31, 2018		
Financial assets at FVTPL Financial assets at FVOCI	P 820,466,014 P - 1,368,705,376 6,870,000	P - P 820,466,014 5,348,835 1,380,924,211
	<u>P 2,189,171,390</u> <u>P 6,870,000</u>	<u>P 5,348,835</u> <u>P 2,201,390,225</u>

The fair values of the listed equity securities were determined directly by reference to quoted prices published by the PSE and are classified under Level 1 in the fair value hierarchy (see Note 5.3). On the other hand, the fair values of the club shares under Level 2 were determined using the prices published by an SEC-registered club share broker. With respect to equity securities held in a private company, such is included in Level 3 since its market value is not quoted in an active market, hence, measured by reference to the fair value of a comparable instrument adjusted for inputs internally developed by management to consider the differences in corporate profile and historical performance of the entity.

There were no financial liabilities measured at fair value as at December 31, 2019 and 2018 and neither were there transfers among fair value hierarchies in both years.

# 5.5 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The tables below summarize the fair value hierarchy of the Group's financial assets and financial liabilities which are not measured at fair value in the consolidated statements of financial position but for which fair value is disclosed.

	Level 1	Level 2	Level 3 Total
<u>December 31, 2019</u>			
<i>Financial assets:</i> Cash Receivables - net CTGF	P 143,011,125  <u>P 143,011,125</u>	-	P - P 143,011,125 2,535,453,399 2,535,453,399 18,936,384 18,936,384 P 2,554,389,783 P 2,697,400,908
<i>Financial liabilities:</i> Interest-bearing loans and borrowings Due to customers Accounts payable and other liabilities	Р - - - <u>Р</u> -	р  <u></u> <u></u>	P 4,394,006,386 P 4,394,006,386 201,810,584 201,810,584 408,780,054 408,780,054 P 5,004,597,024 P 5,004,597,024
December 31, 2018 Financial assets: Cash Receivables - net CTGF	P 95,993,987 - - - P 95,993,987	-	P - P 95,993,987 2,567,476,324 2,567,476,324 
<i>Financial liabilities:</i> Interest-bearing loans and borrowings Due to customers Accounts payable and other liabilities	Р - - - <u>-</u> <u>-</u>	Р - - - Р -	P 4,108,283,478 P 4,108,283,478 214,826,790 214,826,790 <u>115,455,928</u> <u>115,455,928</u> <u>P 4,438,566,196 P 4,438,566,196</u>

For cash, with fair value included in Level 1, fair value is based on unadjusted quoted amount from the counterparty banks.

The fair values of the financial assets and financial liabilities included in Level 3 in the preceding page, which are not traded in an active market is determined by reference to the current market value of another instrument, which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When the Group uses valuation technique, it maximizes the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

## 5.6 Fair Value Measurement of Non-financial Assets

The market value of the Group's investment properties, which consist of condominium units, amounts to P56,940,167 and P58,827,000 as at December 31, 2019 and 2018, respectively, and is based on the market comparable approach that reflects recent transaction prices for similar properties and adjacent properties.

The Level 3 fair value of the condominium units was derived using the observable recent prices of the reference properties and were adjusted for differences in key attributes such as property size, zoning, and accessibility. The most significant input into this valuation approach is the price per square meter; hence, the higher the price per square meter, the higher the fair value of the properties (see Note 13.3).

## 6. SEGMENT REPORTING

The Group's operating businesses are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Group is organized into the following business segments:

- (a) Securities brokerage handles buying and selling of shares of stock, bonds and other securities.
- (b) Investment banking provides services which include underwriting of financial instruments and management fees from financial and management advisory services.
- (c) Leasing and others includes leasing of condominium units and other segment activities, none of which constitute a separately reportable segment.

Transactions between the business segments are on normal commercial terms and conditions. Funds are ordinarily allocated between segments, resulting in funding cost transfers disclosed in operating income. Interest charged for these funds ranges from 5.00% to 7.35% in 2019 and 6.00% to 7.00% in 2018 (see Note 14).

Inter-segment revenues and expenses also include rentals from the operating leases on condominium units managed by certain segments. There are no other material items of income or expense between the business segments.

Segment assets and liabilities comprise operating assets and liabilities including items such as taxation and borrowings.

When the Group prepares its investor presentations and/or when the Group's Executive Committee evaluates the financial performance of the operating segments, it disaggregates revenue similar to its segment reporting as presented below.

The Group determines that the categories used in the investor presentations and financial reports used by the Group's Executive Committee can be used to meet the objective of the disaggregation disclosure requirement of PFRS 15, which is to disaggregate revenue from contracts with customers and other counterparties into categories that depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

The tables below present revenue and profit information regarding industry segments for the years ended December 31, 2019, 2018 and 2017 and certain assets and liabilities information regarding industry segments as at December 31, 2019, 2018 and 2017.

	Securities Brokerage	Investment Banking	Leasing and Others	Total before Elimination	Elimination	Group	
December 31, 2019 Revenues : External Inter-segment	P 215,577,761 2,876,165 218,453,926	P 3,173,025 <u>41,919,960</u> <u>45,092,985</u>	P 145,629,676 	P 364,380,462 53,198,389 417,578,851	P - ( <u>53,198,389</u> ) ( <u>53,198,389</u> )	P 364,380,462	
Expenses: Interest expense Depreciation and amortization	40,456,915 11,507,240	256,823,313 1,114,660	36,316,130 4,631,184	333,596,358 17,253,084	( 37,079,764 )	296,516,594 17,253,084	
Other expenses External Inter-segment	137,601,090 16,118,625 205,683,870	57,509,306	4,080,896	199,191,292 <u>15,838,625</u> <u>565,179,359</u>	( <u>15,838,625</u> ) ( <u>52,918,389</u> )	199,191,292 	
Profit (loss) before tax	<u>P 12,770,056</u>	( <u>P 270,074,294</u> )	<u>P 109,003,730</u>	( <u>P 147,600,508</u> )	( <u>P 280,000</u> )	( <u>P 148,580,508</u> )	
Tax expense	<u>P 5,970,144</u>	<u>P 23,032,790</u>	<u>P 3,101,349</u>	<u>P 32,104,283</u>	<u>P - </u>	<u>P 32,104,283</u>	
Net profit (loss)	<u>P 7,499,912</u>	( <u>P 293,107,084</u> )	<u>P 105,902,381</u>	( <u>P 179,704,791</u> )	( <u>P 280,000</u> )	( <u>P 180,684,791</u> )	
Segment assets	<u>P 958,141,215</u>	<u>P 4,930,209,397</u>	<u>P 928,411,123</u>	<u>P 6,816,761,735</u>	( <u>P_1,097,171,885</u> )	P 5,719,589,850	
Segment liabilities	<u>P 576,351,194</u>	<u>P 3,996,752,714</u>	<u>P 759,483,998</u>	<u>P 5,332,587,906</u>	( <u>P_281,613,398</u> )	P_5,050,974,508	
December 31, 2018 Revenues : External Inter-segment	P 248,528,470 77,286 248,605,756	P 36,937,635 345,726,931 382,664,566	P 169,252 9,289,648 9,458,900	P 285,635,357 355,093,865 640,729,222	P - ( <u>355,093,865</u> ) ( <u>355,093,865</u> )	P 285,635,357	
Expenses: Interest expense Depreciation and amortization Other expenses External Inter-segment	35,419,597 10,490,149 159,932,775 20,223,246 226,065,767	230,913,894 1,118,711 ( <u>104,845,256</u> ( <u>280,000</u> ) <u>336,597,861</u>	34,454,591 4,631,184 85,403,315 	300,788,082 16,940,044 350,181,346 <u>19,943,246</u> 687,852,718	( 34,870,619 ) - ( <u>19,943,246</u> ) ( 54,813,865 )	265,917,463 16,240,044 350,181,346 	
Profit (loss) before tax	P 21.839.989	P 46.066.705	( <u>P 115,030,190</u> )	(P 47,123,496)	(P 300.280.000)	(P 346,703,496)	
Tax expense	P 6,841,424	P 38.303.650	P 1,754,356	P 46.899.430	P -	P 46,899,430	
Net profit (loss)	P 14.998.565	P 7,763,055	( <u>P 116,784,546</u> )	$(\underline{P} 94,022,926)$	(P 300.280.000)	(P 393,602,926)	
1 , ,	P 750,503,363	P 4,716,842,741	<u>P 671,592,131</u>	P 6,138,938,235	$(\underline{P} 973,046,980)$	· <u> </u>	
Segment assets Segment liabilities December 31, 2017	<u>P 371,352,873</u>	<u>P 3,720,725,752</u>	<u>P 601,002,054</u>	<u>P 4,693,080,679</u>	$(\underline{P} 155,568,222)$	<u>P 5,165,891,255</u> <u>P 4,537,512,457</u>	
Revenues : External Inter-segment	P 207,604,884 <u>146,424</u> 207,751,308	P 259,341,484 36,200,223 295,541,707	P 7,347,391 8,282,016 15,629,407	P 474,293,759 44,628,663 518,922,422	$\begin{array}{c} P & - \\ (\underline{ 44,628,663}) \\ (\underline{ 44,628,663}) \end{array}$	P 474,293,759	
Expenses: Interest expense Depreciation and amortization Other expenses	27,232,147 8,013,527	205,311,866 1,128,989	35,145,561 4,631,180	267,689,574 13,773,796	( 26,538,652 )	241,150,922 13,773,796	
External Inter-segment	137,787,119 <u>18,090,011</u> <u>191,122,804</u>	261,451,498	4,314,362	197,392,120 <u>17,810,011</u> <u>496,665,405</u>	( <u>17,810,011</u> ) ( <u>44,348,663</u> )	197,392,124  	
Profit (loss) before tax	<u>P 16,628,504</u>	<u>P 34,090,209</u>	( <u>P 28,461,696</u> )	<u>P 22,257,017</u>	( <u>P 280,000</u> )	<u>P 21,977,017</u>	
Tax expense	<u>P 4,014,933</u>	<u>P 37,053,063</u>	<u>P 280,981</u>	<u>P 41,348,977</u>	<u>p</u>	<u>P 41,348,977</u>	
Net profit (loss)	<u>P 12,613,571</u>	( <u>P 2,962,854</u> )	( <u>P 28,742,677</u> )	( <u>P 19,091,960</u> )	( <u>P280,000</u> )	( <u>P 19,371,960</u> )	
Segment assets	<u>P 933,449,625</u>	<u>P 5,268,555,048</u>	<u>P 769,757,185</u>	<u>P_6,971,761,858</u>	( <u>P 887,530,161</u> )	<u>P 6,084,231,697</u>	
Segment liabilities	<u>P 561,470,172</u>	<u>P 3,566,407,885</u>	<u>P 582,382,561</u>	<u>P 4,710,206,618</u>	( <u>P 70,331,400</u> )	<u>P 4,639,929,218</u>	

## 7. CASH

This account includes the following:

	2019		2018
Cash in banks Cash on hand	P 142,924,504 86,621		95,907,366 <u>86,621</u>
	<u>P 143,011,125</u>	<u>P</u>	<u>95,993,987</u>

In compliance with the Securities Regulation Code (SRC) Rule 49.2 covering customer protection, reserves and custody of securities, the Group maintains a special reserve bank account for the exclusive benefit of its customers in relation to the Group's securities and brokerage business. Reserve requirement is determined on a monthly basis using SEC-prescribed computation. The bank account has an unrestricted balance of P38,205,694 and P25,861,862 as at December 31, 2019 and 2018, respectively, and is in compliance with the reserve requirement.

# 8. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

The Group's financial assets at FVTPL are composed of equity securities with a total fair value amounting to P1,171,309,884 and P820,466,014 as at December 31, 2019 and 2018, respectively.

Equity securities include investments in shares of stock of publicly-listed entities which are held solely for trading purposes. These shares are carried at fair value as determined directly by reference to published prices quoted in an active market. For investments in shares of stock of publicly-listed entities, which are suspended for trading as at the end of the reporting period, if any, the last transacted price was used in the determination of fair value.

The net gain on sale of financial assets at FVTPL amounting to P92,123,743, P90,775,179, and P59,488,085 in 2019, 2018, and 2017, respectively, are presented under Gain on Sale of Financial Assets at FVTPL in the consolidated statements of profit or loss.

The Group recognized net fair value gains amounting to P144,772,407 in 2019 and net fair value losses amounting to P105,993,726 and P3,438,627 in 2018 and 2017, respectively, on investments arising from mark-to-market valuation of investments at FVTPL and are presented as Fair Value Gains on Financial Assets at FVTPL and Fair Value Losses on Financial Assets at FVTPL, respectively, in the consolidated statements of profit or loss.

# 9. FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

Financial assets at FVOCI include the following:

	2019	2018
BCOR Others	P 1,581,615,100 14,068,836	P1,368,705,376 12,218,835
	<u>P 1,595,683,936</u>	<u>P1,380,924,211</u>

	Note	2019	2018
Balance at beginning of year Unrealized fair value gains		P 1,380,924,211	P1,829,878,313
(losses) – net Disposals Additions	17.2	214,759,725 - -	( 341,313,037) ( 120,474,274) <u>12,833,209</u>
Balance at end of year		<u>P 1,595,683,936</u>	<u>P1,380,924,211</u>

The movements of financial assets at FVOCI are as follows:

Other financial assets at FVOCI pertain to other equity securities and proprietary membership in golf and country club shares.

Unrealized fair value gains on financial assets at FVOCI amounting to P214,759,725 in 2019 and unrealized fair value losses on financial assets at FVOCI amounting to P341,313,037 and P561,803,050 in 2018 and 2017, respectively, are presented in the consolidated statements of comprehensive income as items that will not be reclassified subsequently to profit or loss in 2019 and 2018 and items that will be reclassified subsequently to profit or loss in 2017. In 2018, the realized gain recognized from the sale of financial assets amounting to P83,694,433 was transferred directly to Retained Earnings. There were no similar transaction in 2019. Accordingly, in 2017, the cumulative fair value gains amounting to P224,735,836 in 2017 were realized and reclassified from Revaluation Reserves under Equity and are presented as Gain on Sale of Available-for-sale Financial Assets in the consolidated statements of profit or loss.

Net cumulative fair value changes on financial assets at FVOCI amounted to P984,433,947 and P769,674,222 as at December 31, 2019 and 2018, respectively, and are presented as part of the Revaluation Reserves account in the consolidated statements of financial position (see Note 17.2).

## **10. RECEIVABLES**

The breakdown of this account is as follows:

			2018		
			(As Restated –		
	Notes	2019	see Note 2)		
Cu <del>rr</del> ent:					
Due from customers/brokers	10.2	P 1,995,230,896	P 2,012,964,578		
Management fees	10.2	21,250,000	25,500,000		
Accounts receivable	10.3	, ,	, ,		
		7,970,944	10,859,714		
Others	11.2, 11.4	<u> </u>	12,206,840		
		2,041,009,047	2,061,531,132		
Non-current:					
Equity margin loans	10.1	616,878,654	621,010,178		
Accounts receivable	10.3	162,687,794	167,687,794		
Notes receivables	10.4	72,774,300	74,437,238		
Interest receivables	10.4	65,141,630	65,141,630		
Others		6,353,551	5,279,710		
		923,835,929	933,556,550		
		2,964,844,976	2,995,087,682		
Allowance for impairment		( <u>429,391,577</u> )	( <u>427,611,358</u> )		
		P 2,535,453,399	D 2 567 476 324		
		<u>1                                    </u>	<u>P 2,567,476,324</u>		

All receivables of the Group have been assessed for ECL allowance in 2019 and 2018. Portion of receivables from customers and certain counterparties are found to be individually impaired and provisions have been recognized accordingly.

A reconciliation of the allowance for impairment at the beginning and end of 2019 and 2018 is shown below.

	2019	2018
Balance at beginning of year	P 427,611,358	381,586,260
Impairment losses	6,446,419	48,698,879
Reversal of impairment losses	( <u>4,666,200</u> )	( <u>2,673,781</u> )
Balance at end of year	<u>P 429,391,577</u>	<u>P 427,611,358</u>

Impairment losses amounting to P6,446,419, P48,698,879 and P7,231,010 in 2019, 2018 and 2017, respectively, are presented under Impairment Losses on Receivables in the consolidated statements of profit or loss. The reversal of impairment losses amounting to P4,666,200 and P2,673,782 is presented as part of Other Revenues in the consolidated statements of profit or loss. There was no similar transaction in 2017.

# 10.1 Equity Margin Loans

Effective January 1, 2007 and until the Group's BOD reverses the resolution, management decided to stop recognizing interest on equity margin loans by virtue of a board resolution after the Group received requests from its customers for a moratorium on interest charges on equity margin loans. These receivables are secured by certain marketable shares of stock (pledged by certain customers) with a total market value of P521,716,605 and P457,392,631 as at December 31, 2019 and 2018, respectively.

## 10.2 Due from Customers/Brokers

Due from customers/brokers pertain to outstanding receivable from customers and brokers related to the Group's securities trading transactions and are normally settled within three days from transaction date. Receivables are subjected to impairment testing based on the present value of the estimated future cash flows. The Group's Due from customers/ brokers are either fully or partially secured by collateral equity securities.

## 10.3 Accounts Receivable

The Group grants unsecured loans to employees with interest rates ranging from 4.00% to 6.00% in 2018. Receivables from employees, which are unsecured and noninterest-bearing, amount to P7,728,098 and P6,783,713 as at December 31, 2019 and 2018, respectively.

Accounts receivable also include a receivable from Kestrel Resources Philippines, Inc. (Kestrel) (a third party engaged in purchasing receivables) amounting to P90,467,026 and P95,467,026 as at December 31, 2019 and 2018, respectively, which arose from an Assignment of Receivables Agreement (the Agreement) executed between the Group and Kestrel on April 12, 2002. Under the Agreement, the amount collected by Kestrel, including accrued interest, shall be payable to the Group on or before December 31, 2006, which date was subsequently extended to December 31, 2021. These receivables represent the balance of an equity margin loan of a previous customer after deducting a partial settlement through a *dacion en pago* arrangement, whereby the original debtor transferred to the Group certain condominium units valued at P65,280,000 (see Note 13.3).

Under the terms of the assignment, Kestrel granted the Group a call option on all but not part of the receivables, including uncollected but accrued interest earnings, which had not been collected at the time of the exercise of the call option. The call option was exercisable by the Group any time prior to November 30, 2016. The exercise price of the call option was equal to the uncollected principal of the receivables. The portion of the receivables already collected prior to the exercise of the call option constituted the remaining obligation of Kestrel to the Group which was payable on or before December 31, 2021. The call option was considered closely related to its host contract since the exercise price on each exercise date was equivalent to the carrying amount of the host contract.

Management is confident that the receivables will be realized, and Kestrel will eventually be able to settle its obligations. The Group's management also estimated that the proceeds of the receivables including interest and other charges will be sufficient to recover the carrying amount of the receivables for each year. In 2019 and 2018, the Group collected P5,000,000 of these receivables. As at December 31, 2019 and 2018, the Group has provided allowance for impairment on Kestrel's account amounting to P48,199,062 and P80,467,026, respectively.

## 10.4 Notes and Interest Receivables

Notes and interest receivables represent unsecured outstanding claims from an individual, which are due upon demand.

# 11. RELATED PARTY TRANSACTIONS

The summary of the Group's significant transactions with its related parties as at and for the years ended December 31, 2019, 2018 and 2017 presented below:

		201	19	201	8	2	2017
		Amount of (	Outstanding	Amount of	Outstanding	Amount of	Outstanding
Related Party Category	Notes	Transactions	Balances	Transactions	Balances	Transactions	Balances
Related Parties Under Common Ownership or Directorship:							
Management fees	11.1	P - F	P 21,250,000	P 30,000,000 F	25,500,000	P 30,000,000	P 51,000,000
Lease of properties	11.2	1,305,967	6,353,550	1,362,485	5,763,587	2,492,842	4,561,822
Key management Personnel:							
Compensation Acquisition of	11.3	24,294,219	-	24,229,398	-	22,004,623	-
transportation equipment Sale of transportation	11.4	-	-	2,536,607	5,941,840	6,619,180	6,585,079
equipment	11.4	990,832	-	-	-	1,236,667	-
Fair value of plan assets	11.5	-	34,403,872	-	32,583,565	-	30,615,920

All of the Group's receivables from related parties were subjected to the ECL assessment. Based on management's assessment, no impairment losses are required to be recognized on these receivables from related parties at the end of each reporting period. Details of the foregoing transactions are as follows:

# 11.1 Management Fees

The Group earns management fees from Philippine Gaming Management Corporation (PGMC), an entity under common key management personnel, by virtue of the Management Services Agreement (the Agreement) between the Parent Company and PGMC.

Management fees in 2018 and 2017 amounted to P30,000,000 for each year, and are presented as Management Fees in the consolidated statements of profit or loss. There was no similar transaction in 2019 because PGMC did not renew its contract with the Parent Company. Management fees receivable amounted to P21,250,000 and P25,500,000 as at December 31, 2019 and 2018, respectively, and are unsecured, noninterest-bearing and collectible in cash upon demand. These receivables are presented as part of Receivables in the consolidated statements of financial position (see Note 10).

## 11.2 Lease of Properties

The Group has a lease agreement with a related party under common key management personnel, covering certain office spaces. Rent income recognized by the Group from this transaction amounted to P1,305,967 in 2019, P1,362,485 in 2018, and P2,492,842 in 2017, and is included as part of Others under the Revenues section in the consolidated statements of profit or loss. The outstanding receivable from this transaction amounts to P7,042,679 and P5,763,587 as at December 31, 2019 and 2018, respectively, and is included as part of Others under the Revenues of financial position (see Note 10). The outstanding balance of receivable is unsecured, noninterest-bearing and collectible in cash upon demand.

## 11.3 Key Management Personnel Compensation

Short-term and post-employment benefits given by the Group to key management personnel are shown below.

		2019		2018		2017
Short-term benefits Post-employment defined	Р	22,991,112	Р	22,677,096	Р	20,662,560
benefits		1,303,107		1,552,302		1,342,063
	<u>P</u>	24,294,219	<u>P</u>	24,229,398	P	22,004,623

# 11.4 Cost-Sharing and Sale of Acquisition of Equipment

In previous years, the Group acquired certain transportation equipment through finance lease arrangements (see Note 12). The capitalized cost of the acquired transportation equipment is only up to certain limit in accordance with the car executive plan policy of the Group while the remaining difference is recorded as Receivables from employees, which is presented as part of Other Receivables in the statements of financial position (see Note 10).

In 2019, the Group sold certain transportation equipment to certain key management personnel with a carrying amount of P990,382 (see Note 12). The Group received cash settlement arising from this transaction equal to the carrying amount of the assets transferred; hence, no gain or loss recognized. No similar transaction occurred in 2018.

#### 11.5 Retirement Plan

The Group's plan assets are maintained and consolidated under a multi-employer retirement plan which is administered and managed under a trust agreement with a trustee bank. The fair value and the composition of the plan assets as at December 31, 2019 and 2018 are presented in Note 18.2.

# 12. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property and equipment, at the beginning and end of 2019 and 2018 are shown below.

	Cond	ominium Units		ulding ovements		portation iipment		mputer iipment	Fixtu	niture, ires and ipment		ht-of-use Asset		Total
December 31, 2019 Cost Accumulated	Р	114,435,714	Р	23,906,781	Р	3,198,979	Р	23,568,895	Р	8,751,581	Р	22,255,312	Р	196,117,262
depreciation and amortization (	(	100,865,093)(		18,490,874)	(	<u>1,498,979</u> ) (		22,406,873)(		8,688,118)	()	10,727,488)(		162,677,425)
Net carrying amount	P	13,570,621	P	5,415,907	Р	1,700,000	Р	1,162,022	Р	63,463	<u>P</u>	11,527,824	P	33,439,837
December 31, 2018 Cost Accumulated	Р	114,435,714	Р	23,616,464	Р	27,604,291	Р	23,329,020	Р	8,751,581	Р	-	Р	197,737,070
depreciation and amortization (	(	95,166,938)(		16,593,630) (	(	7,634,573) (		21,101,193) (		8,604,054)		(		<u>149,100,388</u> )
Net carrying amount	Р	19,268,776	Р	7,022,834	<u>P</u>	19,969,718	Р	2,227,827	<u>P</u>	147,527	P	-	P	48,636,682
January 1, 2018 Cost Accumulated	Р	114,435,714	Р	22,853,868	Р	21,367,688	Р	22.352,792	Р	8,715,692	Р	-	Р	189,725,754
depreciation and amortization (	(	89,468,782)(		14,761,934) (		2,292,677)(		19,555,060) (		8,510,921)	·	- (	. <u> </u>	134,589,374 )
Net carrying amount	р	24,966,932	Р	8,091,934	Р	19,075,011	Р	2,797,732	Р	204,771	р	-	P	55,136,380

A reconciliation of the carrying amounts at the beginning and end of 2019 and 2018 of property and equipment is shown below.

	Condominium Units	Building Improvements	Transportation Equipment	Computer Equipment	Furniture, Fixtures and Equipment	Right-of-use Asset	Total
Balance at January 1, 2019, net of accumulated depreciation and amortization As previously stated Effect of PFRS 16	P 19,268,776	P 7,022,834	P 19,969,718	P 2,227,827	P 147,527	P - I	9 48,636,682
adoption	-	-	( 16,969,718 )	-		16,969,718	-
As restated	19,268,776	7,022,834	3,000,000	2,227,827	147,527	16,969,718	48,636,682
Additions	-	290,317	-	239,875	-	-	530,192
Disposals	-	-	-	-	-	( 990,831) (	990,831)
Depreciation and amortization charges for the year (	5,698,155	) (1,897,244)	(	1,305,680)(	84,064	)(4,451,063) (	14,736,206 )
Balance at December 31, 2019, net of accumulated depreciation and amortization	<u>P 13,570,621</u>	P 5,415,907	<u>P 1,700,000</u>	<u>P 1,162,022</u>	<u>P 63,463</u>	<u>P 11,527,824</u>	<u>P 33,439,837</u>

	Con	idominium Units		uilding ovements		nsportation quipment		Computer Equipment		Furniture, Fixtures and Equipment	R	light-of-use Asset		Total
	, Р	24,966,932	Р	8,091,934	Р	19,075,011	Р	2,797,732	Р	204,771	Р	-	Р	55,136,380
Additions Depreciation and amortization charges for the year (		- <u>5,698,156</u> )	(	762,596	(	5,536,607 4,641,896) (		976,227 <u>1,546,136</u> )(		35,889 93,133 )		-	_ (	7,311,319 13,811,017)
Balance at December 31, 2018, net of accumulated depreciation and amortization	Р	19,268,776	Р	7,022,834	Р	19,969,722	Р	2,227,823	Р	147,527	Р	-	р	48,636,682

In 2019, certain items of transportation equipment with a total cost of P990,382 were sold to certain key management personnel of the Group (see Note 11.4). These items were transferred at their carrying amounts, thus, no gain or loss on disposal was recognized. No similar transaction occurred in 2018 and 2017.

As at December 31, 2019 and 2018, the gross carrying amount of the Group's fully depreciated items of property and equipment that are still being used in operations is P32,672,258 and P34,057,723, respectively.

The lease imposes a restriction that the right-of-use asset can only be used by the Group. The lease is non-cancellable and does not contain an option to purchase the underlying lease asset outright at the end of the lease, or to extend the lease for a further term without mutual agreement on both parties. The Group is prohibited from selling or pledging the underlying leased assets as security. For lease over office space, the Group must also keep the property in a good state of repair and return the property in its original condition at the end of the lease. Further, the Group must incur maintenance fees on such items in accordance with the lease contract.

#### 13. OTHER ASSETS

The breakdown of this account is as follows:

	Note	2019	2018
Current –			
Prepayments		<u>P 12,490,361</u>	<u>P 2,500,854</u>
Non-current:			
Creditable withholding taxes	13.2	118,764,722	120,449,813
Goodwill	13.1	84,584,951	84,584,951
CTGF	13.7	18,936,384	17,761,111
Deferred oil exploration costs	13.4	15,418,003	15,418,003
Advances to suppliers		2,935,600	-
Computer software	13.6	1,792,191	3,065,579
Trading right	13.5	1,408,000	1,408,000
Others		2,667,393	3,319,009
		246,507,244	246,006,466
		258,997,605	248,507,320
Allowance for impairment of goodwill and deferred			
oil exploration costs	13.1	( <u>64,678,599</u> )	( <u>64,678,599</u> )
		<u>P 194,319,006</u>	<u>P 183,828,721</u>

## 13.1 Goodwill

The carrying amount of Goodwill as at December 31, 2019 and 2018 is shown below.

	<u>P</u>	35,324,355
Cost Allowance for impairment	P (	84,584,951 <u>49,260,596</u> )
Cast	D	04 504 051

Goodwill arose from ACIC's acquisition of a portion of ASC's equity, which pertains to the expected synergy from its stock brokerage business. ACIC's acquisition cost is higher than the fair value of the net assets acquired from ASC. It is subject to annual impairment testing and whenever there is an indication of impairment. Some of the key assumptions that have been considered which have significant impact on the results of management's assessment are as follows:

- ASC, the identified CGU on which the goodwill is allocated, will continue as a going concern;
- ASC will have sufficient financial assets to finance its working capital requirements to achieve its projected forecast and to support the business needs; and,
- ASC's performance forecasts for the next three years, which include the effects of online trading facility that was launched in 2017.

Based on the assessment of the Group's management, ASC's continued profitability indicated that no additional impairment loss is necessary in 2019, 2018 and 2017.

The value-in-use of the CGU was determined using performance forecasts for three years and extrapolating cash flows beyond the projection period using a steady terminal growth rate. The discount rates are the key assumptions used by management in determining the value-inuse of the CGU. In 2019 and 2018, the discount rate applied to cash flow projections is 3.83% and 6.98%, respectively. Management has also determined that a reasonably possible change in the key assumptions used would not cause the carrying value of the CGU to exceed their respective value-in-use.

## 13.2 Creditable Withholding Taxes

This account represents accumulated income tax credits of the Group that remained unapplied as at December 31, 2019 and 2018. These income tax credits will be applied against future income tax liabilities.

## 13.3 Investment Properties

The Group's investment properties consist mostly of condominium units located in Nasugbu and Batulao, Batangas which were acquired by the Group in February 2000. The condominium units were acquired as a result of the *dacion en pago* arrangement with a major customer as a partial settlement of outstanding loans (see Note 10.3). In 2019 and 2018, the Group's investment properties were not leased out to other parties.

Investment properties are stated at cost less accumulated depreciation and any impairment losses. As at December 31, 2019 and 2018, the cost of condominium units amounting to P70,897,472 has accumulated depreciation and impairment losses amounting to P69,002,794 and P1,894,678, respectively, which resulted in nil book values of the assets as of the same reporting periods.

These properties are classified as Level 3 in fair value hierarchy. The Group determines the fair values of the investment properties by using the observable recent prices of the reference properties and were adjusted for differences in key attributes such as property size, zoning, and accessibility (see Note 5.6).

The Group has not incurred any cost related to its investment property during the reporting periods. No depreciation expense was recorded as the Group's investment properties are fully depreciated as at December 31, 2019 and 2018.

# 13.4 Deferred Oil Explorations Costs

Deferred oil exploration costs represent mainly of costs and related expenses incurred in connection with the Group's participation in the exploration of oil under GSEC-57. The Group believes that, while the result of the exploration of the first well indicated that the area covered by the first well may no longer be viable, the potential of the remaining areas is still untested and, thus, future prospects and leads remain valid. In this regard, the consortium applied for its third Non-Exclusive Geophysical Permit which was approved by the Department of Energy on October 31, 1995. The Group's management asserts that the project is still viable and no write-offs have been made by the project proponents. Nonetheless, a full allowance for possible non-recoverability of deferred exploration cost is provided.

# 13.5 Trading Right

As required under PSE rules, the Group's trading right (previously the Exchange Membership Seat) is pledged at its full value to the PSE to secure the payment of all debts to other members of the PSE arising out of, or in connection with, the present or future member's contracts.

As certified by the PSE, the last transacted price of an exchange right is P8,500,000 which was recorded on December 14, 2011 and which remains to be a reasonable approximation of the fair value of the exchange right based on management's assessment. Hence, based from the comparison of the trading right's carrying amount of P1,408,000 as at December 31, 2019 and 2018, and the expected recoverable amount, the trading right is not impaired.

# 13.6 Computer Software

Computer software pertains to the Group's online platform, MyTrade, which was launched in April 2017 and developed by a third party. The total capitalized cost amounting to P7,287,080 included additional costs incurred for the completion and installation of the software amounting to P766,377.

		2019		2018
Carrying amount at beginning of year Amortization during the year Additions	P (	3,065,579 2,516,878) <u>1,243,490</u>	Р (	5,494,606 2,429,027) -
Carrying amount at end of year	<u>P</u>	1,792,191	<u>P</u>	3,065,579

The movements in this account as at December 31 are as follows:

The amortization is presented as part of Depreciation and Amortization account in the consolidated statements of profit or loss. Total accumulated amortization as at December 31, 2019 and 2018 amounted to P7,970,344 and P5,453,466, respectively.

Also, as at December 31, 2019 and 2018, the Group has fully-amortized computer software with a gross carrying amount of P1,231,962 that is still being used in operations.

## 13.7 CTGF

Clearing and trade guaranty fund pertains to contributions made by the Group to the Securities Clearing Corporation of the Philippines (SCCP) which shall be refundable to the Group upon cessation of business and/or termination of their membership with the SCCP.

In 2018, the Group recognized as income P16,411,527, which were recognized as SCCP fees in prior years, in relation to Memo 01-0718, Return of Contributions to the Clearing and Trade Guaranty Fund, issued by the SCCP revising Rule 5.2, Return on Required Contributions, on the treatment of cash contributions to the clearing fund from outright expense to refundable asset. This is presented as part of Others under the Revenues section of the 2018 consolidated statement of profit or loss.

## 14. INTEREST-BEARING LOANS AND BORROWINGS

As at December 31, this account consists of:

	2019	2018
Current:		
Notes payable	P 4,350,461,963	P 4,034,817,647
Bank loans	40,000,000	60,000,000
Finance lease liability	3,244,535	9,774,194
	4,393,706,498	4,104,591,841
Non-current –		
Finance lease liability	299,888	3,691,637
	<u>P 4,394,006,386</u>	<u>P 4,108,283,478</u>

Notes payable represents short-term unsecured loans from various funders bearing annual interest at rates ranging from 5.00% to 7.35%, 6.00% to 7.00%, and 4.25% to 6.88% in 2019, 2018 and 2017, respectively. Interest pertaining to these loans and borrowings, which is presented as part of the Interest Expense in the consolidated statements of profit or loss, amounted to P288,633,646, P260,448,148, and P239,661,872 in 2019, 2018 and 2017, respectively, with related accrued interests of P31,805,441 and P26,321,681, as at December 31, 2019 and 2018, respectively, which are presented as part of Accounts payable and accrued expenses under the Accounts Payable and Other Liabilities account in the consolidated statements of financial position (see Notes 16 and 20.2).

ASC made cumulative drawdowns from its existing credit lines from local commercial banks amounting to P355,000,000 in 2019 and P210,000,000 in 2018, gross of repayments, for working capital requirements (see Note 23.4). The outstanding balance of these loans as at December 31, 2019 and 2018 amounts to P40,000,000 and P60,000,000, respectively. The loans are payable within three months with rollover options and are subject to annual effective interest rates ranging from 5.15% to 7.50% in 2019 and 2018. Interest expense pertaining to these loans amounted to P5,207,118, P4,112,236, and P759,882 in 2019, 2018 and 2017, respectively, and is included as part of Interest Expense in the consolidated statements of profit or loss (see Note 20.2). There is no interest payable as at December 31, 2019 and 2018 related to these loans. There are no significant restrictive loan covenants or provisions related to these loans.

In previous years, the Group entered into various finance lease agreements with local commercial banks for the acquisition of certain transportation equipment (see Note 12). Obligations under finance leases are payable in three years and are subject to average annual effective interest rates of ranging 4.50% to 10.87% which is equal to the rate implicit in the lease contract (see Note 23.3). Uniform lease payments are made on a monthly basis. The outstanding balance of these finance leases as at December 31, 2019 and 2018 amounts to P3,544,423 and P13,465,831, respectively, and is presented as part of the Interest-bearing Loans and Borrowings account in the consolidated statements of financial position (see Note 23.3).

Interest expense pertaining to these finance leases amounted to P593,032 in 2019 and P1,356,969 in 2018 and is shown as part of Interest Expense in the consolidated statements of profit or loss (see Note 20.2). There is no outstanding interest payable as at December 31, 2019 and 2018, respectively, related to these finance leases.

Total cash outflow with respect to lease contracts amounted to P9,921,408 million in 2019.

The undiscounted maturity analysis of lease liabilities at December 31, 2019 is as follows:

		Within 1 year		1 to 2 years	Total		
Lease payments Finance charges	P (	3,381,416 <u>136,881</u> )	Р (	305,641 <u>5,753</u> )	Р (	3,687,057 <u>142,634</u> )	
Net carrying amount	<u>P</u>	<u>3,244,535</u>	<u>P</u>	299,888	<u>P</u>	<u>3,544,423</u>	

The Group has elected not to recognize a lease liability for short-term lease and lease of low value asset. Payments made under such leases are expensed as incurred. The expenses relating to these leases amounted to P227,946 and is presented as part of Others under the Expenses section in the 2019 consolidated statement of profit or loss.

The movements in the lease liabilities recognized are as follows:

Balance as at December 31, 2018 Effect of adoption of PFRS 16	P - 13,465,831
Repayments of lease liabilities	(9,921,408)
Balance as at December 31, 2019	<u>P 3,544,423</u>

Presented below is the reconciliation between the opening and closing balances of the Group's liabilities arising from these financing activities.

	2019			2018	2017		
Balance at beginning of year Cash flows from financing activities:	Р	4,108,283,478	Р	4,086,835,020	Р	3,451,593,736	
Additional loan availments		1,645,599,445		517,713,207		1,443,185,880	
Repayments of loans	(	1,349,955,130)	(	498,801,356)	(	983,405,160)	
Payment of lease liabilities	ĺ	9,921,408)		-		-	
Non-cash financing activities:							
Roll-over of interest		-		-		154,291,859	
Transportation equipment acquired							
through finance leases		-		2,536,607		21,168,705	
Balance at end of year	<u>P</u>	4,394,006,385	<u>P</u>	4,108,283,478	<u>P</u>	4,086,835,020	

# **15. DUE TO CUSTOMERS**

Due to customers arise from the Group's securities brokerage activities. These are normally settled within three days after the respective trading dates and are all noninterest-bearing. Management considers the carrying amounts recognized in the consolidated statements of financial position to be the reasonable approximation of their fair values. Outstanding balance as at December 31, 2019 and 2018 amounted to P201,810,584 and P214,826,790, respectively.

## 16. ACCOUNTS PAYABLE AND OTHER LIABILITIES

This account consists of:

	Notes	2019	2018
Current:			
Accounts payable and			
accrued expenses	14	P 207,512,902	P 134,369,290
Due to clearing house	5.2	198,030,912	20,394,522
Withholding and other			
taxes payable		19,092,199	24,492,712
Dividend payable		781,003	-
Security deposits		463,757	-
Others		3,674,930	7,417,413
		429,555,703	186,673,937
Non-current:			
Post-employment defined			
benefit obligation	18.2	24,037,766	27,264,495
Security deposits		1,564,069	463,757
		25,601,835	27,728,252
		<u>P 455,157,538</u>	<u>P 214,402,189</u>

Others include other payables to government agencies and miscellaneous liabilities arising from the Group's operations.

# 17. EQUITY

#### 17.1 Capital Stock and Treasury Shares

As at December 31, 2019 and 2018, these accounts consist of:

	Shares	Amount
Capital stock – P1 par value		
Authorized – 1,800,000,000 shares		
Issued shares	1,193,200,000	<u>P 1,193,200,000</u>
Treasury shares – at cost	<u> </u>	<u>P 385,670,581</u>

Under the Corporation Code of the Philippines, a stock corporation can purchase or acquire its own shares provided that it has unrestricted retained earnings to cover the shares to be purchased or acquired. Accordingly, the Retained Earnings is also restricted to the extent of the value of the treasure shares. These are presented as Treasury Shares in the consolidated statements of financial position and do not form part of the outstanding shares.

#### 17.2 Revaluation Reserves

The components and reconciliation of items of other comprehensive income, which are presented in the consolidated statements of financial position at their aggregate amount under the Revaluation Reserves account, are shown below.

	Notes		nancial Assets at FVOCI (see Note 9)		st-employment Benefit Obligation (see Note 18.2)		Total
Balance as at January 1, 2019		<u>P</u>	769,674,222	( <u>P</u>	5,220,328)	P	764,453,894
Remeasurements of post-employment defined benefit obligation	18.2(b)		-		3,391,976		3,391,976
Unrealized fair value gains on financial assets at FVOCI	9		214,759,725		-		214,759,725
Tax income	21		-		3,120,800		3,120,800
Other comprehensive income			214,759,725		6,512,776		221,272,501
Balance as at December 31, 2019		<u>P</u>	984,433,947	<u>P</u>	1,292,448	P	985,726,395
Balance as at January 1, 2018		<u>P</u>	1,194,681,692	( <u>P</u>	6,669,294)	P	1,188,012,398
Remeasurements of post-employment defined benefit obligation Unrealized fair value losses on	18.2(b)		-		2,273,328		2,273,328
financial assets at FVOCI	9	(	341,313,037)		_	(	341,313,037)
Tax expense	21		-	(	824,362)	(	<u>824,362</u> )
Other comprehensive income (loss)		(	341,313,037)		1,448,966	(	339,864,071)
Transfer to Retained Earnings – Fair value gains on disposed Financial assets at FVOCI	9	(	83,694,433)			(	83,694,433)
Balance as at December 31, 2018		<u>P</u>	769,674,222	( <u>P</u>	5,220,328)	P	764,453,894

	Notes		nancial Assets at FVOCI (see Note 9)	1 O1	employment Benefit bligation Note 18.2)	_	Total
Balance as at January 1, 2017		P	1,981,220,578	( <u>P</u>	9,324,504)	P	1,971,896,074
Remeasurements of post-employment defined benefit obligation	18.2(b)		-		3,024,538		3,024,538
Unrealized fair value losses on AFS financial assets		(	561,803,050)		-	(	561,803,050)
Fair value losses on disposal of AFS financial assets reclassified to							
profit or loss Tax expense	21	(	224,735,836)	(	- 369,328)	(	224,735,836) 369,328)
Tax expense	21			(		(	
Other comprehensive income		(	786,538,886)		2,655,210	(	783,883,676)
Balance as at December 31, 2017		<u>P</u>	1,194,681,692	( <u>P</u>	6,669,294)	<u>P</u>	1,188,012,398

# 17.3 Capital Management Objectives, Policies and Procedures

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return to shareholders.

The Group sets the amount of capital in proportion to its overall financing structure, i.e., equity and financial liabilities. The Group manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may issue new shares or sell assets to reduce debt.

The Group has existing loans with a local bank and various funders. A reasonable level of debt-to-equity is maintained to properly manage the Group's operations. Presented below is the 2019 and 2018 debt-to-equity ratio of the Group:

	2019	2018
Total liabilities Total equity	P 5,050,974,508 <u>668,615,342</u>	P 4,537,512,457 629,078,798
Debt-to-equity ratio	7.55:1.00	7.21:1.00

## 17.4 Capital Requirements for ASC

## 17.4.1 Minimum Capital Requirement – SEC

On November 11, 2004, the SEC approved Memorandum Circular No. 16 which provides for the guidelines on the adoption in the Philippines of the Risk-Based Capital Adequacy (RBCA) Framework for all registered broker dealers in accordance with the Securities Regulation Code. These guidelines cover the following risks:

- (a) Position on market risk;
- *(b)* Credit risks such as counterparty, settlement, large exposure and margin financing risks; and,
- (c) Operational risks.

ASC monitors capital on the basis of RBCA ratio and Net Liquid Capital (NLC). RBCA requirement is the minimum level of capital that has to be maintained by firms which are licensed, or securing a broker dealer license, taking into consideration the firm size, complexity and business risk. Such risks that are considered in determining the capital requirement include, among others, Operational, Position and Credit Risk (which include counterparty, large exposure, underwriting, and margin financing risks).

RBCA ratio is the quotient of the NLC and the sum of the requirements for operational risk, credit risk and position or market risk. NLC, on the other hand, represents the equity eligible for NLC adjusted for non-allowable current and non-current assets as described under the circular.

In order to maintain or adjust the capital structure, ASC may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

Under the guidelines set out by the SEC, all registered brokers dealers should maintain the following RBCA and NLC requirements:

- (a) RBCA ratio of greater than or equal to 100.00%;
- (b) NLC should be at least P5,000,000 or 5.00% of aggregate indebtedness, whichever is higher;
- (c) A dealer who deals only with proprietary shares and does not keep shares in its custody shall maintain a net capital of P2,500,000 or 2.50% of aggregate indebtedness, whichever is higher;
- (d) In cases where in order to meet an RBCA ratio of at least 1.1, a NLC higher than P5,000,000 is required, the higher NLC shall be maintained; and,
- (e) No broker dealer shall permit its aggregate indebtedness to exceed 200.00% of its NLC.

As at December 31, 2019 and 2018, ASC is in compliance with minimum capital requirement set out by the RBCA framework. The ASC's RBCA ratio is 224.00% and 302.00% as at December 31, 2019 and 2018, respectively.

## 17.4.2 Minimum Capital Requirement – Philippine Stock Exchange's Rules Governing Trading Rights and Trading Participants

On May 28, 2009, the SEC approved PSE's Rules Governing Trading Rights and Trading Participants, which provide among others, the following provisions:

- (a) Trading participants should have a minimum unimpaired paid-up capital (defined as the trading participant's total paid up capital less any deficiency in the Deficit account) amounting to P20,000,000 effective December 31, 2009, provided further that effective December 31, 2010 and onwards, the minimum unimpaired paid up capital shall be P30,000,000; and,
- (b) Each trading participant shall pledge its trading right to the extent of its full value to secure the payment of all of debts and claims due to the trading participant, the government, PSE and to other trading participants of the PSE and to the Securities Clearing Corporation of the Philippines.

As at December 31, 2019 and 2018, ASC is in compliance with PSE's Rules Governing Trading Rights and Trading Participants.

## 17.4.3 Retained Earnings Appropriation

Rule 49.1 (B), *Reserve Fund*, of SEC Memorandum Circular No. 16 requires that every broker dealer shall annually appropriate a certain minimum percentage of its audited profit after tax and transfer the same to Appropriated Retained Earnings account. Appropriation shall be 30%, 20% and 10% of profit after tax for broker dealers with unimpaired paid-up capital of between P10,000,000 to P30,000,000; between P30,000,000 to P50,000,000; and above P50,000,000, respectively.

No appropriations were made by ASC in 2019 and 2018 since ASC has a deficit amounting to P8,324,765 and P14,073,510 as at December 31, 2019 and 2018, respectively.

## 17.5 Capital Requirements for ACIC

Under the provisions of Section 8 of Republic Act (RA) No. 8366, an Act Amending Presidential Decree No. 129, otherwise known as the Investment Houses Law, ACIC is required to maintain a minimum paid-up capital of P300,000,000.

As at December 31, 2019 and 2018, ACIC is in compliance with minimum capital requirement set out by the RA No. 8366.

### 17.6 Track Record

On November 17, 1994, the SEC approved the listing of the Parent Company's shares totalling 1,193,200,000 (see Note 1.1). The shares were initially issued at an offer price of P1.00 per share. As at December 31, 2019 and 2018, there are 100 and 101 holders, respectively, of the listed shares equivalent to 100% of the Group's total outstanding shares. The shares closed at P0.72 per share as at December 31, 2019 and 2018. The Group has no other securities traded in the capital markets.

## **18. SALARIES AND EMPLOYEE BENEFITS**

#### 18.1 Salaries and Employee Benefits

Details of salaries and employee benefits are presented below.

	Note		2019		2018		2017
Salaries and wages Staff benefits Bonuses Retirement benefits Social security costs Other short-term	18.2	Р	40,607,262 5,740,325 5,463,692 3,082,629 1,549,610	Р	40,007,245 5,044,070 5,841,569 3,579,998 1,406,194	Р	37,642,384 6,281,864 6,569,106 3,370,837 1,341,495
benefits			1,026,860		-		62,967
		<u>P</u>	57,470,378	<u>P</u>	55,879,076	<u>P</u>	55,268,653

## 18.2 Post-Employment Defined Benefit

#### (a) Characteristics of the Defined Benefit Plan

The Group maintains a tax-qualified and non-contributory retirement plan that is being administered by a trustee bank covering all regular full-time employees. The plan is partially funded as at December 31, 2019 and 2018. Actuarial valuations are made each year to update the post-employment benefit costs and the amount of contributions. The latest actuarial valuation of the Group's retirement benefit plan was obtained for 2019 and 2018.

The normal retirement age is 60 with a minimum of five years of credited service. Normal retirement benefit is an amount equivalent to 100% of latest monthly salary for every year of credited service, and the manner of payment is lump sum.

#### (b) Explanation of Amounts Presented in the Consolidated Financial Statements

All amounts presented below are based on the actuarial valuation report obtained from an independent actuary. The amounts of post-employment defined benefit obligation recognized and recorded as part of Accounts Payable and Other Liabilities (see Note 16) in the consolidated statements of financial position are determined as follows:

		2019		2018
Present value of the obligation Fair value of plan assets	Р (	58,441,638 34,403,872)		59,848,060 32,583,565)
	<u>P</u>	24,037,766	<u>P</u>	27,264,495

The movements in present value of the post-employment defined benefit obligation recognized in the books are as follows:

		2019		2018
Balance at beginning of year	Р	59,848,060	Р	60,014,812
Benefits paid	(	6,642,299)	(	901,640)
Interest expense		4,399,171		3,420,844
Current service cost		3,082,629		3,579,998
Remeasurements –				
Actuarial gains (losses) arising from:				
Experience adjustments	(	2,193,259)	(	2,096,423)
Changes in demographic	``	,		· · · /
assumptions	(	353,269)		-
Changes in financial assumptions	` <u> </u>	300,605	(	4,169,531)
Balance at end of year	<u>P</u>	<u>58,441,638</u>	<u>P</u>	59,848,060

Actuarial gains (losses) arising from the changes in financial assumptions pertain to the substantial increase (decrease) in discount rate (but partially offset by the decrease in expected salary increase rate). On the other hand, the experience adjustments pertain to the effects of differences between the previous actuarial assumptions and what has actually occurred, including the changes in those actuarial assumptions during the applicable reporting periods.

		2019		2018
Balance at beginning of year	Р	32,583,565	Р	30,615,920
Benefits paid	(	6,642,299)	(	901,640)
Contributions		5,000,000		5,000,000
Interest income		2,316,552		1,861,911
Remeasurement gain (loss)		1,146,054	(	3,992,626)
Relance at and of year	р	34,403,872	Ď	32,583,565
Balance at end of year	<u>r</u>	JH,HUJ,072	<u>r</u>	52,505,505

The movements in the fair value of plan assets are as follows:

The Retirement Trust Fund assets are valued at fair value using the mark-to-market valuation; hence, any decline in fair value due to mark-to-market valuation is recognized as remeasurement loss. While there are no significant changes in asset allocation expected in the next financial year, the Retirement Plan Trustee may make changes any time. Allocation of plan assets shown below.

		2019		2018
Government bonds Unit Investment Trust Funds (UITFs) Cash and cash equivalents	P	14,540,737 11,812,802 8,050,333	Р	16,257,062 10,824,261 5,502,242
	<u>P</u>	34,403,872	<u>P</u>	32,583,565

The fair value of the debt securities were determined based on quoted market prices in active markets (classified as Level 1 of the fair value hierarchy), while the fair value of the UITF is determined based on the net asset value per unit of investment held in the fund (classified as Level 2 of the fair value hierarchy).

The plan assets earned a gain P3,462,606 in 2019 and incurred loss amounting to P2,130,715 in 2018.

As at December 31, 2019 and 2018, the plan assets do not comprise any of the Group's own financial instruments and the fund does not own any shares of stock of the Group.

The components of amounts recognized in the consolidated statements of profit or loss and in the consolidated other comprehensive income in respect of the post-employment defined benefit plan are as follows:

		2019		2018		2017
Reported in profit or loss: Current service cost Net interest expense	P	3,082,629 2,082,619	Р	3,579,998 1,558,933	Р	3,370,837 1,458,613
	<u>P</u>	5,165,248	P	5,138,931	<u>P</u>	4,829,450

		2019	2018	2017
Reported in other comprehensive				
income:				
Actuarial gains (losses)				
arising from:				
Experience adjustments	Р	<b>2,193,259</b> P	2,096,423	P 3,247,162
Changes in financial				
assumptions	(	300,605)	4,169,531	459,477
Changes in demographic				
adjustments		353,269	-	-
Remeasurement gain (loss)				
on plan assets		<b>1,146,054</b> (	3,992,626)	(682,101)
		3,391,976	2,273,328	3,024,538
Tax income (expense)		<b>3,120,800</b> (	824,362)	(369,328)
	<u>P</u>	<b>6,152,776</b> P	1,448,966	<u>P 2,655,210</u>

Current service cost is recorded as part of Salaries and Employee Benefits in the consolidated statements of profit or loss.

Net interest expense is presented as part of Interest Expense account in the consolidated statements of profit or loss (see Note 20.2).

Amount recognized in other comprehensive income is included and is presented as item that will not be reclassified subsequently to profit or loss.

In determining the retirement benefit obligation, the following actuarial assumptions were used:

	2019	2018	2017
Discount rates Expected salary	4.49%	7.06%	5.70%
increase rate	4.00%	6.00%	8.00%

Assumptions regarding future mortality are based on published statistics and mortality tables. The average remaining working lives of employees before retirement at the age of 60 is 10.4 years for both males and females, respectively in 2019 and 13.1 years and 12.8 years for males and females, respectively, in 2018. These assumptions were developed by management with the assistance of an independent actuary. Discount factors are determined close to the end of each reporting period by reference to the interest rates of zero coupon government bonds with terms to maturity approximating to the terms of the post-employment defined benefit obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

(c) Risks Associated with the Retirement Plan

#### (i) Interest Rate Risk

The present value of the defined benefit obligation is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in debt securities and if the return on plan asset falls below this rate, it will create a deficit in the plan. Currently, the plan has relatively balanced investment in cash and cash equivalents, debt securities, and UITFs. Due to the long-term nature of the plan obligation, a level of continuing debt securities and UITF investments is an appropriate element of the Group's long-term strategy to manage the plan efficiently.

#### (ii) Longevity and Salary Risks

The present value of the defined benefit obligation is calculated by reference to the best estimate of the mortality of the plan participants both during and after their employment, and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

#### (iii) Sensitivity Analysis

The following table summarizes the effects of changes in the significant actuarial assumptions used in the determination of the post-employment defined benefit obligation as at December 31:

	Impact on Post-employment   Defined Benefit Obligation   Change in Increase in Decrease in							
	Assumption		sumption	Assumption				
<u>2019</u>								
Discount rate Salary growth rate	+/-1.0% +/-1.0%	(P	877,318) 940,106	Р (	939,849 894,415)			
<u>2018</u>								
Discount rate Salary growth rate	+/-1.0% +/-1.0%	(P	944,905) 1,018,400	Р (	1,014,925 965,950)			

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the defined benefit obligation recognized in the consolidated statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous years.

#### (iv) Asset-liability Matching Strategies

To efficiently manage the retirement plan, the Group ensures that the investment positions are managed in accordance with its asset-liability matching strategy to achieve that long-term investments are in line with the obligations under the retirement scheme. This strategy aims to match the plan assets to the retirement obligations by investing in long-term fixed interest securities (i.e., government bonds) with maturities that match the benefit payments as they fall due and in the appropriate currency. The Group actively monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from the post-employment defined benefit obligation.

In view of this, investments are made in reasonably diversified portfolio, such that the failure of any single investment would not have a material impact on the overall level of assets.

A large portion of the plan assets as at December 31, 2019 and 2018 consists of debt securities and UITFs, although the Group also invests in cash and cash equivalents for liquidity purposes.

There has been no change in the Group's strategies in managing the related risks from the previous period

#### (v) Funding Arrangements and Expected Contributions

The plan is currently underfunded by P24,037,766 based on the latest actuarial valuation. While there are no minimum funding requirement in the country, the size of the underfunding may pose a cash flow risk in about ten years' time when a significant number of employees is expected to retire. Management is yet to assess to the amount of contribution for the next reporting period.

The maturity profile of undiscounted expected benefit payments from the plan as at December 31, 2019 and 2018 for the next 10 years are as follows:

	2019	2018
More than one year to five years Between five years to 10 years	P 60,286,372 5,851,821	P 63,148,196 7,861,019
	<u>P 66,138,193</u>	<u>P 71,009,215</u>

The weighted average duration of the post-employment defined benefit obligation at the end of the reporting period is 1.73 years.

## **19. OTHER EXPENSES**

This account consists of:

		2019		2018		2017
Philippine Depository and						
Trust Corp. clearing fees	Р	3,798,015	Р	3,804,578		5,066,323
Advertising and publicity		3,154,085		5,262,196	Р	3,097,181
Deficiency taxes		3,001,185				
Repairs and maintenance		2,165,874		4,013,417		1,660,535
Condominium dues		2,088,096		1,648,779		2,226,031
Office supplies		1,837,732		2,351,489		2,370,772
Insurance		1,069,049		1,945,626		1,934,741
Bank charges		223,818		224,240		146,309
Subscription fees		-		4,916,986		
Miscellaneous		2,966,360		3,461,412		3,038,841
	<u>P</u>	20,304,214	<u>P</u>	27,628,723	P	19,540,733

Miscellaneous includes listing fees, office supplies, membership dues and expenses for meetings and conferences.

## 20. TAXES

The components of tax expense (income) reported in the consolidated statements of comprehensive income are as follows:

		2019		2018		2017
Recognized in profit or loss: Minimum corporate income						
tax (MCIT) at 2%	Р	5,454,442	Р	1,590,367	Р	1,411,714
Regular corporate income tax (RCIT) at 30% Final tax at 0.6% Final tax at 20%		1,631,162 122,974 <u>33,419</u> 7,141,997		14,311,004 - - 2,425,984 18,327,355		7,327,191 - <u>1,343,297</u> 10,082,202
Deferred tax expense relating to origination and reversal of temporary differences		24,962,286		28,572,075		31,266,775
	<u>P</u>	32,104,283	P	46,899,430	<u>P</u>	41,348,977
Recognized in other comprehensive income – Deferred tax expense (income) on actuarial gains (losses) on post-employment defined						
benefit plan	( <u>P</u>	3,120,800)	<u>P</u>	824,362	Р	369,328

		2019		2018		2017
Tax on pre-tax profit (loss) Adjustments for income subjected to:	(P	44,574,152)	(P	104,011,049)	Р	6,593,105
Stock transaction tax at ½ of 1% Final tax at 20% Tax effects of:	(	122,974 16,711)		707,269	(	59,464,949) 29,549)
Unrecognized net operating loss carry-over (NOLCO) Unrecognized deferred tax asset		91,267,280		16,295,505		64,488,643
on other temporary differences Derecognition of deferred tax asset on impairment of	(	41,219,610)		71,140,602		3,418,948
receivables Unrecognized MCIT Non-deductible expenses		22,193,632 3,806,169 806,703		- 86,783 86,025,295		- 1,411,714 3,948,494
Non-taxable income Expiration and write-off of NOLCO and MCIT	(	282,002)	(	59,414,161) 36,069,186	(	10,395,917) 31,378,488
Tax expense	<u>P</u>	32,104,283	<u>P</u>	46,899,430	<u>P</u>	41,348,977

The reconciliation of tax on pre-tax profit (loss) computed at the applicable statutory rate to tax expense is as follows:

The net deferred tax assets (DTA) as at December 31, 2019 and 2018 relate to the following:

	Consolidated Statements of Financial Position					
		2019		2018		
Deferred tax assets:						
Allowance for impairment	Р	35,896,219	Р	59,487,732		
Post-employment defined benefit obligation		7,432,974		4,085,806		
Fair value loss on investments at FVTPL		4,128,003		4,189,913		
Lease liability		1,289,235		-		
Unamortized past service cost		1,258,074		1,378,111		
Accrued short-term employee benefits		123,754		123,754		
		50,128,259		69,265,316		
Deferred tax liability:						
Right-of-use assets	(	3,755,596)				
DTA – Net	<u>P</u>	46,372,663	<u>p</u>	69,265,316		

The deferred tax assets recognized significantly relate to a profit generating subsidiary and another subsidiary which is expected to generate taxable income in the next few years. The related management judgment on the realizability of such deferred tax assets is disclosed in Note 3.2(f).

	Consolidated Statements of Profit or Loss							
		2019		2018	2017			
Deferred tax assets: NOLCO Fair value gain on investments	Р	22,193,632	р	36,069,186	Р	31,378,488		
at FVTPL		61,910	(	7,588,204)	(	2,830,968)		
Post-employment defined benefit obligation Unamortized past service cost Lease liability Allowance for impairment losses	(	226,368) 120,037 2,750,514 <u>1,397,880</u> 26,297,605	,	190,975) 167,136 - - - 28,572,075	,	1,257,301 1,461,954 - - 31,266,775		
Deferred tax liability –								
Right-of-use assets	(	1,335,319)		-		_		
Deferred tax expense - net	<u>P</u>	24,962,286	<u>p</u>	28,572,075	<u>p</u>	31,266,775		
			Co	nsolidated				
		Statements	of C	Comprehensi	ive In	ncome		
		2019		2018		2017		
Actuarial gains	<u>P</u>	3,391,977	<u>p</u>	2,273,328	<u>P</u>	3,024,538		
Deferred tax expense (income)	( <u>P</u>	3,120,800)	P	824,362	<u>P</u>	369,328		

Details of unrecognized DTA as at December 31 are summarized below.

	20	)19	2018		
	Amount	Tax Effect	Amount	Tax Effect	
NOLCO Allowance for impairment losses	P 760,049,733 235,758,737	P 228,014,920 70,727,621	P 638,732,773 168,765,531	P 191,619,832 50,629,659	
Allowance for non-recoverability of deferred oil exploration costs Past service cost MCIT	15,418,003 8,324,862 8,356,523	4,625,401 2,497,459 8,356,523	15,418,003 5,416,690 4,582,388	4,625,401 1,625,007 4,582,388	
Post-employment defined benefit obligation Accrued short-term employee benefits	3,400,546 581,750	1,020,164 174,525	13,645,143 581,750	4,093,543 <u>174,525</u>	
	<u>P 1,031,890,154</u>	<u>P 315,416,613</u>	<u>P 847,142,278</u>	<u>P 257,350,355</u>	

Year Incurred	Parent	Subsidiaries	Expired Amount	Balance	End of <u>Availment</u>
2019	P 252,929,165	P 51,295,099	- F	304,224,264	2022
2018	186,542,850	54,320,479	-	240,863,329	2021
2017	163,069,732	51,892,408	-	214,962,140	2020
2016	139,744,078	43,163,141 (	182,907,219)		
	P 742,285,825	P 200,671,127 (P	182,907,219) I	760,049,733	

The breakdown of NOLCO, which can be claimed as deductions from future taxable income within three years from the year the tax loss was incurred, is shown below.

The Group is subject to the MCIT which is computed at 2% of gross income as defined under the tax regulations, or RCIT at 30% of taxable income, whichever is higher. MCIT which is available for offset against future income tax payable for income tax purposes is as follows:

Year Incurred		Parent	Su	<u>bsidiaries</u>		Expired Amount		Balance	End of Availment
2019	Р	828,059	Р	4,526,383	Р	-	Р	5,354,442	2022
2018		1,503,584		86,783		-		1,590,367	2021
2017		1,315,972		95,742		-		1,411,714	2020
2016		1,397,927		182,380	(	1,580,307	)	-	
	<u>P</u>	5,045,542	<u>P</u>	4,891,288	( <u>P</u>	<b>1,580,30</b> 7	) <u>P</u>	8,356,523	

In 2019, 2018 and 2017, each of the taxable entities within the Group claimed itemized deductions in computing for its income tax due.

#### 21. LOSS PER SHARE

Loss per share is computed as follows:

	Note	2019	2018	2017
Net loss		<u>P 180,684,79</u>	<u>P 393,602,926</u>	<u>P 19,371,960</u>
Divided by the weighted average number of outstanding shares: Issued shares Treasury shares	17.1 17.1	1,193,200,000 ( 171,413,600		1,193,200,000 (171,413,600)
Outstanding shares		1,021,786,40	, (,	1,021,786,400
Loss per share		<u>P 0.176</u>	<u>P 0.3852</u>	<u>P 0.0190</u>

As at December 31, 2019, 2018, and 2017, the Group has no outstanding potentially dilutive shares; hence, basic losses per share are equal to diluted loss per share in the years presented.

## 22. COMMITMENTS AND CONTINGENCIES

#### 22.1 Legal Claims

The Group is either a defendant or plaintiff in lawsuits and legal actions arising from its various business activities. Management believes that the claims against the Group are either without merit or that the ultimate liability, if any, resulting from lawsuits and legal actions will not materially affect the Group's consolidated financial statements.

#### 22.2 Operating Leases

The Group is a lessor under non-cancellable operating leases covering its condominium units. The leases have a term of one to two years, with renewal options.

The future minimum rentals receivable under these non-cancellable operating leases as at December 31, 2019 and 2018 is shown below.

		2019	2018		
Within one year	Р	970,628	Р	1,226,786	
Over one year but not more than five years		203,112			
	<u>P</u>	1,173,740	<u>P</u>	1,226,786	

Total rentals from these operating leases amounted to P848,068, P1,362,485 and P2,492,842 in 2019, 2018 and 2017, respectively, and are presented as part of Others under the Revenues section of the consolidated statements of profit or loss (see Note 11.3).

#### 22.3 Finance Lease Arrangements

The Group has outstanding commitments from its finance lease agreements involving certain transportation equipment acquired in 2019 and 2018 (see Notes 12 and 14). The present value of the outstanding finance lease obligations, which are expected to be settled within one to three years, are presented as part of the Interest-bearing Loans and Borrowings account in the consolidated statements of financial position. Interest expense pertaining to these finance leases is shown as part of Interest Expense in the consolidated statements of profit or loss.

As at December 31, 2018, future minimum lease payments (MLP) under this finance lease together with the PV of net minimum lease payments (NMLP) follows:

		Future MLP		PV of NMLP
Within one year After one year but not more than five years	Р	10,547,705 4,142,330	Р	9,774,194 3,691,637
More than five years		14,690,035		13,465,831
Amounts representing finance charges	( <u> </u>	<u>1,224,204</u> ) <u>13,465,831</u>	P	- 13,465,831

### 22.4 Credit Lines

As at December 31, 2019 and 2018, ASC has total credit line facilities of P1,020,000,000 and P1,070,000,000, respectively. The movements of ASC's available unused credit lines as at December 31, 2019 and 2018 are presented below (see Note 14).

	2019	2018
Balance at beginning of year	P 960,000,000	P1,195,000,000
Additions (expirations)	-	( 225,000,000)
Loan repayments (drawdowns) – net	20,000,000	(
Balance at end of year	<u>P 980,000,000</u>	<u>P 960,000,000</u>

### 22.5 Others

There are other commitments and contingent liabilities that arise in the normal course of the Group's operations, which are not reflected in the accompanying consolidated financial statements. As at December 31, 2019 and 2018, management is of the opinion that losses, if any, from these events and conditions will not have a material effect on the Group's consolidated financial statements.

# 23. MATURITY ANALYSIS OF ASSETS AND LIABILITIES

Presented below is the maturity analysis of the Group's assets and liabilities.

	Current	Non-current	Total
<u>December 31, 2019</u>			
Cash	P 143,011,125	Р -	P 143,011,125
Receivables - net	2,041,009,047	494,444,352	2,535,453,399
Investments:			
At FVTPL	1,171,309,884	-	1,171,309,884
At FVOCI	-	1,595,683,936	1,595,683,936
Property and equipment - net	-	33,439,837	33,439,837
Deferred tax asset	-	46,372,663	46,372,663
Other assets – net	12,490,361	181,828,645	194,319,006
Total Assets	<u>P 3,367,820,417</u>	<u>P2,351,769,433</u>	<u>P 5,719,589,850</u>
Interest-bearing loans and borrowings	4,393,706,498	299,888	4,394,006,386
Due to customers	201,810,584	-	201,810,584
Accrued expenses and other liabilities	429,555,703	25,601,835	455,157,538
Total Liabilities	<u>P5,025,072,785</u>	<u>P 25,901,723</u>	<u>P_5,050,974,508</u>

	Current	Non-current	Total
December 31, 2018			
Cash	P 95,993,987	Р -	P 95,993,987
Receivables- net	2,061,531,132	505,945,192	2,567,476,324
Investments:			
At FVTPL	820,466,014	-	820,466,014
At FVOCI	-	1,380,924,211	1,380,924,211
Property and equipment - net	-	48,636,682	48,636,682
Deferred tax asset	-	69,265,316	69,265,316
Other assets - net	2,500,854	181,327,867	183,828,721
Total Assets	<u>P 2,980,491,987</u>	<u>P 2,186,099,268</u>	<u>P 5,166,591,255</u>
Interest-bearing loans and borrowings	4,104,591,841	3,691,637	4,108,283,478
Due to customers	214,826,790	_	214,826,790
Accrued expenses and other liabilities	186,673,937	27,728,252	214,402,189
Total Liabilities	<u>P 4,506,092,568</u>	<u>P 31,419,889</u>	<u>P 4,537,512,457</u>

### 24. EVENTS AFTER THE REPORTING PERIOD

In December 2019, a novel strain of coronavirus (COVID-19) was reported to have surfaced in China. The World Health Organization has declared the outbreak as a 'public health emergency of international concern.' COVID-19 started to become widespread in the Philippines in early March 2020 causing the government to declare the country in a state of public health emergency followed by implementation of enhanced quarantine and social distancing measures and restrictions within the Luzon area with other cities and provinces in the country enacting similar measures thereafter. This resulted in a wide-ranging business suspension – disrupting the supply chains, affecting production and sales across a range of industries, and weakening the stock market.

The Group has determined that these events are non-adjusting subsequent events. Accordingly, such events had no impact on the Group's consolidated financial statements as at and for the year ended December 31, 2019.

Meanwhile, in support and compliance with the government measures to protect the welfare and interest of the Group's employees and stakeholders, including its counterparties, the Group has implemented safety measures and activated its business continuity procedures. During the Enhanced Community Quarantine (ECQ), which started on March 17, 2020, the Company did the following contingency measures: (a) implemented reduced working hours, and (b) provided its employees with COVID-19 prevention and control measures and equipment (i.e. face masks, disinfectants/sanitizers, thermal scanners etc.). The disruption is currently expected to be temporary; however, management has determined that the suspension of businesses during the EQC period and the continuing uncertainties have affected to a certain extent, specifically with respect to its investments in financial assets, and may continue to affect negatively the Group's financial condition. The economic slowdown and significant volatility of the stock market caused by COVID-19 resulted in significant decline in the fair value of the Group's equity securities at FVTPL and FVOCI amounting to P247.5 million and P334.2 million, respectively, based on management's valuation as at the issuance date of the Group's consolidated financial statements. In addition, for the same period, the fair value of the collateral equity securities for the Group's due from customers and equity margin loans has declined significantly, which may also result to additional impairment of the Group's due from customers and equity margin loans. While the government and the central bank have reacted with monetary interventions designed to stabilize the economic condition, the duration and extent of the impact of COVID-19 and consequent events, as well as the effectiveness of such responses, remain unclear at this time.

Despite the circumstances, the Group was still able to continue its operations during the ECQ particularly for its stock brokerage and stock trading operations. In addition, the Group was able to acquire new deals either as co-lead underwriter, issue manager, deal manager or financial adviser. The Group is also currently pursuing several other deals and projects. These, and other plans and activities of the Group are expected to cushion the impact of the foregoing events on the Group's financial condition and operations after the reporting period. Accordingly, management believes that the Group will be able to withstand the effect of the crisis.

# 25. OTHER INFORMATION REQUIRED BY THE SECURITIES AND EXCHANGE COMMISSION

RA No. 11232, *An Act Providing for the Revised Corporation Code of the Philippines* (the Revised Corporation Code) took effect on March 8, 2019. The new provisions of the Revised Corporation Code or any amendments thereof have no significant impact to the Group's consolidated financial statements.



An instinct for growth

Report of Independent Auditors to Accompany Supplementary Information Required by the Securities and Exchange Commission Filed Separately from the Basic Consolidated Financial Statements

# Punongbayan & Araullo

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The Board of Directors and the Stockholders First Abacus Financial Holdings Corporation and Subsidiaries Unit 2904-A East Tower, Philippine Stock Exchange Centre Exchange Road, Ortigas Center Pasig City

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of First Abacus Financial Holdings Corporation and Subsidiaries (the Group) as at and for the year ended December 31, 2019, on which we have rendered our report dated June 15, 2020. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The applicable supplementary information (see List of Supplementary Information) is presented for purposes of additional analysis in compliance with the requirements of Revised Securities Regulation Code Rule 68, and is not a required part of the basic consolidated financial statements prepared in accordance with Philippine Financial Reporting Standards. Such supplementary information is the responsibility of the Group's management. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

# **PUNONGBAYAN & ARAULLO**

Christopher M. Ferareza Partner

CPA Reg. No. 0097462 TIN 184-595-975 PTR No. 8116545, January 2, 2020, Makati City SEC Group A Accreditation Partner - No. 1185-AR-2 (until May 9, 2021) Firm - No. 0002-FR-5 (until Mar. 26, 2021) BIR AN 08-002511-34-2017 (until Jun. 19, 2020) Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

June 15, 2020

Certified Public Accountants

grantthornton.com.ph
#### First Abacus Financial Holdings Corporation and Subsidiaries List of SEC Supplementary Information December 31, 2019

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#### FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES Schedule A - Financial Assets December 31, 2019 (Amount in Philippine Pesos)

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes	Amount shown in the statement of the financial position		etatement of the market quotation at		Inco	ome received and accrued
Financial Assets at Fair Value Through Profit or Loss							
2GO GROUP	92,691	Р	973,256	Р	10.50	Р	-
АТОК	222		2,433		10.96		-
ABACORE CAPITAL	92,790		79,799		0.86		-
ASIABEST GROUP	17		178		10.46		-
ABS CBN	356		5,625		15.80		-
ABS HLDG PDR	126,155		1,942,787		15.40		-
AYALA CORP	94		73,837		785.50		-
ACESITE HOTEL	1,440		2,016		1.40		-
ACE ENEXOR	8,248		60,375		7.32		-
AC PREF B1	5		2,495		499.00		-
ALSONS CONS	400,144		484,174		1.21		-
ABOITIZ EQUITY	1,695		87,293		51.50		-
ALLIANCE GLOBAL	4,697		54,767		11.66		-
ARTHALAND CORP	828		671		0.81		-
ANCHOR LAND	50		441		8.82		-
AYALA LAND	5,950		270,725		45.50		-

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes			Valued based on the market quotation at reporting period (per share)		Income received and accrued	
AYALA LAND LOG	7,386,564	Р	22,085,826	Р	2.99	р -	
AGRINURTURE	90,414		1,220,589		13.50	-	
ANSCOR	455,295		2,922,994		6.42	-	
ABOITIZ POWER	4,984		170,453		34.20	-	
APC GROUP	8,884,190		3,464,834		0.39	-	
APOLLO GLOBAL	310,775		13,363		0.04	-	
ANGLO PHIL HLDG	3,420,607		2,360,219		0.69	-	
APEX MINING	496,875		491,906		0.99	-	
ABRA MINING	513,648,561		770,473		0.00	-	
ARANETA PROP	1,741		2,559		1.47	-	
ATLAS MINING	1,304,064		3,260,160		2.50	-	
ASIAN TERMINALS	1,066		19,721		18.50	-	
ATN HLDG A	7,254,140		6,746,350		0.93	-	
ATN HLDG B	45,700		43,872		0.96	-	
ASIA UNITED	534		28,382		53.15	-	
BANK OF PHILIPPINE ISLANDS	16,320		1,436,160		94.00	-	
BENGUET A	5,061		5,719		1.13	-	
BENGUET B	2,658		2,392		0.90	-	
BERJAYA	183,272,891		953,019,033		5.20	-	
BC PREF A	9		108		12.02	-	
BDO UNIBANK	882		139,356		158.00	-	

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes	Amount shown in the statement of the financial position		marl	ed based on the ket quotation at ting period (per share)	Income received and accrued
BELLE CORP	986,641	Р	1,963,416	Р	1.99	р -
BRIGHT KINDLE	520,851		578,145		1.11	-
3DO LEASING	497,435		930,203		1.87	-
BLOOMBERRY	42,600		481,380		11.30	-
BOGO MEDELLIN	30		2,649		88.30	-
3ANK PH ISLANDS	1,315		115,589		87.90	-
A BROWN	295,954		210,127		0.71	-
BASIC ENERGY	1,787,138		437,849		0.25	-
CHELSEA	14,100		77,550		5.50	-
CONCRETE A	121		7,865		65.00	-
CNTRL AZUCARERA	40		662		16.54	-
CITYLAND DEVT	6,159		5,235		0.85	-
CEBU AIR	17,731		1,586,925		89.50	-
CROWN EQUITIES	2,043,094		384,102		0.19	-
CENTRO ESCOLAR	67		463		6.91	-
CEBU HLDG	134,371		913,723		6.80	-
CHINABANK	3		75		25.05	-
CEMEX HLDG	10,700		21,507		2.01	-
CONCEPCION	80		2,400		30.00	-
CEB LANDMASTERS	300		1,449		4.83	-
CENTURY FOOD	563		8,546		15.18	-

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes	Amount shown in the statement of the financial position	Valued based on the market quotation at reporting period (per share)	Income received and accrued
COAL ASIA HLDG	4,280	P 1,156	P 0.27	р -
COL FINANCIAL	70,045	1,290,229	18.42	Р -
COSCO CAPITAL	1,275,921	8,727,300	6.84	-
CENTURY PROP	30,581	16,820	0.55	_
CENTURY PEAK	9,682	27,884	2.88	-
CROWN ASIA	883,000	1,898,450	2.15	-
CITYSTATE BANK	140	1,189	8.49	-
CYBER BAY	50,795	19,302	0.38	-
DAVINCI CAPITAL	1,991	9,955	5.00	-
DOUBLEDRAGON	69,687	1,317,084	18.90	-
DFNN INC	50,306	245,493	4.88	-
DIZON MINES	26,222	181,718	6.93	-
DMCI HLDG	1,971	13,028	6.61	-
DEL MONTE	479	2,323	4.85	-
DM WENCESLAO	500	4,950	9.90	-
DNL INDUS	517,667	4,917,837	9.50	-
EASYCALL	1,009	7,860	7.79	-
EEI CORP	2,152	21,090	9.80	-
EMPIRE EAST	5,823	2,504	0.43	-
EMPERADOR	34,181	246,445	7.21	-
EUROMED	258	413	1.60	-

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes	Amount shown in the statement of the financial position	Valued based on the market quotation at reporting period (per share)	Income received and accrued
EVER GOTESCO	1,325,000	P 132,500	P 0.10	р -
EAST WEST BANK	95,008	1,145,796	12.06	-
SMC FOODANDBEV	15,185	1,290,725	85.00	-
FILINVEST DEV	902,458	11,731,954	13.00	-
FERRONOUX HLDG	8,539	32,704	3.83	-
FAR EASTERN U	47	41,830	890.00	-
FILIPINO FUND	806	5,481	6.80	-
FIRST GEN	4,609	111,307	24.15	-
FJ PRINCE A	13,847	55,250	3.99	-
FILINVEST LAND	18,186	27,279	1.50	-
FIRST METRO ETF	4	470	117.40	-
FERRONICKEL	60,974	109,143	1.79	-
ALLIANCE SELECT	1,399,245	713,615	0.51	-
FIRST PHIL HLDG	22,391	1,543,859	68.95	-
FORUM PACIFIC	15,505	3,163	0.20	-
FRUITAS HLDG	4,438,000	5,369,980	1.21	-
GEOGRACE	19,223,189	3,883,084	0.20	-
GLOBAL ESTATE	26,369	31,643	1.20	-
GLOBE TELECOM	106	214,120	2,020.00	-
GMA NETWORK	284,626	1,517,057	5.33	-
GMA HLDG PDR	336,394	1,782,888	5.30	-

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes	Amount shown in the statement of the financial position	Valued based on the market quotation at reporting period (per share)	Income received and accrued
GRAND PLAZA	93	P 886	P 9.53	р -
GREENERGY	1,476,015	2,760,148	1.87	-
GINEBRA	1,511	57,418	38.00	-
GT CAPITAL	105	88,935	847.00	-
HOUSE OF INV	200,017	1,040,088	5.20	-
HOLCIM	52,394	712,558	13.60	-
ALLHOME	21,100	245,604	11.64	-
8990 HLDG	5,174	76,265	14.74	-
IREMIT	381,637	442,699	1.16	-
INTL CONTAINER	954	122,684	128.60	-
ITALPINAS	1,139	4,317	3.79	-
INTEGRATED MICR	3,767	29,722	7.89	-
IMPERIAL	64,558	107,166	1.66	-
IONICS	2,499,006	3,248,708	1.30	-
IPEOPLE	25,262	203,612	8.06	-
PHIL INFRADEV	923,896	1,154,870	1.25	-
ISLAND INFO	3,417	355	0.10	-
ISM COMM	988,180	3,399,341	3.44	-
JACKSTONES	600	1,200	2.00	-
JOLLIBEE	1,597	344,952	216.00	-
JG SUMMIT	433	34,986	80.80	-

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes	Amount shown in the statement of the financial position	Valued based on the market quotation at reporting period (per share)	Income received and accrued
KEPPEL PROP	4,447	P 17,521	P 3.94	р -
KEPPEL HLDG A	58,535	303,211	5.18	-
KEPPEL HLDG B	6,970	40,356	5.79	-
KEPWEALTH	5,000	48,500	9.70	-
CITY AND LAND	1,962	1,413	0.72	-
LBC EXPRESS	565	7,198	12.74	-
LEPANTO A	49,021	4,461	0.09p	-
LEPANTO B	801,914	72,974	0.09	-
LIBERTY FLOUR	715	29,780	41.65	-
LODESTAR	1,268,086	634,043	0.50	-
LMG CHEMICALS	29,245	142,131	4.86	-
PACIFIC ONLINE	948	2,370	2.50	-
LOPEZ HLDG	1,454,229	5,395,190	3.71	-
LEISURE AND RES	123,418	296,203	2.40	-
LR WARRANT	15,500	19,995	1.29	-
LORENZO SHIPPNG	59,708	50,752	0.85	-
LT GROUP	14,128	169,253	11.98	-
MANILA MINING A	19,927,152	149,454	0.01	-
MANILA MINING B	113,526,296	851,447	0.01	-
MACROASIA	226,443	3,736,310	16.50	-
MACAY HLDG	222	1,374	6.19	-

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes	Amount shown in the statement of the financial position	ne mai	ued based on the ket quotation at rting period (per share)	Income received and accrued	
METROALLIANCE A	546	P 491	Р	0.90	р -	
METROALLIANCE B	1,362	1,362	2	1.00	-	
MARCVENTURES	13,001	12,74	l	0.98	-	
MAXS GROUP	10,040	124,490	5	12.40	-	
MANILA BULLETIN	64,398	24,793	3	0.39	-	
METROBANK	152	10,078	3	66.30	-	
MEDCO HLDG	990	371	l	0.38	-	
MEGAWORLD	573,223	2,298,624	1	4.01	-	
MERALCO	1,113	352,822	l	317.00	-	
MANULIFE	274	226,050	)	825.00	-	
MAKATI FINANCE	383	958	3	2.50	-	
MG HLDG	663,675	101,542	2	0.15	-	
MABUHAY HLDG	7,500	4,050	)	0.54	-	
IPM HLDG	1,057,866	7,405,062	2	7.00	-	
MANILA JOCKEY	3,653	12,238	3	3.35	-	
MJC INVESTMENTS	2,610	6,682	2	2.56	-	
METRO PAC INV	57,194	199,033	5	3.48	-	
MRC ALLIED	24,146,860	4,612,050		0.19	-	
METRO RETAIL	44,542	93,984		2.11	-	
MABUHAY VINYL	225,190	702,593		3.12	-	
MANILA WATER	1,213,573	12,572,610	5	10.36	-	

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes	Amount shown in the statement of the financial position	Valued based on the market quotation at reporting period (per share)	Income received and accrued
MEGAWIDE	75,197	P 1,231,727	P 16.38	р -
NIHAO	248,253	253,218	1.02	P -
NICKEL ASIA	43,711	148,180	3.39	_
NOW CORP	3,074	7,654	2.49	_
NTL REINSURANCE	3,363,732	2,791,898	0.83	-
OMICO CORP	1,004,014	471,886	0.47	-
ORNTL PETROL A	88,944,646	978,391	0.01	-
ORNTL PETROL B	49,328,102	542,609	0.01	-
ORNTL PENINSULA	152,156	114,117	0.75	-
PHILODRILL	29,295,702	322,253	0.01	-
PACIFICA HLDG	452,502	2,149,387	4.75	-
PAL HLDG	49,147	385,804	7.85	-
PAXYS	250,328	665,872	2.66	-
PB BANK	2,095	25,182	12.02	-
PBCOM	257	5,256	20.45	-
PETRON	115,764	446,849	3.86	-
PETROENERGY	75,084	307,844	4.10	-
PUREGOLD	4,214	167,507	39.75	-
PRMIERE HORIZON	2,671,507	908,312	0.34	-
AC ENERGY	509,750	1,136,743	2.23	-
PHIL ESTATES	3,125,827	1,250,331	0.40	-

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes	Amount shown in the statement of the financial position	Valued based on the market quotation at reporting period (per share)	Income received and accrued
PHINMA	91,682	P 922,321	P 10.06	р -
PH RESORTS GRP	798	4,150	5.20	-
PEPSI COLA	600,335	1,152,643	1.92	-
SHAKEYS PIZZA	96,960	959,906	9.90	-
PREMIUM LEISURE	12,705	7,242	0.57	-
PANASONIC	871	4,730	5.43	-
PHIL NATL BANK	44,622	1,539,459	34.50	-
PHX PETROLEUM	13,962	166,706	11.94	-
PRYCE CORP	1,305	6,603	5.06	-
PHIL RACING	1,499	13,266	8.85	-
PRIME MEDIA	101,727	122,072	1.20	-
PRIMEX CORP	397,600	830,984	2.09	-
PSBANK	708	40,710	57.50	-
PHILTRUST	2	260	130.00	-
PX MINING	1,075,502	3,043,671	2.83	-
PXP ENERGY	125,607	1,085,244	8.64	-
RCBC	2,389	57,097	23.90	-
ROXAS AND CO	3,660	7,942	2.17	-
REPUBLIC GLASS	4,273	12,605	2.95	-
RFM CORP	176,561	935,773	5.30	-
ROBINSONS LAND	13,177	363,026	27.55	-

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes	Amount shown in the statement of the financial position	Valued based on the market quotation at reporting period (per share)	Income received and accrued
PHIL REALTY	121,287	Р 36,386	P 0.30	р -
ROCKWELL	1,888,254	3,852,038	2.04	-
ROXAS HLDG	168,135	302,643	1.80	_
ROBINSONS RTL	766	61,280	80.00	_
SBS PHIL CORP	82,021	759,514	9.26	_
SEMIRARA MINING	1,424	31,328	22.00	_
SECURITY BANK	80	15,600	195.00	_
PHIL SEVEN CORP	62	8,804	142.00	-
SWIFT FOODS	456,448	53,404	0.12	-
SFI PREF	12,423	16,895	1.36	-
SOLID GROUP	400,275	488,336	1.22	-
PILIPINAS SHELL	2,986	97,941	32.80	-
SHANG PROP	182,710	584,672	3.20	-
SUN LIFE	4,746	8,661,450	1,825.00	-
STA LUCIA LAND	5,698	14,131	2.48	-
SM INVESTMENTS	62	64,666	1,043.00	-
SAN MIGUEL CORP	1,654	271,256	164.00	-
SMC PREF 2C	12	930	77.50	-
SM PRIME HLDG	100	4,210	42.10	-
SOC RESOURCES	201,527	159,206	0.79	-
SPC POWER	180	1,474	8.19	-

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes	Amount shown in the statement of the financial position	Valued based on the market quotation at reporting period (per share)	Income received and accrued	
SEAFRONT RES	63,822	P 141,047	P 2.21	р -	
SUPERCITY	64,000	76,800	1.20	-	
SSI GROUP	11,128	30,936	2.78	_	
STI HLDG	95,920	57,552	0.60	-	
VISTAMALLS	21,122	119,551	5.66	-	
SUNTRUST HOME	2,443,409	3,005,393	1.23	-	
TKC METALS	133,650	136,323	1.02	-	
TRANSPACIFIC BR	2,906,738	784,819	0.27	-	
CIRTEK HLDG	243,724	991,957	4.07	-	
PLDT	130	128,440	988.00	-	
PTFC REDEV CORP	26	1,299	49.95	-	
TOP FRONTIER	208	44,512	214.00	-	
HARBOR STAR	3,283,500	3,513,345	1.07	-	
UNION BANK	8,648	498,990	57.70	-	
UNIOIL HLDG	4,415,000	949,225	0.22	-	
UNITED PARAGON	6,189,383	32,185	0.01	-	
UNIV ROBINA	1,167	169,215	145.00	-	
VANTAGE	2,546,680	2,674,014	1.05	-	
VITARICH	1,207,696	1,449,235	1.20	-	
VISTA LAND	2,726	21,072	7.73	-	
VICTORIAS	4,843	12,592	2.60	-	

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes	Amount shown in the statement of the financial position	Valued based on the market quotation at reporting period (per share)	Income received and accrued
VULCAN INDL	40,885	35,161	0.86	_
VIVANT	1,559	23,572	15.12	-
PHILWEB	59,981	156,550	2.61	-
WILCON DEPOT	2,480	44,640	18.00	-
WELLEX INDUS	815,086	164,647	0.20	-
WATERFRONT	1,275,833	765,500	0.60	-
XURPAS	110900	85,393	0.77	-
ZEUS HLDG	3,185,794	637,159	0.20	-

P 1,171,309,884

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#### FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES Schedule A - Financial Assets December 31, 2019 (Amount in Philippine Pesos)

Name of issuing entity and association of each issue principal amount of state	tt shown on the ement of the ncial position Valued based on the market quotation at reporting date (per share) Income received and accrued
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Financial Assets at Fair Value Through Other Comprehensive Income

BERJAYA PHILIPPINES INC.	304,156,750 P	1,581,615,100	P 5.20	Р -
METRO PACIFIC CORPORATION	5,143,110	5,348,836	2.08	-
CEBU COUNTRY CLUB	1	7,300,000	7,300,000.00	-
MIMOSA GOLF	1	450,000	450,000.00	-
VALLE VERDE	2	970,000	485,000.00	-
	Р	1,595,683,936		

#### FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES Schedule B - Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties) December 31, 2019 (Amount in Philippine Pesos)

Company	Name	Kind of Loan	Balance at Beginning of Period	Additions	Amounts Collected	Amounts Written Off	Current	Non-Current	Balance at En of Period
SC .	Bernal, Madelyn	Educational	р -	р -	р -	р -	р -	р -	р -
	Adrales, Pilar	Educational	-	30,000	8,933	r _	21,067	-	21,06
	Bernal, Madelyn	Educational	31,968	70,000	69,537		32,431		32,43
	Casimsiman, Joel	Educational	16,494	70,000	68,731	-	17,763	-	17,76
	Cometa, Roel	Educational	13,311	45,000	46,892		11,419		11,41
	Cruz, Elizabeth	Educational	13,289	31,000	31,222		13,067		13,06
	Delos Santos, Mari Fritz	Educational	6,120				6,120		6,12
	Delos Santos, Marie Anne	Educational	39,488	114,000	105,434	-	48,054	-	48,05
	Escraman, Raquel	Educational	21,076	50,000	52,092	-	18,984	-	40,0.
	Franco, Raymond Neil	Educational	21,070	280,000	34,391	-	245,609	-	245,60
		Educational	- 11,907	280,000	60,078	-	9,828	-	245,00
	Marcelo, Cristina	Educational	11,907	90,000		-		-	
	Matugas, Claire		-		26,800	-	63,200	-	63,20
	Norega, Ermen	Educational	17,086	50,000	46,010	-	21,076	-	21,0
	Rabe, Jennylen	Educational	14,754	30,000	30,855	-	13,899	-	13,89
	Sapon, Michelle	Educational	25,292	60,000	57,494	-	27,798	-	27,79
	Velasco, Estella Mae	Educational	21,076	-	21,076	-	-	-	-
	Villar Dennis	Educational	37,969	-	37,969	-	-	-	-
	Agapay, Grace	Emergency	62,959	100,000	56,747	-	106,212	-	106,2
	Banoc, Estrella	Emergency	18,929	10,000	18,929	-	10,000	-	10,0
	Camacho, Rosaly	Emergency	12,725	-	12,725	-	-	-	-
SC	Casimsiman, Joel	Emergency	-	50,000	10,090	-	39,910	-	39,9
iC .	Cometa, Roel	Emergency	8,204	25,000	13,249	-	19,955	-	19,9
C	Cruz, Elizabeth	Emergency	7,859	-	6,049	-	1,810	-	1,8
С	dela Cruz, Maricel	Emergency	31,928	-	19,930	-	11,999	-	11,9
iC .	Escraman, Raquel	Emergency	25,161	70,000	43,207	-	51,954	-	51,9
iC.	Lana, Geraldine	Emergency	- 1	63,000	11,432	-	51,568	-	51,5
	Marcelo, Christina	Emergency	40,237	100,000	46,256		93,981	-	93,9
	Norega, Ermen	Emergency	31,000	27,000	26,098	-	31,902	-	31,9
	Oso, Eli	Emergency	16,371		9,948	-	6,423	-	6,4
	Ramos, Nole	Emergency	5,902	39,000	20,163		24,739		24,7
	Sapon, Michelle	Emergency		60,000	2,405		57,595		57,5
	Velasco, Estella Mae	Emergency	22,923	52,000	29,681		45,241		45,2
	Villar Dennis	Emergency	3,785	52,000	27,001	-	3,785	-	3,7
	Franco, Raymond Neil	Housing	1,735,000	-	240,000	-	1,495,000	-	1,495,0
	· · ·			-	531,245	-	1,495,000	-	1,495,0
	Lemen, Gregory	Housing	531,245	-		-	-	-	-
	Casimsiman, Joel	Car	346,667	-	80,000	-	266,667	-	266,6
	Pono, Araceli	Car	-	1,211,680	184,828	-	1,026,852	-	1,026,8
	Villar Dennis	Car	29,352	-	29,352	-	-	-	
	Abacan, Erwin	Educational	( 1,702)	30,000	15,635	-	12,663	-	12,6
	Castillo, Madonna	Educational	19,227	80,000	99,227	-	-	-	-
	Dela Cruz, Melanio	Educational	38,074	-	38,074	-	-	-	-
	Patana, Archimedes	Educational	7,466	-	-	-	7,466	-	7,4
	Santos, Marilou	Educational	32,358	230,000	213,679	-	48,678	-	48,6
F	Sarmiento, Christopher	Educational	25,222	40,000	40,080	-	25,142	-	25,1
F	Magno, Rosario	Emergency	45,909	-	45,909	-	-	-	-
ιF	Dela Cruz, Melanio	Housing	636,406	-	324,927	-	311,479	-	311,4
ŀF	Santos, Marilou	Housing	-	1,500,000	40,928	-	1,459,072	-	1,459,0
Æ	Magno, Rosario	Car	368,986	-	147,594	-	221,391	-	221,3
	Santos, Marilou	Car	112,500	-	106,250	-	6,250	-	6,2
	Olavario, Ma. Sheila Olavario	Car	1,030,311		313,456	-	716,855	-	716,8
	Suganob, Pia Francesca	Car	107,700		107,700	-	-	-	-
	Mendoza, Arlene	Car	287,375	-	287,375	-	-	-	-
	Ramos, Christine	Educational	29,527	80,000	75,785		33,742		- 33,
	Villarez, Mercedes	Educational	29,327	55,000	38,731	-	16,269	-	35, 16,2
			-	30,000		-		-	28,
	Avelin, Harry Jay-AR Rosalita, Elaso	Emergency	45 102	50,000	1,203	-	28,797	-	28,
	Rosalita, Elnee	Emergency	45,123	-	45,123	-	-	-	-
CIC	Rosalita, Elnee	Emergency				-			
			P 5,984,559	P 4,830,680	P 4,031,524	D -	P 6,783,714	n	P 6,783,7

#### FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES Schedule C - Accounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements December 31, 2019 (Amount in Philippine Pesos)

Name of Related Party	Balance at Beginning of Period			Additions		Deduc				Ending	Balanc	ce	Balar	nce at End of
			od incantions		Ame	ounts Collected	AIII			Current	N	on-current		Period
Abacus Securities Corporation Abacus Capital & Investment Corporation Vista Holdings Corporation	Р	619,678 9,951,373 20,467,380	р	835,463,428 12,478,782 204,007,199	Р	836,083,106 664,593 169,820,559	Р	- -	Р	- 21,765,562 54,654,020	Р	- - -	Р	- 21,765,562 54,654,020
	Р	31,038,431	Р	1,051,949,409	Р	1,006,568,258	Р		Р	76,419,582	P	-	P	76,419,582

## FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES Schedule D - Long Term Debt December 31, 2019 (Amount in Philippine Pesos)

Title of Issue and Type of Obligation	Amount Authorized by Indenture		Caption Long-ter	Amount Shown Under Caption "Current Portion of Long-term Debt" in Related Statement of Financial Position		Amount Shown Under Caption "Long-term Debt" in Related Statement of Financial Position		
Notes Payable Bank Loans Finance Lease Liability	P	4,350,461,963 40,000,000 3,544,423	Р	4,350,461,963 40,000,000 3,244,535	Р	- - 299,888		
	P	4,394,006,386	P	4,393,706,498	Р	299,888		

#### FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES Schedule E - Indebtedness to Related Parties (Long-Term Loans from Related Companies) December 31, 2019 (Amounts in Millions of Philippine Pesos)

Name of related party	Balance at beginning of period	Balance at end of period
		• •

Not applicable

#### FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES Schedule F - Guarantees of Securities of Other Issuers December 31, 2019 (Amounts in Millions of Philippine Pesos)

Name of issuing entity of securities guaranteed by the company for which this statement is filed	Title of issue of each class of securities guaranteed	Total amount guaranteed and outstanding	Amount owned by person for which statement is filed	Nature of guarantee
		Not applicable		

#### FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES Schedule G - Capital Stock December 31, 2019 (Amount in Philippine Pesos)

		Number of shares		Ni	umber of Shares held b	yy:
Title of Issue	Title of Issue Number of Shares authorized		Number of shares reserved for options, warrants, conversion and other rights	Related parties	Directors, officers and employees	Others
Common shares - P1 par value Authorized - P1,800,000,000	1,800,000,000	1 102 200 000		76 286 000	140,660,000	067 254 000
1,193,200,000 shares issued and outstanding	1,193,200,000	1,193,200,000	-	76,286,000	149,660,000	967,254,000
Treasury shares		(				
		807,529,419	-	76,286,000	149,660,000	967,254,000

## FIRST ABACUS FINANCIAL HOLDINGS CORPORATION Unit 2904-A East Tower, Philippine Stock Exchange Centre Exchange Road, Ortigas Center, Pasig City Parent Company Reconciliation of Deficit December 31, 2019

The Parent Company has a deficit as at December 31, 2019. Presented below is an analysis of the deficit for purposes of this reconciliation requirement.

Deficit at Beginning of Year	Р	1,351,879,145
Net Loss During the Year		253,338,542
Deficit at End of Year	P	1,605,217,687

#### FIRST ABACUS FINANCIAL HOLDINGS CORPORATION AND SUBSIDIARIES Map Showing the Relationships Between the Parent Company and Its Subsidiaries December 31, 2019





An instinct for growth

## Report of Independent Auditors on Components of Financial Soundness Indicators

Punongbayan & Araullo 20th Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

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The Board of Directors and the Stockholders First Abacus Financial Holdings Corporation and Subsidiaries Unit 2904-A East Tower, Philippine Stock Exchange Centre Exchange Road, Ortigas Center Pasig City

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of First Abacus Financial Holdings Corporation and subsidiaries (the Group) as at December 31, 2019 and 2018 and for each of the three years in the period ended December 31, 2019, on which we have rendered our report dated June 15, 2020. Our audit was made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplemental Schedule of Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purposes of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at December 31, 2019 and 2018 and for each of the three years in the period ended December 31, 2019 and no material exceptions were noted.

## **PUNONGBAYAN & ARAULLO**

Christopher M. Eerareza Partner

CPA Reg. No. 0097462 TIN 184-595-975 PTR No. 8116545, January 2, 2020, Makati City SEC Group A Accreditation Partner - No. 1185-AR-2 (until May 9, 2021) Firm - No. 0002-FR-5 (until Mar. 26, 2021) BIR AN 08-002511-34-2017 (until Jun. 19, 2020) Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

June 15, 2020

Certified Public Accountants Punongbayan & Araullo (P&A) is the Philippine member firm of Grant Thornton International Ltd grantthornton.com.ph

#### FIRST ABACUS FINANCIAL HOLDINGS CORPORATION Supplemental Schedule of Financial Soundness Indicators December 31, 2019 and 2018

Ratio	Formula	2019	Formula	2018
Current ratio	Total Current Assets divided by Total Current Liabilities	0.77	Total Current Assets divided by Total Current Liabilities	0.48
	Total Current Assets3,867,820,417Divide by: Total Current1.Liabilities5,025,072,785Current ratio0.77		Total Current Assets2,980,491,987Divide by: Total CurrentLiabilities4,506,092,568Current ratio0.48	
Acid test ratio	Quick assets (Total Current Assets less Inventories and Other Current Assets) divided by Total Current Liabilities	0.67	Quick assets (Total Current Assets less Inventories and Other Current Assets) divided by Total Current Liabilities	0.66
	Total Current Assets $3,867,820,417$ Less: Other Current $\frac{1}{3,55,330,056}$ Quick Assets $3,355,330,056$ Divide by: Total Current $\frac{1}{1.iabilities}$ Acid test ratio $0.67$		Total Current Assets Less: Other Current2,980,491,987Assets2,500,854Quick Assets2,977,991,133Divide by: Total Current1.iabilitiesLiabilities4,506,092,568Acid test ratio0.66	
Solvency ratio	Total Liabilities divided by Total AssetsTotal Liabilities5,050,974,508Divide by: Total Assets5,719,589,850Solvency ratio0.88	0.88	Total Liabilities divided by Total AssetsTotal Liabilities4,537,512,457Divide by: Total Assets629,078,798Solvency ratio0.88	0.88
Debt-to- equity ratio	Total Liabilities divided by Total EquityTotal Liabilities5,050,974,508Divide by: Total Equity668,615,342Debt-to-equity ratio7.55	7.55	Total Liabilities divided by Total EquityTotal Liabilities4,537,512,457Divide by: Total Equity629,078,798Debt-to-equity ratio7.21	7.21
Assets-to- equity ratio	Total Assets divided by Total EquityTotal Assets5,719,589,850Divide by: Total Equity668,615,342Assets-to-equity ratio8.55	8.55	Total Assets divided by Total EquityTotal Assets5,165,891,255Divide by: Total Equity629,078,798Assets-to-equity ratio8.21	8.21
Interest rate coverage ratio	Earnings before interest and taxes   (EBIT) divided by Interest expense   EBIT 147,936,086   Divide by: Interest expense 296,516,594   Interest rate coverage ratio 0.50	0.50	EBIT divided by Interest expense EBIT 79,227,100 Divide by: Interest expense 267,476,396 Interest rate coverage ratio 0.30	0.30
Return on equity	Net Loss divided by Total Equity   Net Loss (180,684,791)   Divide by: Total Equity 648,847,070   Return on equity 0.28	-0.28	Net Profit divided by Total EquityNet Loss( 393,602,926 )Divide by: Total Equity1,036,690,638Return on equity0.38	-0.38
Return on assets	Net Profit divided by Total Assets   Net Loss (180,684,791)   Divide by: Total Assets 5,443,090,553   Return on assets -0.03	-0.03	Net Profit divided by Total AssetsNet Loss( 393,602,926 )Divide by: Total Assets5,625,411,476Return on assets-0.07	-0.07
Net loss margin	Net Loss divided by Total Revenue Net Loss (180,684,791) <u>Divide by: Total Revenue</u> 364,380,462 Net profit margin -0.50	-0.50	Net Profit divided by Total Revenue Net Loss (393,602,926) <u>Divide by: Total Revenue 285,635,357</u> Net profit margin 1.38	-1.38

## FIRST ABACUS FINANCIAL HOLDINGS CORPORATION

## SUSTAINABILITY REPORT

## For the year ended December 31, 2019

**Contextual Information** 

Company Details	
Name of Organization	First Abacus Financial Holdings Corp (FAF)
Location of Headquarters	29 <sup>th</sup> Floor East Tower, The Philippine Stock Exchange Center, Pasig City
Report Boundary : Legal Entities ( e. g. Subsidiaries) included in this report	Covered in the reporting boundary are First Abacus Financial Holdings Corporation and its subsidiaries namely : Abacus Securities Coproration, Abacus Capital & Investment Corporation, and Vista Holdings Corporation
Business Model, including Primary Activities, Brands, Products, and Services	FAFHC is engaged in, through its wholly subsidiaries, stockbroking activities, investment banking, real estate business and other financial services
Reporting Period	January 01, 2019 – December 31, 2019
Highest Ranking Person responsible for this report	Mr. Melanio Dela Cruz, Vice President and Group Controller

#### **Materiality Process**

We conducted a series of discussions with our key persons in our Group to help us identify the truly important to us and to our stakeholders.

To address the materiality concern, we have adopted the following:

#### 1. Understanding the Sustainability Context:

Our Group identified key economic, social, and environmental areas where our business creates value. This process allowed us to identify which impacts are most material considering the three dimensions of sustainability. Furthermore, this identification process guided us in addressing our current and future challenges, and in establishing priorities.

**2. Identifying Material Topics:** Guided by the Sustainability Framework released by the Securities and Exchange Commission (SEC), we were able to cover the following focus areas: corporate governance, resource and impact management, and contribution to sustainable development through our products and services.

Our Group went through a materiality assessment process that consisted of a series of consultations with key representatives from the different business divisions, which brought forth the concerns of their respective stakeholders. We considered the key impacts of each of our activities and relevant risks and opportunities, including the key capitals we rely on to sustain and grow our business. The senior management drew out the Group's sustainability drivers and aspirations.

**3. Measuring Performance and Defining Management Approaches:** In 2019, our Group obtained baseline data on each of the material topics identified, which includes substantial content on impacts, risks, opportunities and the subsequent management approaches. The collected metrics were accurate and comparable to GRI reporting standards. We conducted a data gap assessment on each of the performance areas, and began setting-up procedures to systematically collect more data to better measure our sustainability performance.

We also referred to the UN Sustainable Development Goals (SDGs) to see how our business impacts and value creations are linked to delivering on specific SDG targets.

Identifying materiality is an iterative process for us. We will continue to review how we impact the environment and society, how we measure our performance on these impact areas, and how we can better communicate these impacts to our stakeholders.

**Important Note**: The discussion of impacts, risks, and opportunities are made per topic, instead of per metric, since the risks and opportunities apply to the topic rather than the individual metrics under one topic. For example, for the topic of Anti-corruption, only one discussion on Impacts, Risks, and Opportunities was made that covered both metrics: a) Training on Anti-corruption Policies, and b) Procedures and Incidents of Corruption. This made the disclosure on the management approach more focused and not repetitive.

#### **ECONOMIC PERFORMANCE**

#### **Direct Economic Value Generated and Distributed**

Disclos	ure		Amount( 2019)	Units
Direct E	Direct Economic value generated:		364,380,462	Php
Direct e	con	omic value distributed:		
	a.	Employee wages and benefits	57,470,378	Php
	b.	Operating costs		Php
		Payments to suppliers of raw materials	Not applicable	Php
	Other operating costs		131,311,031	Php
	с.	Dividends given to stockholders	None	Php
	d.	Interest paid to loan providers	296,516,594	Php
	e.	Taxes paid to government	26,962,967	Php
	f. Investments made to community			
		Donations	<b>P</b> 31,200 Donations made by individual officers and employees	Php

#### **PROCUREMENT PRACTICES**

#### Proportion of spending on local suppliers

Disclosure	Quantity	Units
Percentage of procurement budget used for significant	Not applicable	%
locations of operations that is spent on local suppliers		

Most of our supplies are sourced locally except for the developer of system for our online trading platform and subscription on Bloomberg software.

#### What is the impact and where does it occur? Not applicable

#### Which stakeholders are affected ? Not applicable

#### MANAGEMENT APPROACH

This is not applicable to us as most procurement for the group are just procurement of supplies for our office needs, and not for our products.

What are the Risk/s identified? We assess the risk/s associated with our procurement practices are just considered low risk since we only deal with not material amounts and items

#### MANAGEMENT APPROACH

The management is dependent on its Officers to handle the risk associated to our procurement practices. To date, we have not received any matter of mispractices reported to management on our procurement practices to date .

## Direct Economic Performance & Procurement Practices

# Impact and Risks : The performance of the local equities market has a direct effect on the performance of our company and its subsidiaries.

Economic drivers and impact: Almost 100% of our revenues flows back primarily to our key stakeholders, which include our employees, clients, different government agencies, and investing community.

Our businesses directly support more than 100 employees, which are either permanent or contractual employees. Other employment opportunities are created from our newly launch online trading platform for brokerage business. As to the stock brokerage business segment, the Company and its competitors cater the requirements of both institutional and retail clients of our local stock and financial market. We also make sure that all taxes set by the government regulations are properly remitted to them, and that our financial gains are distributed to all our other stakeholders.

### **Direct Economic Value Distribution**

Since we are operating in a simple environment, our suppliers are just within the area where we conduct our business activities, and all of our suppliers accredited who do business with us comply with all of the requirements prescribed by the laws. There are accreditation process being implemented by the Company and subsidiaries before dealing with them.

With regard to suppliers, we make sure that contracts agreements are followed diligently by all involved parties. Contracts are standardized to ascertain that the content encompasses all types of transactions with a particular supplier, and that the suppliers are given ample time to review the document before signing. In cases of revisions, a separate document reviewed by our legal is attached. Detailing all agreed revisions as a complementing agreements to the standard contract.

## Management Approach for Impacts and Risks

The entire Group – from our top management down to our employees – maintains the highest standard of corporate governance, ensuring that we conduct business ethically at all level of operations. This warrants that the economic value we generate flows only to the right stakeholders who drive the success of our company. Our code of Business Ethics outlines our commitment to act responsibly in all of our professional dealings and relationships.

#### Anti-corruption

#### **Training on Anti-corruption Policies and Procedures**

Disclosure	Quantity	Units
Percentage of employees to whom the organization's anti corruption		
policies and procedures have been communicated to	100.00	%
Percentage of business partners to whom the organization's anti		
corruption policies and procedures have been communicated to	100.00	%
Percentage of directors and management that have received anti-		
corruption training	100.00	%
Percentage of employees that have received anti-corruption training	100.00	%

The group's anti-corruption approach is part of the Code of Business Ethics of the Company. All employees are oriented with the Code of Business Ethics of the Company before On-boarding to its new job. Each employees are given a copy of the Company's Manual. A townhall meeting is conducted from time to time to remind and review the Company's Manual.

#### Incident of Corruption

Disclosure	Quantity (2019)	Units
	(2019)	Units
Number of incident in which directors were removed or disciplines		
for corruption	0	%
Number of incidents in which employees are dismissed or disciplined		
for corruption	0	%
Number of incidents in which contracts with business partners were		
terminated due to incidents of corruption	0	%

In 2019, as shown in the table above, there is no incident of corruption recorded by the Company. We discourage and prevent any form of corruption across our value chain, as this would go against our ethical and moral principles. Since we are in financial services company, it may affect our reputation as institution, where dealing with clients and maintaining relationships are difficult if trust is not present.

Identify the impact and where it is occurs? Not applicable

Indicate involvement in the impact ? Not applicable

What are the Risk identified ? There is an inherent risk identified, the natural level of risk inherent in a process or activity without doing anything to reduce the likelihood or mitigate the severity or a mishap, but control process in place so we can avoid the risk.

#### What are the opportunity identified?

The management has put in place all security measures and controls so we can avoid and avert any risk associated with all phases of operations. We will continue to study and conduct a comprehensive study to identify the aspects of our business operations that are most vulnerable to corruption. As our company's anti-corruption policies are only part of our Code of Business Ethics, there is also an opportunity to create a single policy on preventing corruption in our company at all levels.

#### Management Approach for Impacts and Risks

Our Code of Business Ethics (COBE) provides a value-based framework to guide our decisions as we carry out our business. We hold the COBE in high regard and we expect all our employees and contractors to abide by it. Policies against corruption are stipulated in the COBE.

Formal training for COBE, which includes anti-corruption policies, is annually conducted for all our employees, including directors and managers. For the suppliers, they are reminded of the Gift Policy during the annual supplier summit. Our anti-corruption policy is also included in the standard terms and conditions signed by suppliers during accreditation, supplier performance review, and regular sourcing reports.

The following are COBE policies<sub>2</sub> in place that are aligned with anti-corruption:

**We conduct our business with Integrity.** We earn and maintain the trust of those we deal with, both internally and externally, by conducting ourselves with integrity at all times.

1. We act in good faith, and are upright and fair in our dealings. Whether verbally or in writing, whether to external or internal parties, we communicate honestly and accurately.

2. We honor our commitments and make only commitments that we can deliver. We stand by our commitments and make only those commitments that are within our authority to make and that the company can deliver. In carrying out our commitments, we act fairly and responsibly.

3. We do business, build relationships, and make decisions based on merit. We do not seek to influence others or obtain any advantage, or allow ourselves to be influenced or give to others any advantage, on the basis of gifts or favors. For a better understanding of the applicable gifts and business entertainment policy applicable in your territory, please refer to the Policy on Gifts.

We are committed to Lawful Business Practices. We have the responsibility to know and comply with the laws in the territories where we operate.

4. We comply with laws and regulations in the territories where we operate. The various aspects of our business are governed by multiple laws and regulations, some spanning multiple territories. We ensure that our business practices are in accordance with such law and regulations as they apply to us. Legal issues can be complex; in case of doubt as to the laws

applicable to a particular course of action, consultation with the appropriate legal resource is recommended.

5. We comply with legal limitations on the use of non-public information. In the course of carrying out our responsibilities, we may be exposed to material non-public information. We do not use such information for personal gain; this includes a prohibition on insider trading, or dealing in securities on the basis of such material non-public information. For a better understanding of what constitutes insider trading, please refer to our Policy on Insider Trading.

**We Safeguard the Company's Resources and Interests**. We are stewards of the company's resources, and have been entrusted to carry out our professional responsibilities in furtherance of the company's legitimate interests. We do so with diligence and loyalty to the company.

6. We are stewards of all company resources entrusted to us. Company resources include physical assets, intellectual property and business information, documents and records, and company time. We safeguard all company resources entrusted to us, and ensure that these are used responsibly, and only for legitimate business purposes. We avoid any loss, destruction or waste of company resources.

7. We keep confidential all non-public information. In the course of performing our functions, we may be entrusted with or given access to non-public information. We respect and preserve the confidentiality of such information and do not divulge, reproduce, or use such confidential information other than for the purposes intended by the company. We do not use such confidential information for personal gain.

8. We base all decisions on the best interests of the company. We protect and advance the company's business interests. We avoid interests, relationships or activities that may compromise or impair (or appear to compromise or impair) our ability to (i) act in the best interests of the company, (ii) exercise objectivity in the discharge of our functions, or (iii) perform our duties to the best of our physical and mental abilities. We comply with the company's disclosure rules and conflict of interest policies.

We take action on incidents of corruption when we deem it appropriate to investigate and act on violations of the COBE, subject to the employees' rights to due process and the commitment of confidentiality to the informant. Incidents of corruption are handled immediately in accordance with the Labor Code, and the corresponding sanctions as defined in our Code of Discipline are applied. Non-compliance may result in disciplinary action, including termination. Certain violations may result in the filing of a criminal case, if warranted.

Moreover, our suppliers sign the inclusion of standard terms and conditions during accreditation. Buyers or managers are required to report any violations made by suppliers. We rigorously evaluate and investigate the report, and the confirmation of non-compliance leads to immediate delisting. To prevent the recurrence of such cases, we follow the stipulations indicated in our legal documents regarding non-compliance and the corresponding repercussions of the violation.

#### ENVIRONMENT

## **Resource Management**

Energy consumption within the organization

Disclosure	Quantity	Units
Energy consumption (		
Renewable sources)	Not applicable	N/A
Energy Consumption (gasoline)	Not applicable	N/A
Energy consumption (LPG)	Not applicable	N/A
Energy consumption ( diesel)	Not applicable	N.A
Energy consumption (electricity)	102,952 (12 mos.)	kwh

#### **Reduction of energy consumption**

Disclosure	Quantity	Units
Energy reduction (gasoline)		
Energy reduction (LPG)	This is not applicable to our operations	
Energy reduction ( diesel)		
Energy reduction ( electricity)		
Energy reduction (gasoline)		

## Water consumption within the organization

Disclosure	Quantity	Units
Water withdrawal	Not applicable	
Water consumption	368	Cu. meter
Water recycled and reused	Not applicable	

#### Materials used by the organization

Disclosure	Quantity	Units
Materials used weight or		
volume	Not applicable	
Percentage of recycled input		
materials used in manufacture		
the organization's primary	Not applicable	
products and organization		

## Ecosystem and biodiversity ( whether in upland/watershed or coastal/marine)

Disclosure	Quantity	Units
Operational sites owned, leased, managed in, or adjacent to, protected areas and areas of	Not applicable	
high biodiversity value outside protected areas		
Habitats protected or restored	Not ap	plicable
IUCn Red list species and national conservation list		
species with habitats in areas affected by operations	Not ap	plicable

#### Environmental impact management

Air Emissions

GHG

Disclosure	Quantity	Units
Direct (scope 1) GHG Emissions		
	Not ap	plicable
Energy indirect (Scope 2) GHG		
Emissions		
	Not apj	plicable
Emissions of ozone – depleting		
substances	Not apj	plicable

#### Air pollutants

Disclosure	Quantity	Units	
Nox	Not applicable		
SOx	Not applicable		
Persitent organis pollutants (POPs)	Not applicable		
Volatile organic compounds			
(VOCs)	Not applicable		
Hazardous air pollutants( HAPs)	Not applicable		
Particulate matter (PM)	Not applicable		

## Solid and Hazardous Wastes Solid Waste

Disclosure	Quantity	Units	
Total solid waste generated			
Reusable	Not applicable	Not applicable	
Recyclable	Not applicable	Not applicable	
Composted	Not applicable	Not applicable	
Incinerated	Not applicable	Not applicable	
Residuals	Not applicable	Not applicable	

#### **Hazardous Waste**

Disclosure	Quantity	Units
Total weight of hazardous waste generated	Not ap	plicable
Total weight of hazardous		
transported	Not ap	plicable

#### Effluents

Disclosure	Quantity	Units
Total volume of water discharges	Not ap	plicable
Percent of waste water recycled	Not ap	plicable

#### Environmental compliance

Non-compliance with environmental Laws and regulations

Disclosure	Quantity	Units
Total amount of monetary fined for non-		
compliance with environmental laws and/or	-0-	-0-
regulations		
No. of non-monetary sanctions for non-		
compliance with environmental laws and/or	-0-	-0-
regulations		
No of cases resolved through dispute		
resolution mechanism	-0-	-0-

# As can be noticed, almost all the answers were not applicable since our business background has no connections or any relationship with any questions above.

## SOCIAL

## **Employee Management**

Employee Hiring and Benefits Employee data

Disclosure	Quantity	Units	
Total number of employees			
# of female employees	55	%	
# of male employees	45	%	
Attrition rate		Rate	
Ratio of lowest paid employee		Ratio	
against minimum wage	1:1		

## **Employee Benefits**

List of Benefits	Y/N	% of female employees who availed for the	% of male employees who availed for the
		year	year
SSS	Y	55%	45%
Philhealth	Y	5%	3%
Pag- ibig	Y	12%	15%
Parental leaves	Y	0	0
Vacation Leaves	Y	87.5%	75%
Sick Leaves	Y	100%	100%
Medical Benefits	Y	8%	3%
Housing Assistance	N		
Retirement fund	Y	1%	1%
Further education support	N		
Company stock option	N		
Telecommuting	N		
Flexible-working hrs	N		

## Diversity and Equal Opportunity

Disclosure	Quantity	Units
Percentage of female workers in the workforce	55	%
Percentage of male workers in the workforce	45%	%
Percentage of female in management positions*		%
	30	
Number of employees from indigenous communities and/or vulnerable sector?		
	None	#

First Abacus Financial Holdings Corporation believes that its employees are its most valuable resource and key competitive advantage. In the company's history, its great strength has always been the energy and adaptability which its employees face up to the challenges of rapidly changing and increasingly competitive environment.

We believe our employees are our most important business partners. As such, we are committed to create an environment that promotes their holistic development, meets their individual needs, respects their individuality and enables them to meet their full potential.

One of the goals and targets of our Human Resources Department (HRD) is to achieve attrition vacancy rates that are below the industry average. The HRD Head primarily manages the human resource and development processes. We also have a payroll system that facilitates compensation and other benefits.

Our Human Resource Committee review proposes changes and improvements to the compensation and benefits packages every year subject to the approval of the Executive Committee. As a result of this initiative, our executive Committee has approved in group life insurance coverage and improvement in the car plan packages for senior managers, officers and executives. Regular employees are also granted life insurance, health care, disability and invalidity coverage, and retirement provision.

In turn, Abacus engenders commitment and a deep sense of personal accountability from each employee to the Company's purpose and values.

## HEAD OFFICE PROFILE OF EMPLOYMENT

The number of employees at First Abacus Financial Corporation has a minimal increase

from 75 to 83 since 2018, our team consisted of 21 women and 14 men on regular contracts. During the year we hired 5 new people, 2 are below 30 years and 3 are between 31 to 50 years. Even so, at year end, half of team members were between 31 to 50 years.

# FAF HEAD OFFICE: EMPLOYMENT PROFILE (At year end 2019)



#### FAF HEAD OFFICE: PERCENTAGE OF EMPLOYEE PER EMPLOYEE CATEGORY

**BY GENDER** 

## **Executive Officer** Jr. Officer Sr. Manager Female Middle Manager Male Supervisor Rank & File 0 10 20 30 40

## Below 30 31 to 50

BY AGE GROUP

	Below 30 Years	31 to 50 years	Over 51 years
Executive Officer			6
Jr. Officer		3	3
Sr.		4	2
Manager			
Middle Manager		7	
Supervisor	1	5	
Rank & File	14	29	9

### FAF HEAD OFFICE: NEW HIRES AND EMPLOYEE **TURNOVER IN 2019**

	No. of New Hires	Rates of New Hires		No. of Employee Turnover	Rate of Employee Turnover
TOTAL	5	6%	TOTAL	3	3%
Male	2	5%	Male	1	3%
Female	3	6%	Female	2	4%
Below 30 Years	2	13%	Below 30 Years		
31 to 50 Years	3	6%	31 to 50 Years	3	6%
Over 51 Years			Over 51 Years		

At FAF Head office, our corporate culture fosters open communication. All employees receive regular and constructive feedback on their job performance. Our employee training and engagement programs under Abacus Academy are continuously evolving to meet the needs of our growing business and expanding team in order to optimize employee productivity, satisfaction and well-being. We conduct employee satisfaction survey every year to receive feedback and implement improvements.

First Abacus Financial Holdings Corporation ties up with a People Management Association of the Philippines (PMAP) for an up-to-date information on government issuances and other current labor & employment concerns. Updates on latest issues and trends in human resources management and people management.

In 2019, we attended the Data Privacy Law Writeshop to cultivate and learned about data privacy act and ensure that our organization is compliant and to avoid penalty and other consequences.

During the year, our established employee engagement channels and events continued to receive high levels of support and participation from team members including the Annual Team Development Program, Christmas party and Service awards and Halloween family gathering.



#### FAFG GROUP PROFILE OF EMPLOYMENT

The major operating companies within the scope of this report directly employed over 121 at the end of 2019. Abacus Securities Corporation was the largest single employer within the group with 107 employees. The two featured capital markets namely First Abacus Financial Holdings Corporation and Abacus Investment Corporation employed 6 and 10 regular employees, respectively, with a combined total of 16. At the end of 2019, the gender composition of employees at Abacus Securities Corporation, First Abacus Financial Holdings Corporation and Abacus Investment Corporation and Abacus Securities Corporation, First Abacus Financial Holdings Corporation and Abacus Investment Corporation and Abacus Investment Corporation was predominantly female.

More than 50% of employees at each of the operating companies were within the age group of 31 to 50 years. At ASC, FAFHC and AIC, the share of employees aged over 50 years was 29%, 10% and 16% respectively.

#### MAJOR OPERATING COMPANIES: EMPLOYMENT BY AGE GROUP

	Below 30 years	31 to 50 Years	Over 50 Years
FAFHC	2	5	1
AIC		7	1
ASC – Binondo		2	1
ASC – Cebu			5
ASC – Davao		4	
ASC – Head Office	15	43	25

MAJOR OPERATING COMPANIES: TOTAL EMPLOYMENT



## Total Employment

#### MAJOR OPERATING COMPANIES: EMPLOYMENT BY GENDER



Across all operating companies, most employees were engaged 'regular on employment contracts, which means they enjoy the rights and responsibilities of permanent employees in accordance with Philippines employment law. In 2003, only Abacus Securities Corporation Head Office employed a significant number of people on '3<sup>rd</sup> party agency' contracts

#### MAJOR OPERATING COMPANIES: EMPLOYMENT BY CONTRACT TYPE





# MANAGEMENT APPROACH TO DIVERSITY AND EQUAL OPPORTUNITIES

First Abacus Group (FAF) is committed to supporting all employees to do their best work by ensuring that they are treated with dignity and respect in the workplace. We do not tolerate harassment or unlawful discrimination of any kind, including breaches of relevant employment law such as the Magna Carta for Women, Anti-Age Discrimination Law and the Paternity Leave Act. FAF Head Office provides training to assist employees to understand their rights and obligations with respect to equal opportunities and non-discrimination in accordance with our Code of Business Conduct.

#### ONBOARDING PROCESS

As part of the recruitment process, new hires participate in run staff orientation programs, that all new hires receive the training and support they require to settle quickly and efficiently into their new roles.